



2004年3月期
中間連結決算補足資料

First Half Consolidated Financial Summary
For the Fiscal Year Ending March 31, 2004

(April 1, 2003 - September 30, 2003)

2003年11月6日
November 6, 2003

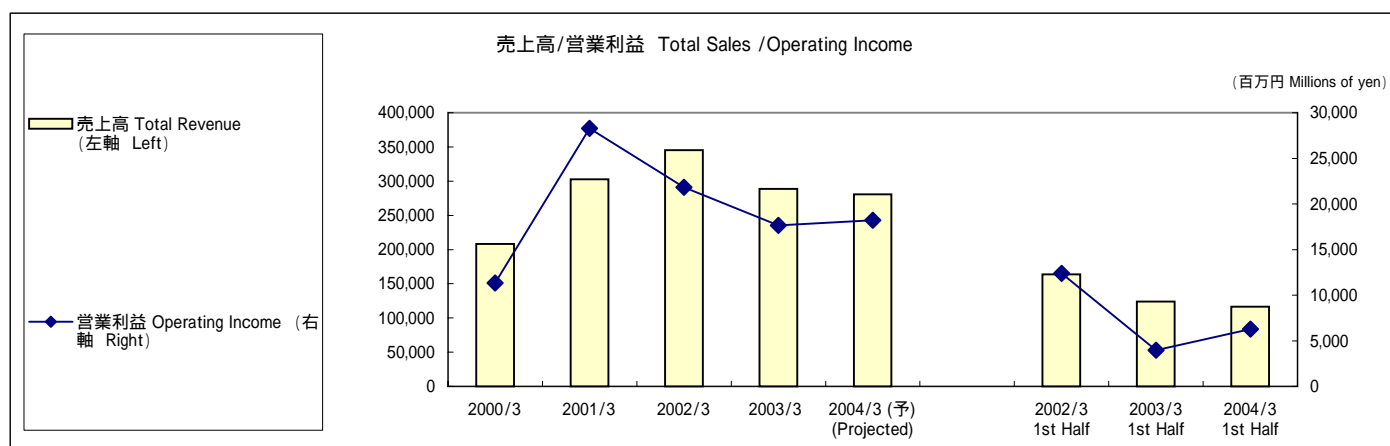
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ITOCHU TECHNO-SCIENCE Corporation

注:本資料に記載されている業績見通しは様々な要因により変化することがあり、
実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

1. 業績概況 Operating Results

	2000/3	2001/3	2002/3	2003/3	2004/3 (予) (Projected)	(単位: 百万円 Millions of yen)		
						2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
売上高 Total Revenue	208,206	302,867	345,303	288,449	280,500	163,718	123,769	116,469
対前年同期増減率 Y-Y change (%)	+18.7%	+45.5%	+14.0%	-16.5%	-2.8%	+21.7%	-24.4%	-5.9%
システム System	183,812	275,269	311,338	249,057	-	147,461	104,623	96,781
対売上高構成比 % of Total Revenue	88.3%	90.9%	90.2%	86.3%	-	90.1%	84.5%	83.1%
対前年同期増減率 Y-Y change (%)	+17.4%	+49.8%	+13.1%	-20.0%	-	+20.9%	-29.1%	-7.5%
サポート Support	24,393	27,598	33,965	39,392	-	16,256	19,145	19,688
売上構成比率 % of Total Revenue	11.7%	9.1%	9.8%	13.7%	-	9.9%	15.5%	16.9%
対前年同期増減率 Y-Y change (%)	+30.1%	+13.1%	+23.1%	+16.0%	-	+29.7%	+17.8%	+2.8%
売上原価 Cost of Sales	163,463	235,456	278,951	230,426	221,900	128,779	98,919	90,096
対売上高構成比 % of Total Revenue (%)	78.5%	77.7%	80.8%	79.9%	79.1%	78.7%	79.9%	77.4%
対前年同期増減率 Y-Y change (%)	+19.9%	+44.0%	+18.5%	-17.4%	-3.7%	+24.8%	-23.2%	-8.9%
売上総利益 Gross Profit	44,742	67,411	66,351	58,023	58,600	34,939	24,849	26,373
対売上高構成比 % of Total Revenue (%)	21.5%	22.3%	19.2%	20.1%	20.9%	21.3%	20.1%	22.6%
対前年同期増減率 Y-Y change (%)	+14.6%	+50.7%	-1.6%	-12.6%	+1.0%	+11.5%	-28.9%	+6.1%
販売費および一般管理費 SG&A Expenses	33,423	39,130	44,541	40,385	40,400	22,553	20,893	20,100
対売上高構成比 % of Total Revenue (%)	16.1%	12.9%	12.9%	14.0%	14.4%	13.7%	16.9%	17.2%
対前年同期増減率 Y-Y change (%)	+14.0%	+17.1%	+13.8%	-9.3%	+0.0%	+21.6%	-7.4%	-3.8%
営業利益 Operating Income	11,319	28,280	21,810	17,637	18,200	12,385	3,955	6,272
対売上高構成比 % of Total Revenue (%)	5.4%	9.4%	6.3%	6.1%	6.5%	7.6%	3.2%	5.4%
対前年同期増減率 Y-Y change (%)	+16.5%	+149.8%	-22.9%	-19.1%	+3.2%	-3.3%	-68.1%	+58.6%
システム(消去前) System (before eliminations)	8,692	23,530	13,658	6,109	-	8,845	-1,520	1,053
サポート(消去前) Support (before eliminations)	7,638	11,781	14,665	16,700	-	6,866	8,022	8,133
経常利益 Ordinary Income	10,914	27,476	20,672	16,401	17,800	12,097	3,362	6,036
対売上高構成比 % of Total Revenue (%)	5.2%	9.1%	6.0%	5.7%	6.3%	7.4%	2.7%	5.2%
対前年同期増減率 Y-Y change (%)	+24.4%	+151.7%	-24.8%	-20.7%	+8.5%	-4.8%	-72.2%	+79.5%
税金等調整前当期純利益 Income before Income Taxes	10,803	26,884	22,213	15,378	17,400	12,757	2,837	6,649
対売上高構成比 % of Total Revenue (%)	5.2%	8.9%	6.4%	5.3%	6.2%	7.8%	2.3%	5.7%
対前年同期増減率 Y-Y change (%)	+22.3%	+148.8%	-17.4%	-30.8%	+13.1%	+4.3%	-77.8%	+134.3%
当期純利益 Net Income	6,148	14,842	12,089	7,783	9,700	7,019	1,154	3,613
対売上高構成比 % of Total Revenue (%)	3.0%	4.9%	3.5%	2.7%	3.5%	4.3%	0.9%	3.1%
対前年同期増減率 Y-Y change (%)	+106.7%	+141.4%	-18.5%	-35.6%	+24.6%	+4.0%	-83.6%	+213.1%



2. 受注高と受注残高 Orders and Backlog

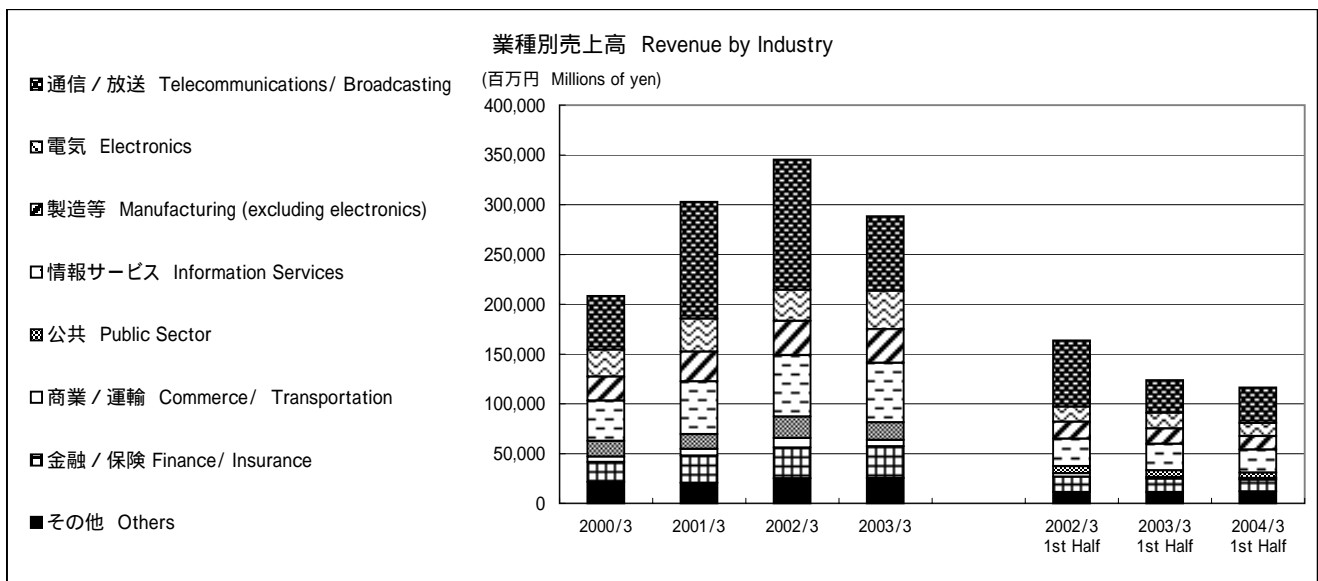
	2000/3	2001/3	2002/3	2003/3	2004/3 (予) (Projected)	(単位: 百万円 Millions of yen)		
						2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
受注高 Orders Received	216,774	316,511	339,040	296,729	284,000	178,603	143,363	121,350
対前年同期増減率 Y-Y change (%)	+18.7%	+46.0%	+7.1%	-12.5%	-4.3%	+14.0%	-19.7%	-15.4%
システム System	189,100	284,623	307,149	256,683	-	162,691	118,635	97,361
構成比 Share (%)	87.2%	89.9%	90.6%	86.5%	-	91.1%	82.8%	80.2%
対前年同期増減率 Y-Y change (%)	+16.8%	+50.5%	+7.9%	-16.4%	-	+14.2%	-27.1%	-17.9%
サポート Support	27,674	31,887	31,890	40,046	-	15,912	24,727	23,989
構成比 Share (%)	12.8%	10.1%	9.4%	13.5%	-	8.9%	17.2%	19.8%
対前年同期増減率 Y-Y change (%)	+33.4%	+15.2%	+0.0%	+25.6%	-	+12.5%	+55.4%	-3.0%
期末受注残高 Backlog	39,719	53,362	47,098	55,378	-	68,247	66,692	60,259
システム System	28,438	37,791	33,602	41,228	-	53,020	47,614	41,808
構成比 Share (%)	71.6%	70.8%	71.3%	74.4%	-	77.7%	71.4%	69.4%
サポート Support	11,281	15,570	13,496	14,150	-	15,226	19,077	18,450
構成比 Share (%)	28.4%	29.2%	28.7%	25.6%	-	22.3%	28.6%	30.6%

3. 業種別売上高 Revenue by Industry

	2000/3	2001/3	2002/3	2003/3
通信 / 放送 Telecommunications/ Broadcasting	53,866	117,222	130,787	74,847
構成比 % of Total Revenue (%)	25.9%	38.7%	37.9%	25.9%
対前年同期増減率 Y-Y change (%)	+31.9%	+117.6%	+11.6%	-42.8%
電気 Electronics	27,124	33,386	31,166	38,576
構成比 % of Total Revenue (%)	13.0%	11.0%	9.0%	13.4%
対前年同期増減率 Y-Y change (%)	+10.0%	+23.1%	-6.6%	+23.8%
製造等 Manufacturing (excluding electronics)	23,970	29,688	34,512	33,917
構成比 % of Total Revenue (%)	11.5%	9.8%	10.0%	11.8%
対前年同期増減率 Y-Y change (%)	+0.3%	+23.9%	+16.2%	-1.7%
情報サービス Information Services	40,536	53,059	61,707	59,704
構成比 % of Total Revenue (%)	19.5%	17.5%	17.9%	20.7%
対前年同期増減率 Y-Y change (%)	+8.7%	+30.9%	+16.3%	-3.2%
公共 Public Sector	15,853	14,973	21,578	17,793
構成比 % of Total Revenue (%)	7.6%	5.0%	6.2%	6.2%
対前年同期増減率 Y-Y change (%)	+17.7%	-5.6%	+44.1%	-17.5%
商業 / 運輸 Commerce/ Transportation	5,523	6,664	9,677	6,257
構成比 % of Total Revenue (%)	2.7%	2.2%	2.8%	2.2%
対前年同期増減率 Y-Y change (%)	-37.8%	+20.7%	+45.2%	-35.3%
金融 / 保険 Finance/ Insurance	19,860	27,176	30,916	31,841
構成比 % of Total Revenue (%)	9.5%	9.0%	9.0%	11.0%
対前年同期増減率 Y-Y change (%)	+13.2%	+36.8%	+13.8%	+3.0%
その他 Others	21,470	20,696	24,957	25,511
構成比 % of Total Revenue (%)	10.3%	6.8%	7.2%	8.8%
対前年同期増減率 Y-Y change (%)	+144.5%	-3.6%	+20.6%	+2.2%
合計 Total	208,206	302,867	345,303	288,449
構成比 % of Total Revenue (%)	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y change (%)	+18.7%	+45.5%	+14.0%	-16.5%

(単位: 百万円 Millions of yen)

	2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
通信 / 放送 Telecommunications/ Broadcasting	66,483	32,882	35,702
構成比 % of Total Revenue (%)	40.6%	26.6%	30.7%
対前年同期増減率 Y-Y change (%)	+18.0%	-50.5%	+8.6%
電気 Electronics	15,154	15,484	13,145
構成比 % of Total Revenue (%)	9.3%	12.5%	11.3%
対前年同期増減率 Y-Y change (%)	+6.9%	+2.2%	-15.1%
製造等 Manufacturing (excluding electronics)	17,189	15,650	13,542
構成比 % of Total Revenue (%)	10.5%	12.6%	11.6%
対前年同期増減率 Y-Y change (%)	+56.0%	-9.0%	-13.5%
情報サービス Information Services	27,689	26,623	23,114
構成比 % of Total Revenue (%)	16.9%	21.5%	19.8%
対前年同期増減率 Y-Y change (%)	+23.6%	-3.9%	-13.2%
公共 Public Sector	6,940	6,760	5,496
構成比 % of Total Revenue (%)	4.2%	5.5%	4.7%
対前年同期増減率 Y-Y change (%)	+32.2%	-2.6%	-18.7%
商業 / 運輸 Commerce/ Transportation	3,720	1,742	1,826
構成比 % of Total Revenue (%)	2.3%	1.4%	1.6%
対前年同期増減率 Y-Y change (%)	+69.9%	-53.2%	+4.9%
金融 / 保険 Finance/ Insurance	15,403	13,513	11,745
構成比 % of Total Revenue (%)	9.4%	10.9%	10.1%
対前年同期増減率 Y-Y change (%)	+29.1%	-12.3%	-13.1%
その他 Others	11,135	11,113	11,896
構成比 % of Total Revenue (%)	6.8%	9.0%	10.2%
対前年同期増減率 Y-Y change (%)	-0.2%	-0.2%	+7.0%
合計 Total	163,718	123,769	116,469
構成比 % of Total Revenue (%)	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y change (%)	+21.7%	-24.4%	-5.9%



4. 販売費及び一般管理費内訳 Break of SG&A Expenses

	2002/3	2003/3
販売費及び一般管理費 SG&A Expenses	44,541	40,385
人件費 Personnel Expenses	21,675	21,189
外部要員受入費 Outside Staff Expenses	5,640	4,134
その他 Others	17,225	15,060

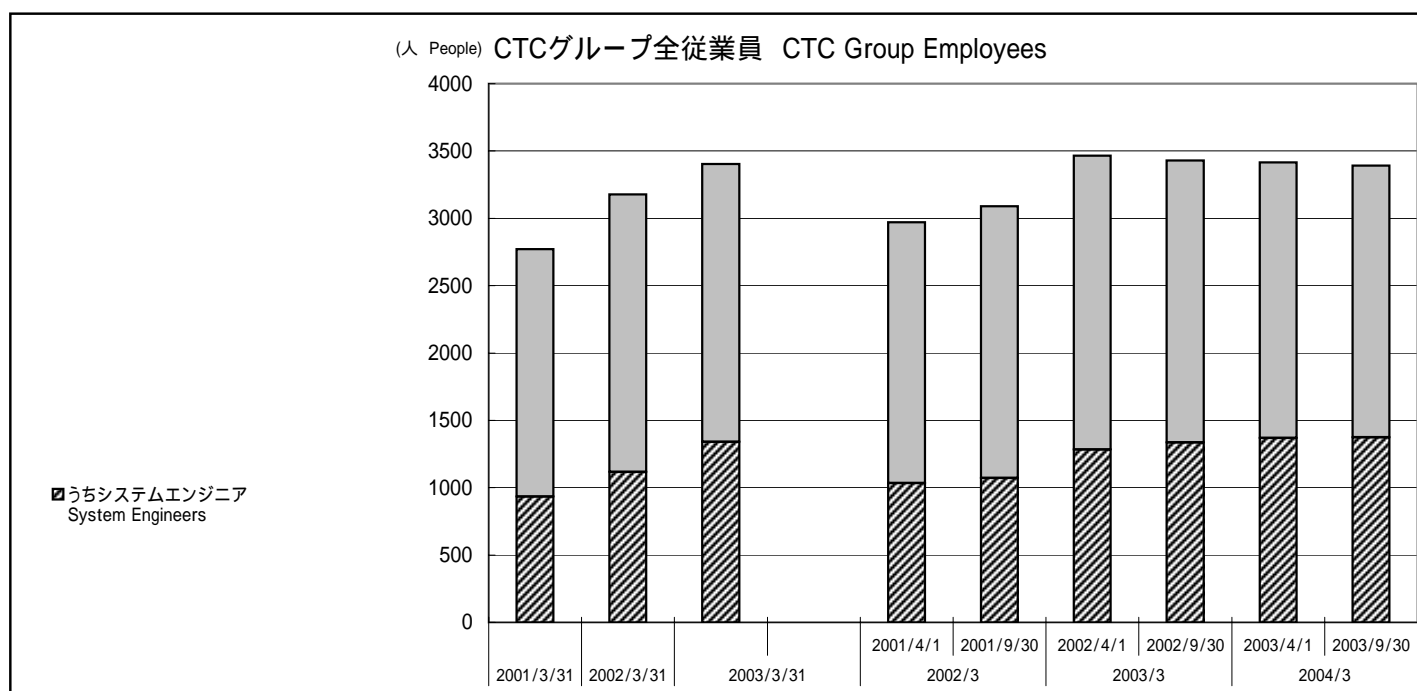
(単位: 百万円 Millions of yen)

	2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
販売費及び一般管理費 SG&A Expenses	22,553	20,893	20,100
人件費 Personnel Expenses	10,379	10,863	10,834
外部要員受入費 Outside Staff Expenses	3,269	2,144	1,827
その他 Others	8,904	7,885	7,438

5. 従業員数の推移 Number of Employees

(単位:人 People)

	2001/3/31	2002/3/31	2003/3/31	2002/3		2003/3		2004/3	
				2001/4/1	2001/9/30	2002/4/1	2002/9/30	2003/4/1	2003/9/30
CTCグループ全従業員 CTC Group Employees	2,772	3,178	3,403	2,971	3,089	3,465	3,429	3,416	3,392
うちシステムエンジニア System Engineers	935	1,118	1,340	1,035	1,071	1,283	1,336	1,368	1,374
外部要員 Outside Staff	1,965	2,457	1,854	1,876	2,500	2,069	1,952	1,658	1,789
うちシステムエンジニア System Engineers	1,141	1,564	1,119	1,094	1,562	1,262	1,157	979	1,067
合計 Total	4,737	5,635	5,257	4,847	5,589	5,534	5,381	5,074	5,181
うちシステムエンジニア System Engineers	2,076	2,682	2,459	2,129	2,633	2,545	2,493	2,347	2,441



6. 生産性 Productivity

(単位:千円 Thousands of yen)

	2001/3	2002/3	2003/3	2002/3		2003/3		2004/3	
				1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half
従業員一人当たり売上高 Revenue per Employee	112,027	112,312	83,998	54,032	54,032	35,906	35,906	34,215	34,215
従業員一人当たり営業利益 Operating Income per Employee	10,460	7,093	5,136	4,087	4,087	1,147	1,147	1,842	1,842

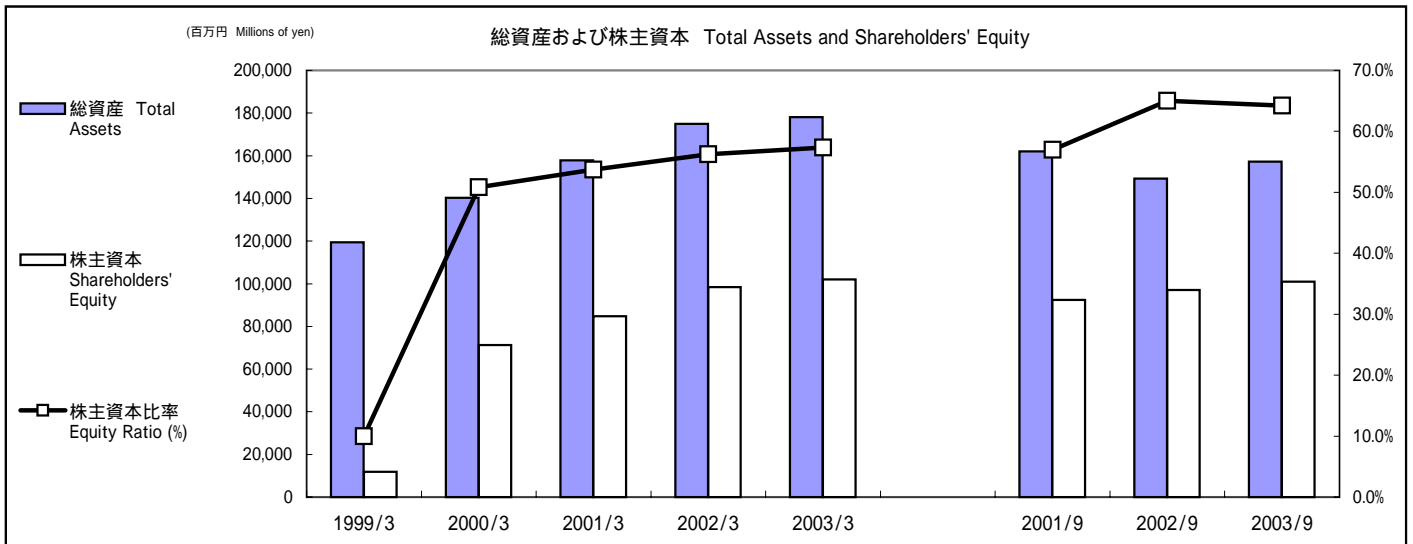
注:期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal years.

7. 総資産および株主資本 Total Assets and Shareholders' Equity

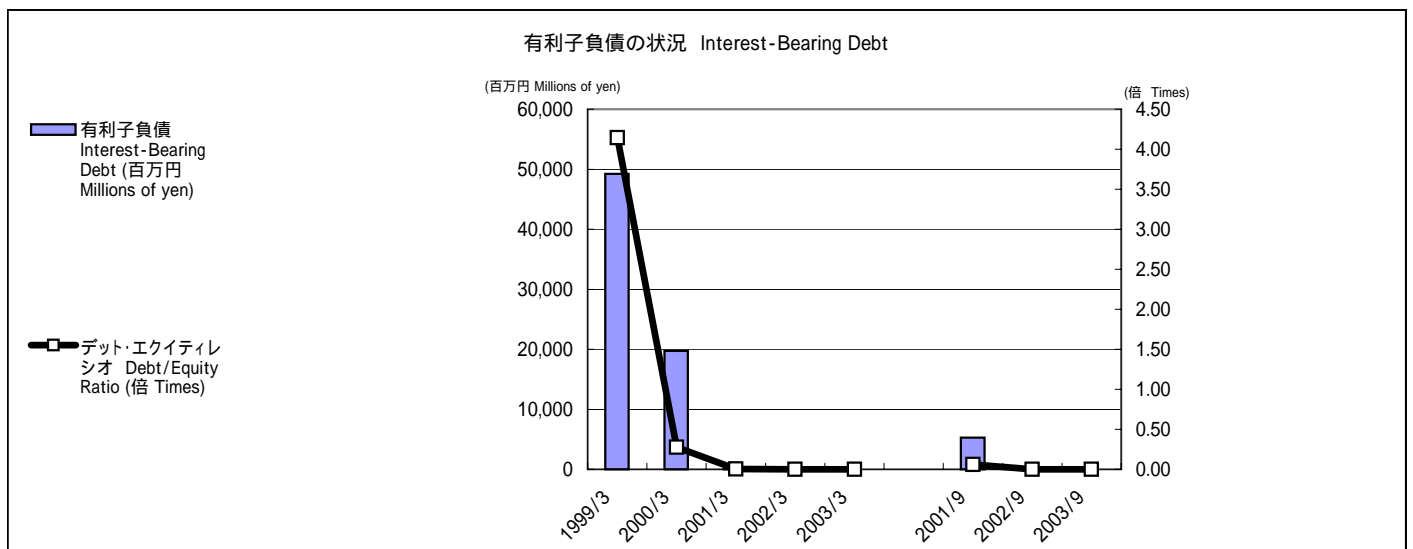
(単位:百万円 Millions of yen)

	1999/3	2000/3	2001/3	2002/3	2003/3	2001/9	2002/9	2003/9
総資産 Total Assets	119,398	140,322	157,797	174,982	178,024	162,106	149,237	157,231
株主資本 Shareholders' Equity	11,887	71,340	84,786	98,414	102,049	92,402	97,053	100,948
株主資本比率 Equity Ratio (%)	10.0%	50.8%	53.7%	56.2%	57.3%	57.0%	65.0%	64.2%



8. 有利子負債の状況 Interest-Bearing Debt

	1999/3	2000/3	2001/3	2002/3	2003/3	2001/9	2002/9	2003/9
有利子負債 Interest-Bearing Debt (百万円 Millions of yen)	49,240	19,745	343	170	-	5,266	-	-
デット・エクイティレシオ Debt/Equity Ratio (倍 Times)	4.14	0.28	0.00	0.00	-	0.06	-	-



<参考1> 連結四半期情報 Quarterly Operating Results
1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2003/3				2004/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
売上高 Total Revenue	55,001	68,767	65,664	99,014	48,594	67,875
対前年同期増減率 Y-Y Change (%)	-24.5%	-24.3%	-16.4%	-3.9%	-11.6%	-1.3%
システム System	45,962	58,661	55,904	88,528	39,132	57,648
対売上高構成比 % of Total Revenue	83.6%	85.3%	85.1%	89.4%	80.5%	84.9%
対前年同期増減率 Y-Y Change (%)	-29.9%	-28.4%	-20.4%	-5.5%	-14.9%	-1.7%
サポート Support	9,039	10,106	9,760	10,486	9,461	10,226
対売上高構成比 % of Total Revenue	16.4%	14.7%	14.9%	10.6%	19.5%	15.1%
対前年同期増減率 Y-Y Change (%)	+23.1%	+13.4%	+16.9%	+12.0%	+4.7%	+1.2%
売上原価 Cost of Sales	43,250	55,669	50,577	80,929	36,592	53,504
対売上高構成比 % of Total Revenue	78.6%	81.0%	77.0%	81.7%	75.3%	78.8%
対前年同期増減率 Y-Y Change (%)	-25.8%	-21.0%	-19.2%	-7.6%	-15.4%	-3.9%
売上総利益 Gross Profit	11,751	13,098	15,087	18,085	12,002	14,370
対売上高構成比 % of Total Revenue	21.4%	19.0%	23.0%	18.3%	24.7%	21.2%
対前年同期増減率 Y-Y Change (%)	-19.4%	-35.7%	-5.4%	+17.0%	+2.1%	+9.7%
販売費および一般管理費 SG&A Expenses	10,166	10,727	9,140	10,350	9,903	10,197
対売上高構成比 % of Total Revenue	18.5%	15.6%	13.9%	10.5%	20.4%	15.1%
対前年同期増減率 Y-Y Change (%)	-5.3%	-9.2%	-15.0%	-7.8%	-2.6%	-4.9%
営業利益 Operating Income	1,584	2,370	5,947	7,734	2,099	4,173
対売上高構成比 % of Total Revenue	2.9%	3.4%	9.1%	7.8%	4.3%	6.1%
対前年同期増減率 Y-Y Change (%)	-58.7%	-72.3%	+14.4%	+83.1%	+32.4%	+76.0%
システム(消去前) System (before elimination)	-169	-1,350	3,062	4,567	-39	1,093
サポート(消去前) Support (before elimination)	3,142	4,879	3,954	4,723	3,386	4,746
経常利益 Ordinary Income	1,366	1,996	5,781	7,257	1,835	4,200
対売上高構成比 % of Total Revenue	2.5%	2.9%	8.8%	7.3%	3.8%	6.2%
対前年同期増減率 Y-Y Change (%)	-62.9%	-76.3%	+17.7%	+98.2%	+34.3%	+110.4%
税金等調整前当期純利益 Income before Income taxes	1,358	1,479	5,733	6,807	1,857	4,791
対売上高構成比 % of Total Revenue	2.5%	2.2%	8.7%	6.9%	3.8%	7.1%
対前年同期増減率 Y-Y Change (%)	-63.2%	-83.7%	+17.5%	+48.8%	+36.8%	+223.9%
当期純利益 Net Income	635	519	3,106	3,522	898	2,715
対売上高構成比 % of Total Revenue	1.2%	0.8%	4.7%	3.6%	1.8%	4.0%
対前年同期増減率 Y-Y Change (%)	-68.7%	-89.6%	+15.0%	+48.7%	+41.5%	+422.9%

2. 受注高と受注残高 Orders and Backlog

(単位:百万円 Millions of yen)

	2003/3				2004/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
受注高 Orders Received	67,695	75,667	64,994	88,372	56,149	65,201
対前年同期増減率 Y-Y Change (%)	-16.7%	-22.3%	-12.1%	+2.2%	-17.1%	-13.8%
システム System	52,253	66,382	57,714	80,333	40,336	57,025
構成比 Share (%)	77.2%	87.7%	88.8%	90.9%	71.8%	87.5%
対前年同期増減率 Y-Y Change (%)	-30.7%	-23.9%	-15.1%	+5.0%	-22.8%	-14.1%
サポート Support	15,442	9,284	7,279	8,038	15,813	8,176
構成比 Share (%)	22.8%	12.3%	11.2%	9.1%	28.2%	12.5%
対前年同期増減率 Y-Y Change (%)	+166.5%	-8.2%	+21.4%	-19.5%	+2.4%	-11.9%
受注残高 Backlog	59,792	66,692	66,021	55,378	62,933	60,259
システム System	39,892	47,614	49,423	41,228	42,432	41,808
構成比 Share (%)	66.7%	71.4%	74.9%	74.4%	67.4%	69.4%
サポート Support	19,899	19,077	16,597	14,150	20,501	18,450
構成比 Share (%)	33.3%	28.6%	25.1%	25.6%	32.6%	30.6%

3. 業種別売上高 Revenue by Industry

(単位:百万円 Millions of yen)

	2003/3				2004/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
通信 / 放送 Telecommunications/ Broadcasting	16,290	16,591	18,640	23,325	12,603	23,099
構成比 % of Total Revenue (%)	29.6%	24.1%	28.4%	23.6%	25.9%	34.0%
対前年同期増減率 Y-Y Change (%)	-40.0%	-57.8%	-33.8%	-35.4%	-22.6%	+39.2%
電気 Electronics	5,708	9,775	9,926	13,165	5,558	7,586
構成比 % of Total Revenue (%)	10.4%	14.2%	15.1%	13.3%	11.4%	11.2%
対前年同期増減率 Y-Y Change (%)	-21.2%	+23.5%	+38.4%	+48.9%	-2.6%	-22.4%
製造等 Manufacturing (excluding electronics)	7,092	8,557	6,311	11,955	5,668	7,873
構成比 % of Total Revenue (%)	12.9%	12.4%	9.6%	12.1%	11.7%	11.6%
対前年同期増減率 Y-Y Change (%)	-10.4%	-7.7%	-18.2%	+24.5%	-20.1%	-8.0%
情報サービス Information Services	11,340	15,282	11,642	21,438	9,427	13,687
構成比 % of Total Revenue (%)	20.6%	22.2%	17.7%	21.6%	19.4%	20.2%
対前年同期増減率 Y-Y Change (%)	-14.2%	+5.6%	-21.3%	+11.5%	-16.9%	-10.4%
公共 Public Sector	2,941	3,818	2,356	8,676	2,317	3,178
構成比 % of Total Revenue (%)	5.4%	5.6%	3.6%	8.8%	4.8%	4.7%
対前年同期増減率 Y-Y Change (%)	-8.2%	+2.2%	-49.0%	-13.4%	-21.2%	-16.8%
商業 / 運輸 Commerce/ Transportation	666	1,075	503	4,011	715	1,111
構成比 % of Total Revenue (%)	1.2%	1.6%	0.8%	4.0%	1.5%	1.6%
対前年同期増減率 Y-Y Change (%)	-74.4%	-4.2%	-77.4%	+7.7%	+7.3%	+3.3%
金融 / 保険 Finance/ Insurance	5,245	8,267	5,089	13,238	5,008	6,736
構成比 % of Total Revenue (%)	9.5%	12.0%	7.8%	13.4%	10.3%	9.9%
対前年同期増減率 Y-Y Change (%)	-20.3%	-6.3%	-28.0%	+56.8%	-4.5%	-18.5%
その他 Others	5,715	5,398	11,195	3,202	7,295	4,600
構成比 % of Total Revenue (%)	10.4%	7.9%	17.0%	3.2%	15.0%	6.8%
対前年同期増減率 Y-Y Change (%)	+15.3%	-12.6%	+65.1%	-54.5%	+27.7%	-14.8%
合計 Total	55,001	68,767	65,664	99,014	48,594	67,875
構成比 % of Total Revenue (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-24.5%	-24.3%	-16.4%	-3.9%	-11.6%	-1.3%

<参考2> 単独情報 Nonconsolidated Operating Results

単体業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3 (予) (Projected)	2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
売上高 Total Revenue	270,631	311,429	254,445	248,500	146,331	109,912	105,828
対前年同期増減率 Y-Y change (%)	+50.7%	+15.0%	-18.3%	-2.3%	+21.8%	-24.9%	-3.7%
システム System	249,176	283,973	222,127	-	133,339	94,284	89,613
対売上高構成比 % of Total Revenue	92.1%	91.2%	87.3%	-	91.1%	85.8%	84.7%
対前年同期増減率 Y-Y change (%)	+52.7%	+14.0%	-21.8%	-	+20.9%	-29.3%	-5.0%
サポート Support	21,454	27,455	32,317	-	12,992	15,627	16,215
対売上高構成比 % of Total Revenue	7.9%	8.8%	12.7%	-	8.9%	14.2%	15.3%
対前年同期増減率 Y-Y change (%)	+30.3%	+28.0%	+17.7%	-	+31.3%	+20.3%	+3.8%
売上原価 Cost of Sales	219,408	263,609	215,714	208,200	120,576	94,038	87,715
対売上高構成比 % of Total Revenue (%)	81.1%	84.6%	84.8%	83.8%	82.4%	85.6%	82.9%
対前年同期増減率 Y-Y change (%)	+49.1%	+20.1%	-18.2%	-3.5%	+25.2%	-22.0%	-6.7%
売上総利益 Gross Profit	51,222	47,820	38,730	40,300	25,755	15,873	18,113
対売上高構成比 % of Total Revenue (%)	18.9%	15.4%	15.2%	16.2%	17.6%	14.4%	17.1%
対前年同期増減率 Y-Y change (%)	+57.6%	-6.6%	-19.0%	+4.1%	+8.0%	-38.4%	+14.1%
販売費および一般管理費 SG&A	32,340	36,643	32,605	32,100	18,651	16,837	16,253
対売上高構成比 % of Total Revenue (%)	11.9%	11.8%	12.8%	12.9%	12.7%	15.3%	15.3%
対前年同期増減率 Y-Y change (%)	+21.8%	+13.3%	-11.0%	-1.6%	+23.9%	-9.7%	-3.5%
営業利益 Operating Income	18,882	11,176	6,125	8,200	7,103	-964	1,859
対売上高構成比 % of Total Revenue (%)	7.0%	3.6%	2.4%	3.3%	4.9%	-0.9%	1.8%
対前年同期増減率 Y-Y change (%)	+217.0%	-40.8%	-45.2%	+33.9%	-19.1%	-	-
経常利益 Ordinary Income	19,609	15,206	11,105	13,200	10,956	3,504	6,340
対売上高構成比 % of Total Revenue (%)	7.2%	4.9%	4.4%	5.3%	7.5%	3.2%	6.0%
対前年同期増減率 Y-Y change (%)	+197.4%	-22.4%	-27.0%	+18.9%	+11.8%	-68.0%	+80.9%
税引前当期純利益 Income before Income Taxes	19,097	16,727	9,750	12,800	11,659	2,885	7,157
対売上高構成比 % of Total Revenue (%)	7.1%	5.4%	3.8%	5.2%	8.0%	2.6%	6.8%
対前年同期増減率 Y-Y change (%)	+188.9%	-12.4%	-41.7%	+31.3%	+24.2%	-75.3%	+148.1%
当期純利益 Net Income	11,057	11,020	7,017	8,900	8,126	3,213	5,701
対売上高構成比 % of Total Revenue (%)	4.1%	3.5%	2.8%	3.6%	5.6%	2.9%	5.4%
対前年同期増減率 Y-Y change (%)	+193.9%	-0.3%	-36.3%	+26.8%	+45.5%	-60.5%	+77.4%

注) 前連結会計年度まで連結子会社であったシーティーシー・システムズ(株)は2003年4月1日付で、シーティーシー・ファイナンスエンジニアリング(株)及びシーティーシー・アパレルシステム(株)は2003年9月1日付で当社が吸収合併(簡易合併)しております。

形態別売上高(ハード・ソフト・サービス) Sales Breakdown by Hardware/ Software/ Service

(単位:百万円 Millions of yen)

	2002/3	2003/3	2003/3 1st Half	2004/3 1st Half
ハードウェア Hardware	181,877	132,494	56,712	50,458
サーバ Servers	75,205	46,043	18,925	19,923
ネットワーク Network	48,388	35,412	16,898	19,113
ストレージ Storage	16,689	9,273	4,479	4,380
その他 Others	41,594	41,764	16,408	10,041
ソフトウェア Software	41,189	34,132	14,474	15,206
データベース DataBase Management System	10,884	3,470	1,359	1,516
その他 Others	30,305	30,661	13,114	13,690
サービス Service	88,361	87,819	38,725	40,163
開発ソフトウェア Custom Application Development	24,686	19,325	7,782	8,730
ハード保守 Hardware Support	26,911	31,819	15,326	15,911
ソフト保守及びソフトウェア付随サービス Software Support	14,658	18,095	8,051	7,611
その他 Others	22,105	18,577	7,563	7,909
合計 Total	311,429	254,445	109,912	105,828

注) 当中間期から下記の通り表示/集計基準変更を行い、過年度データを遡及的に変更しました。2004年3月期第1四半期決算以前に開示した数値と差異が生じておりますのでご注意ください。

1. ハードウェアをサーバ、ネットワーク、ストレージ、その他に分類
2. ソフトウェアをデータベース、その他に分類
3. ハードウェアに付随する純正ソフトウェア、その他をハードウェアに算入

主要製品別売上高 Sales Breakdown by Major Product

	2002/3	2003/3	2002/3 1st Half	2003/3 1st Half	2004/3 1st Half
サン・マイクロシステムズ Sun Microsystems	22.0%	15.4%	25.8%	15.2%	13.2%
シスコシステムズ Cisco Systems	11.4%	12.2%	11.6%	13.2%	13.1%
オラクル Oracle	4.9%	3.2%	5.2%	3.5%	3.0%
その他 Others	61.7%	69.2%	57.4%	68.1%	70.7%
合計 Total	100.0%	100.0%	100.0%	100.0%	100.0%

形態別売上高(ハード・ソフト・サービス)推移 Sales Breakdown by Hardware/ Software/ Service

(単位:百万円 Millions of yen)

	2004/3 1st Half					
	1st Q		2nd Q			
ハードウェア Hardware /対売上高構成比 % of Total Revenue (%)	20,535	47.1%	29,923	48.0%	50,458	47.7%
サーバ Servers /対売上高構成比 % of Total Revenue (%)	6,636	15.2%	10,286	16.5%	16,923	16.0%
ネットワーク Network /対売上高構成比 % of Total Revenue (%)	8,566	19.7%	10,547	16.9%	19,113	18.1%
ストレージ Storage /対売上高構成比 % of Total Revenue (%)	1,720	3.9%	2,659	4.3%	4,380	4.1%
その他 Others /対売上高構成比 % of Total Revenue (%)	3,611	8.3%	6,429	10.3%	10,041	9.5%
ソフトウェア Software /対売上高構成比 % of Total Revenue (%)	5,031	11.6%	10,174	16.4%	15,206	14.3%
データベース Database /対売上高構成比 % of Total Revenue (%)	533	1.2%	982	1.6%	1,516	1.4%
その他 Others /対売上高構成比 % of Total Revenue (%)	4,497	10.4%	9,192	14.8%	13,690	12.9%
サービス Service /対売上高構成比 % of Total Revenue (%)	17,986	41.3%	22,177	35.6%	40,163	38.0%
開発ソフトウェア Custom Application Development /対売上高構成比 % of Total Revenue (%)	1,536	3.5%	7,194	11.6%	8,730	8.2%
ハード保守 Hardware Support /対売上高構成比 % of Total Revenue (%)	7,201	16.5%	8,709	14.0%	15,911	15.0%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Revenue (%)	5,891	13.5%	1,720	2.8%	7,611	7.2%
その他 Others /対売上高構成比 % of Total Revenue (%)	3,356	7.8%	4,553	7.2%	7,909	7.6%
合計 Total /対売上高構成比 % of Total Revenue (%)	43,553	100.0%	62,275	100.0%	105,828	100.0%

	2003/3									
	1st Q		2nd Q		3rd Q		4th Q			
ハードウェア Hardware /対売上高構成比 % of Total Revenue (%)	22,829	46.3%	33,883	56.0%	27,996	46.8%	47,784	56.4%	132,494	52.1%
サーバ Servers /対売上高構成比 % of Total Revenue (%)	7,401	15.0%	11,523	19.0%	10,618	17.7%	16,499	19.5%	46,043	18.1%
ネットワーク Network /対売上高構成比 % of Total Revenue (%)	7,264	14.7%	9,634	15.9%	6,560	11.0%	11,953	14.1%	35,412	13.9%
ストレージ Storage /対売上高構成比 % of Total Revenue (%)	1,959	4.0%	2,520	4.2%	1,844	3.1%	2,949	3.5%	9,273	3.6%
その他 Others /対売上高構成比 % of Total Revenue (%)	6,203	12.6%	10,205	16.9%	8,973	15.0%	16,382	19.3%	41,764	16.5%
ソフトウェア Software /対売上高構成比 % of Total Revenue (%)	7,810	15.8%	6,664	11.0%	7,496	12.5%	12,161	14.4%	34,132	13.4%
データベース Database /対売上高構成比 % of Total Revenue (%)	667	1.4%	692	1.1%	978	1.6%	1,132	1.3%	3,470	1.4%
その他 Others /対売上高構成比 % of Total Revenue (%)	7,142	14.4%	5,971	9.9%	6,518	10.9%	11,029	13.1%	30,661	12.0%
サービス Service /対売上高構成比 % of Total Revenue (%)	18,722	37.9%	20,002	33.0%	24,341	40.7%	24,752	29.2%	87,819	34.5%
開発ソフトウェア Custom Application Development /対売上高構成比 % of Total Revenue (%)	2,593	5.3%	5,189	8.6%	4,529	7.6%	7,013	8.3%	19,325	7.6%
ハード保守 Hardware Support /対売上高構成比 % of Total Revenue (%)	6,850	13.9%	8,476	14.0%	8,053	13.5%	8,440	10.0%	31,819	12.5%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Revenue (%)	5,952	12.1%	2,099	3.5%	7,242	12.1%	2,801	3.3%	18,095	7.1%
その他 Others /対売上高構成比 % of Total Revenue (%)	3,327	6.6%	4,236	6.9%	4,516	7.5%	6,496	7.6%	18,577	7.3%
合計 Total /対売上高構成比 % of Total Revenue (%)	49,362	100.0%	60,549	100.0%	59,833	100.0%	84,699	100.0%	254,445	100.0%