



**2002年3月期  
第1四半期連結決算補足資料**

**First Quarter Consolidated Financial Summary**  
For the Fiscal Year ending March 31, 2002

(April 1, 2001 - June 30, 2001)

2001年8月8日  
August 8, 2001

**伊藤忠テクノサイエンス株式会社**  
**ITOCHU TECHNO-SCIENCE Corporation**

Note : 1. All quarterly data are unaudited and have not been reviewed by the independent auditors.  
2. Forecasts contained in this report may be subject to change due to a wide range of factors,  
and no warranty is made explicitly or implicitly regarding their attainability.

1. 業績概況 Operating Results

(単位：百万円 Millions of yen)

	2002年3月期 Fiscal year ending March 31, 2002			2001年3月期 Fiscal year ended March 31, 2001		
	第1四半期 1st Quarter	中間期(計画) 1st Half (Projected)	通期(計画) Full Year (Projected)	第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
	売上高 Total Revenue	72,864	161,500	357,000	54,911	134,500
対前年同期増減率 Y-Y Change (%)	+32.7%	+20.1%	+17.9%	-	+57.0%	+45.5%
システム System	65,523	-	-	49,133	121,966	275,269
対売上高構成比 % of Total Revenue	89.9%	-	-	89.5%	90.7%	90.9%
対前年同期増減率 Y-Y Change (%)	+33.4%	-	-	-	-	+49.8%
サポート Support	7,340	-	-	5,777	12,533	27,598
売上構成比率 % of Total Revenue	10.1%	-	-	10.5%	9.3%	9.1%
対前年同期増減率 Y-Y Change (%)	+27.1%	-	-	-	-	+13.1%
売上原価 Cost of Sales	57,155	125,000	277,700	42,481	103,151	235,456
対売上高構成比 % of Total Revenue (%)	78.4%	77.4%	77.8%	77.4%	76.7%	77.7%
対前年同期増減率 Y-Y Change (%)	+34.5%	+21.2%	+17.9%	-	+56.5%	+44.0%
売上総利益 Gross Profit	15,708	36,500	79,300	12,430	31,348	67,411
対売上高構成比 % of Total Revenue (%)	21.6%	22.6%	22.2%	22.6%	23.3%	22.3%
対前年同期増減率 Y-Y Change (%)	+26.4%	+16.4%	+17.6%	-	+58.9%	+50.7%
販売費および一般管理費 SG&A Expenses	11,866	21,700	45,400	9,567	18,546	39,130
対売上高構成比 % of Total Revenue (%)	16.3%	13.4%	12.7%	17.4%	13.8%	12.9%
対前年同期増減率 Y-Y Change (%)	+24.0%	+17.0%	+16.0%	-	+13.9%	+17.1%
営業利益 Operating Income	3,841	14,800	33,900	2,862	12,802	28,280
対売上高構成比 % of Total Revenue (%)	5.3%	9.2%	9.5%	5.2%	9.5%	9.4%
対前年同期増減率 Y-Y Change (%)	+34.2%	+15.6%	+19.9%	-	+272.1%	+149.8%
システム(消去前) System (before elimination)	2,909	-	-	2,780	10,330	23,530
サポート(消去前) Support (before elimination)	3,050	-	-	1,758	5,245	11,781
経常利益 Ordinary Income	3,687	14,200	33,000	2,382	12,711	27,476
対売上高構成比 % of Total Revenue (%)	5.1%	8.8%	9.2%	4.3%	9.4%	9.1%
対前年同期増減率 Y-Y Change (%)	+54.8%	+11.7%	+20.1%	-	+278.7%	+151.7%
税金等調整前当期純利益 Income before Income Taxes	3,685	14,200	33,000	2,492	12,236	26,884
対売上高構成比 % of Total Revenue (%)	5.1%	8.8%	9.2%	4.5%	9.1%	8.9%
対前年同期増減率 Y-Y Change (%)	+47.9%	+16.1%	+22.7%	-	+248.5%	+148.8%
当期純利益 Net Income	2,027	7,800	18,000	1,362	6,748	14,842
対売上高構成比 % of Total Revenue (%)	2.8%	4.8%	5.0%	2.5%	5.0%	4.9%
対前年同期増減率 Y-Y Change (%)	+48.8%	+15.6%	+21.3%	-	+251.4%	+141.4%

2. 受注高と受注残高 Orders and Backlog

(単位：百万円 Millions of yen)

	2002年3月期 Fiscal year ending March 31, 2002			2001年3月期 Fiscal year ended March 31, 2001		
	第1四半期 1st Quarter	中間期(計画) 1st Half (Projected)	通期(計画) Full Year (Projected)	第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
	受注高 Orders Received	81,232	184,700	374,000	65,889	156,607
システム System	75,437	-	-	59,390	142,468	284,623
構成比 Share of Orders Received (%)	92.9%	-	-	90.1%	91.0%	89.9%
サポート Support	5,795	-	-	6,499	14,139	31,887
構成比 Share of Orders Received (%)	7.1%	-	-	9.9%	9.0%	10.1%
受注残高 Backlog	61,730	-	-	50,697	61,825	53,362
システム System	47,705	-	-	38,694	48,939	37,791
構成比 Share of Orders Received (%)	77.3%	-	-	76.3%	79.2%	70.8%
サポート Support	14,024	-	-	12,002	12,886	15,570
構成比 Share of Orders Received (%)	22.7%	-	-	23.7%	20.8%	29.2%

3. 業種別売上高 Revenue by Industry

(単位：百万円 Millions of yen)

	2002年3月期 Fiscal year ending March 31, 2002	2001年3月期 Fiscal year ended March 31, 2001		
		第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
		第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
通信/放送 Telecommunications/ Broadcasting	27,145	22,044	56,359	117,222
構成比 % of Total Revenue (%)	37.3%	40.1%	41.9%	38.7%
対前年同期増減率 Y-Y Change (%)	+23.1%	-	+188.9%	+117.6%
電気 Electronics	7,239	5,885	14,181	33,386
構成比 % of Total Revenue (%)	9.9%	10.7%	10.5%	11.0%
対前年同期増減率 Y-Y Change (%)	+23.0%	-	+27.7%	+23.1%
製造等 Manufacturing (excluding electronics)	7,920	4,362	11,021	29,688
構成比 % of Total Revenue (%)	10.9%	7.9%	8.2%	9.8%
対前年同期増減率 Y-Y Change (%)	+81.6%	-	+11.4%	+23.9%
情報サービス Information Services	13,212	9,262	22,407	53,059
構成比 % of Total Revenue (%)	18.1%	16.9%	16.7%	17.5%
対前年同期増減率 Y-Y Change (%)	+42.6%	-	+18.6%	+30.9%
公共 Public Sector	3,203	2,030	5,251	14,973
構成比 % of Total Revenue (%)	4.4%	3.7%	3.9%	5.0%
対前年同期増減率 Y-Y Change (%)	+57.8%	-	-3.6%	-5.6%
商業/運輸 Commerce/ Transportation	2,598	845	2,190	6,664
構成比 % of Total Revenue (%)	3.6%	1.5%	1.6%	2.2%
対前年同期増減率 Y-Y Change (%)	+207.5%	-	-19.6%	+20.7%
金融/保険 Finance/ Insurance	6,584	4,819	11,934	27,176
構成比 % of Total Revenue (%)	9.0%	8.8%	8.9%	9.0%
対前年同期増減率 Y-Y Change (%)	+36.6%	-	+59.3%	+36.8%
その他 Others	4,958	5,659	11,154	20,696
構成比 % of Total Revenue (%)	6.8%	10.3%	8.3%	6.8%
対前年同期増減率 Y-Y Change (%)	-12.4%	-	+5.3%	-3.6%
合計 Total	72,864	54,911	134,500	302,867
構成比 % of Total Revenue (%)	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	+32.7%	-	+57.0%	+45.5%

4. 従業員の推移 Number of Employees

(単位：人)

	2000			2001		
	3月31日 31-Mar	6月30日 30-Jun	12月31日 31-Dec	3月31日 31-Mar	4月1日 1-Apr	6月30日 30-Jun
CTCグループ全従業員 CTC Group Employees	2,478	2,662	2,712	2,772	2,971	3,045
コンサルタント・営業 Sales Staff	868	934	946	961	1,014	1,037
システムエンジニア System Engineer	772	854	906	935	1,035	1,053
カスタマーエンジニア Customer Engineer	338	354	357	372	406	416
コールセンタースタッフ Call-Center Staff	188	178	163	165	161	168
スタッフ Other Staff	312	342	340	339	355	371
外部要員 Outside Staff	1,202	1,305	1,639	1,965	1,876	2,304
コンサルタント・営業 Sales Staff	128	125	141	147	126	146
システムエンジニア System Engineer	603	645	912	1,141	1,094	1,380
カスタマーエンジニア Customer Engineer	149	187	199	217	219	249
コールセンタースタッフ Call-Center Staff	39	24	27	30	31	29
スタッフ Other Staff	283	324	360	430	406	500
CTCグループ総人員 Total	3,680	3,967	4,351	4,737	4,847	5,349
コンサルタント・営業 Sales Staff	996	1,059	1,087	1,108	1,140	1,183
システムエンジニア System Engineer	1,375	1,499	1,818	2,076	2,129	2,433
カスタマーエンジニア Customer Engineer	487	541	556	589	625	665
コールセンタースタッフ Call-Center Staff	227	202	190	195	192	197
スタッフ Other Staff	595	666	700	769	761	871

5. 生産性 Productivity

(単位：千円 Thousands of yen)

	2002年3月期 Fiscal year ending March 31, 2002	2001年3月期 Fiscal year ended March 31, 2001		
		第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
		第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
従業員一人当たり売上高 Revenue per Employee	24,223	20,732	50,668	112,027
従業員一人当たり営業利益 Operating Income per Employee	1,277	1,080	4,822	10,460

注：期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal terms.

## (参考) 単体業績概況 Nonconsolidated Operational Results

(単位: 百万円 Millions of yen)

	2002年3月期 Fiscal year ending March 31, 2002			2001年3月期 Fiscal year ended March 31, 2001		
	第1四半期 1st Quarter	中間期(計画) 1st Half (Projected)	通期(計画) Full Year (Projected)	第1四半期 1st Quarter	中間期 1st Half	通期 Full Year
売上高 Total Revenue	64,312	143,000	317,000	48,317	120,182	270,631
対前年同期増減率 Y-Y Change (%)	+33.1%	+19.0%	+17.1%	-	+64.9%	+50.7%
システム System	59,274	-	-	44,379	110,284	249,176
対売上高構成比 % of Total Revenue	92.2%	-	-	91.9%	91.8%	92.1%
対前年同期増減率 Y-Y Change (%)	+33.6%	-	-	-	-	+52.7%
サポート Support	5,038	-	-	3,937	9,897	21,454
売上構成比率 % of Total Revenue	7.8%	-	-	8.1%	8.2%	7.9%
対前年同期増減率 Y-Y Change (%)	+28.0%	-	-	-	-	+30.3%
売上原価 Cost of Sales	53,266	115,600	257,300	39,395	96,343	219,408
対売上高構成比 % of Total Revenue (%)	82.8%	80.8%	81.2%	81.5%	80.2%	81.1%
対前年同期増減率 Y-Y Change (%)	+35.2%	+20.0%	+17.3%	-	+62.3%	+49.1%
売上総利益 Gross Profit	11,046	27,400	59,700	8,921	23,838	51,222
対売上高構成比 % of Total Revenue (%)	17.2%	19.2%	18.8%	18.5%	19.8%	18.9%
対前年同期増減率 Y-Y Change (%)	+23.8%	+14.9%	+16.6%	-	+76.2%	+57.6%
販売費および一般管理費 SG&A Expenses	8,654	17,500	37,200	7,354	15,055	32,340
対売上高構成比 % of Total Revenue (%)	13.5%	12.2%	11.7%	15.2%	12.5%	11.9%
対前年同期増減率 Y-Y Change (%)	+17.7%	+16.2%	+15.0%	-	+23.0%	+21.8%
営業利益 Operating Income	2,391	9,800	22,500	1,567	8,783	18,882
対売上高構成比 % of Total Revenue (%)	3.7%	6.9%	7.1%	3.2%	7.3%	7.0%
対前年同期増減率 Y-Y Change (%)	+52.6%	+11.6%	+19.2%	-	+579.4%	+217.0%
経常利益 Ordinary Income	6,076	13,400	26,000	1,845	9,803	19,609
対売上高構成比 % of Total Revenue (%)	9.5%	9.4%	8.2%	3.8%	8.2%	7.2%
対前年同期増減率 Y-Y Change (%)	+229.3%	+36.7%	+32.6%	-	+457.1%	+197.4%
税金等調整前当期純利益 Income before Income Taxes	6,075	13,400	26,000	1,924	9,387	19,097
対売上高構成比 % of Total Revenue (%)	9.5%	9.4%	8.2%	4.0%	7.8%	7.1%
対前年同期増減率 Y-Y Change (%)	+215.8%	+42.8%	+36.1%	-	+417.1%	+188.9%
当期純利益 Net Income	3,523	7,700	15,000	1,099	5,583	11,057
対売上高構成比 % of Total Revenue (%)	5.5%	5.4%	4.7%	2.3%	4.6%	4.1%
対前年同期増減率 Y-Y Change (%)	+220.5%	+37.9%	+35.7%	-	+463.1%	+193.9%