

2004年3月期
連結決算補足資料

Consolidated Financial Summary
For the Fiscal Year Ended March 31, 2004

2004年5月10日
May 10, 2004

伊藤忠テクノサイエンス株式会社
ITOCHU TECHNO-SCIENCE Corporation

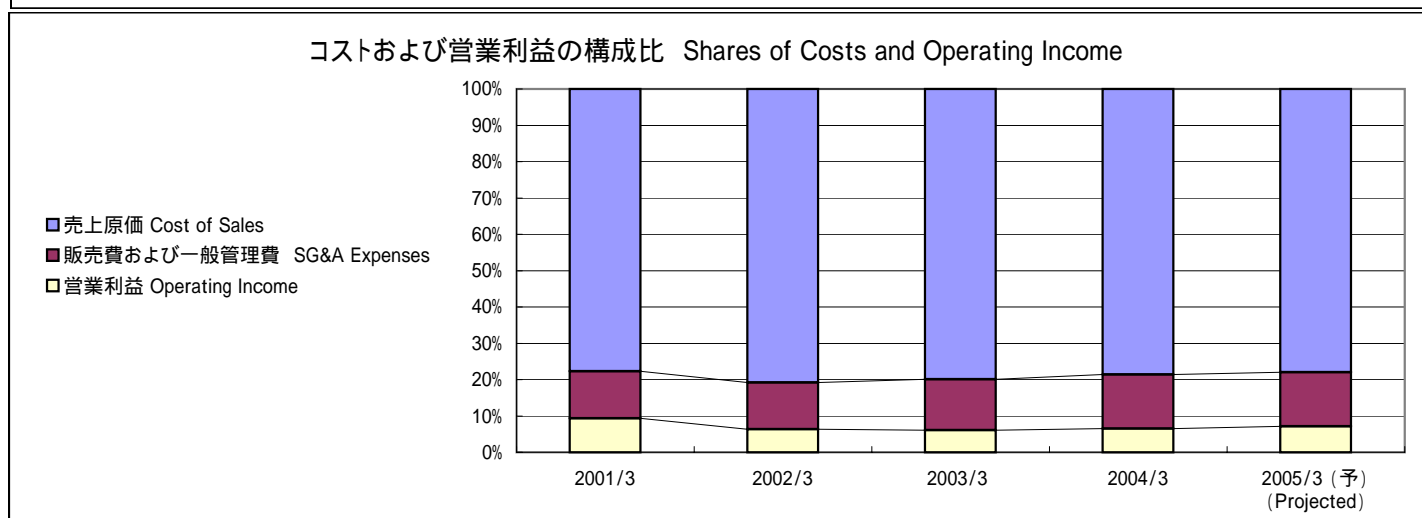
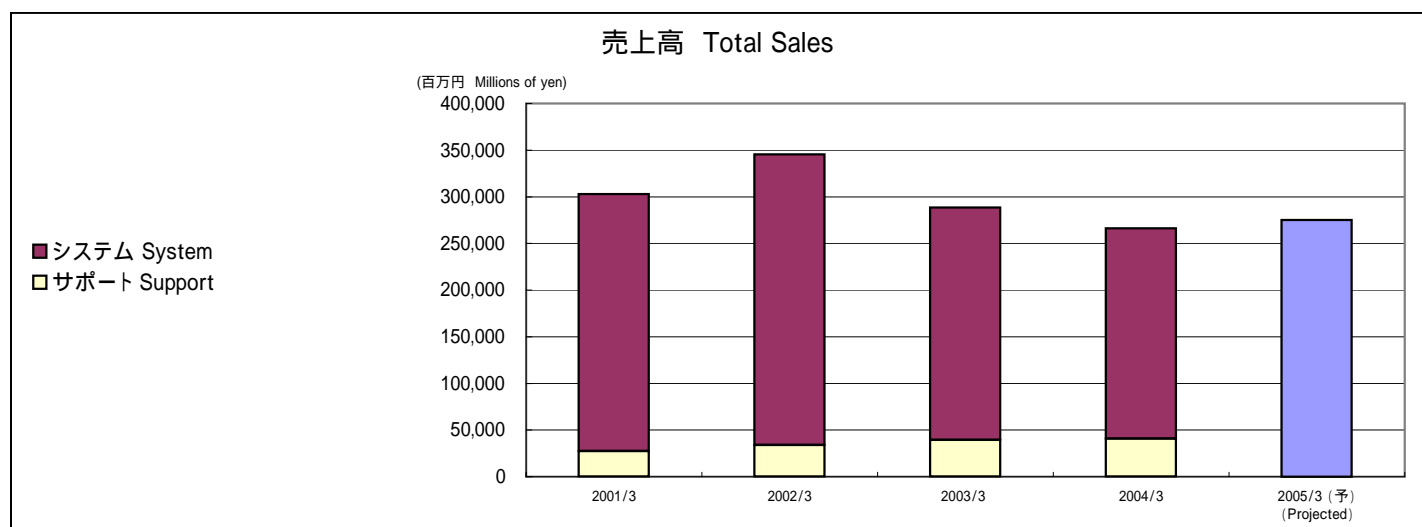
注:本資料に記載されている業績見通しは様々な要因により変化することがあり、
実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

1. 業績概況 Operating Results

(単位: 百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	
					2004/9 (予) (Projected)	
売上高 Total Sales	302,867	345,303	288,449	266,170	109,100	275,000
対前年同期増減率 Y-Y change (%)	+45.5%	+14.0%	-16.5%	-7.7%	-6.3%	+3.3%
システム System	275,269	311,338	249,057	225,490		
対売上高構成比 % of Total Sales	90.9%	90.2%	86.3%	84.7%		
対前年同期増減率 Y-Y change (%)	+49.8%	+13.1%	-20.0%	-9.5%		
サポート Support	27,598	33,965	39,392	40,680		
対売上高構成比 % of Total Sales	9.1%	9.8%	13.7%	15.3%		
対前年同期増減率 Y-Y change (%)	+13.1%	+23.1%	+16.0%	+3.3%		
売上原価 Cost of Sales	235,456	278,951	230,426	209,213	83,800	214,500
対売上高構成比 % of Total Sales	77.7%	80.8%	79.9%	78.6%	76.8%	78.0%
対前年同期増減率 Y-Y change (%)	+44.0%	+18.5%	-17.4%	-9.2%	-7.0%	+2.5%
売上総利益 Gross Profit	67,411	66,351	58,023	56,957	25,300	60,500
対売上高構成比 % of Total Sales	22.3%	19.2%	20.1%	21.4%	23.2%	22.0%
対前年同期増減率 Y-Y change (%)	+50.7%	-1.6%	-12.6%	-1.8%	-4.1%	+6.2%
販売費および一般管理費 SG&A Expenses	39,130	44,541	40,385	39,614	19,900	40,900
対売上高構成比 % of Total Sales	12.9%	12.9%	14.0%	14.9%	18.2%	14.9%
対前年同期増減率 Y-Y change (%)	+17.1%	+13.8%	-9.3%	-1.9%	-1.0%	+3.2%
営業利益 Operating Income	28,280	21,810	17,637	17,343	5,400	19,600
対売上高構成比 % of Total Sales	9.4%	6.3%	6.1%	6.5%	4.9%	7.1%
対前年同期増減率 Y-Y change (%)	+149.8%	-22.9%	-19.1%	-1.7%	-13.9%	+13.0%
システム(消去前) System (before eliminations)	23,530	13,658	6,109	5,694		
サポート(消去前) Support (before eliminations)	11,781	14,565	16,700	17,429		
経常利益 Ordinary Income	27,476	20,672	16,401	17,386	5,400	19,600
対売上高構成比 % of Total Sales	9.1%	6.0%	5.7%	6.5%	4.9%	7.1%
対前年同期増減率 Y-Y change (%)	+151.7%	-24.8%	-20.7%	+6.0%	-10.5%	+12.7%
税金等調整前当期利益 Income before Income Taxes	26,884	22,213	15,378	17,524	5,100	17,200
対売上高構成比 % of Total Sales	8.9%	6.4%	5.3%	6.6%	4.7%	6.3%
対前年同期増減率 Y-Y change (%)	+148.8%	-17.4%	-30.8%	+14.0%	-23.3%	-1.9%
当期純利益 Net Income	14,842	12,089	7,783	9,822	2,700	10,000
対売上高構成比 % of Total Sales	4.9%	3.5%	2.7%	3.7%	2.5%	3.6%
対前年同期増減率 Y-Y change (%)	+141.4%	-18.5%	-35.6%	+26.2%	-25.3%	+1.8%



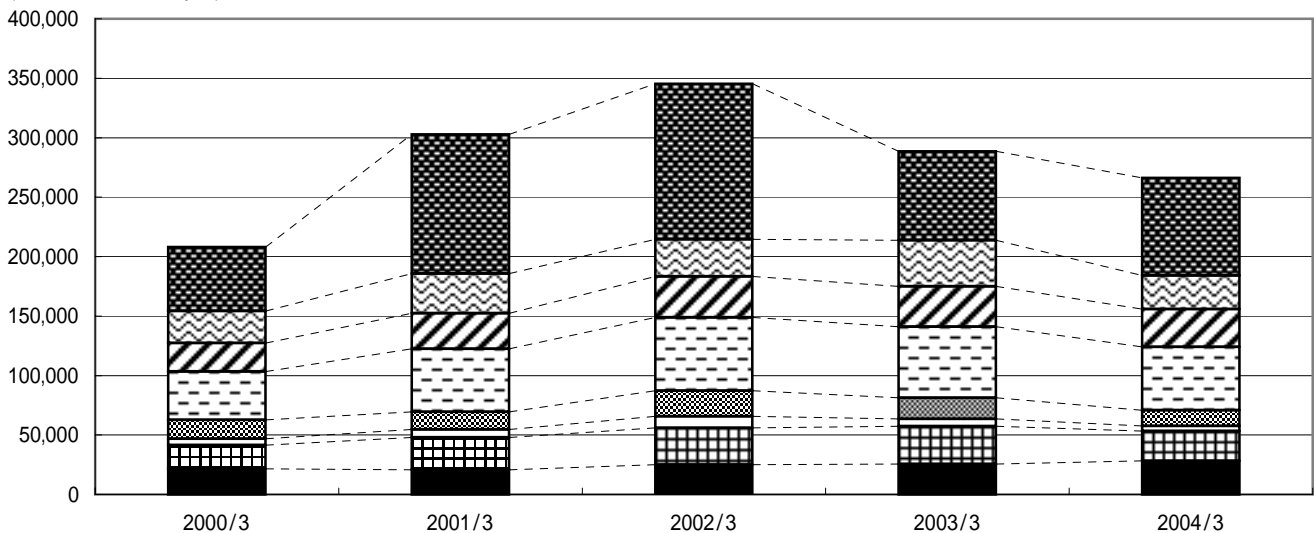
2. 業種別売上高 Sales by Industry

(単位: 百万円 Millions of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
通信 / 放送 Telecommunications/ Broadcasting	53,866	117,222	130,787	74,847	82,173
構成比 % of Total Sales (%)	25.9%	38.7%	37.9%	25.9%	30.9%
対前年同期増減率 Y-Y change (%)	+31.9%	+117.6%	+11.6%	-42.8%	+9.8%
電気 Electronics	27,124	33,386	31,166	38,576	28,168
構成比 % of Total Sales (%)	13.0%	11.0%	9.0%	13.4%	10.6%
対前年同期増減率 Y-Y change (%)	+10.0%	+23.1%	-6.6%	+23.8%	-27.0%
製造等 Manufacturing (excluding electronics)	23,970	29,688	34,512	33,917	31,748
構成比 % of Total Sales (%)	11.5%	9.8%	10.0%	11.8%	11.9%
対前年同期増減率 Y-Y change (%)	+0.3%	+23.9%	+16.2%	-1.7%	-6.4%
情報サービス Information Services	40,536	53,059	61,707	59,704	53,322
構成比 % of Total Sales (%)	19.5%	17.5%	17.9%	20.7%	20.0%
対前年同期増減率 Y-Y change (%)	+8.7%	+30.9%	+16.3%	-3.2%	-10.7%
公共 Public Sector	15,853	14,973	21,578	17,793	13,097
構成比 % of Total Sales (%)	7.6%	5.0%	6.2%	6.2%	4.9%
対前年同期増減率 Y-Y change (%)	+17.7%	-5.6%	+44.1%	-17.5%	-26.4%
商業 / 運輸 Commerce/ Transportation	5,523	6,664	9,677	6,257	4,342
構成比 % of Total Sales (%)	2.7%	2.2%	2.8%	2.2%	1.6%
対前年同期増減率 Y-Y change (%)	-37.8%	+20.7%	+45.2%	-35.3%	-30.6%
金融 / 保険 Finance/ Insurance	19,860	27,176	30,916	31,841	25,057
構成比 % of Total Sales (%)	9.5%	9.0%	9.0%	11.0%	9.4%
対前年同期増減率 Y-Y change (%)	+13.2%	+36.8%	+13.8%	+3.0%	-21.3%
その他 Others	21,470	20,696	24,957	25,511	28,258
構成比 % of Total Sales (%)	10.3%	6.8%	7.2%	8.8%	10.7%
対前年同期増減率 Y-Y change (%)	+144.5%	-3.6%	+20.6%	+2.2%	+10.8%
合計 Total	208,206	302,867	345,303	288,449	266,170
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y change (%)	+18.7%	+45.5%	+14.0%	-16.5%	-7.7%

業種別売上高 Sales by Industry

(百万円 Millions of yen)



- 通信 / 放送 Telecommunications/ Broadcasting
- ▣ 電気 Electronics
- ▤ 製造等 Manufacturing (excluding electronics)
- ▥ 情報サービス Information Services
- ▦ 公共 Public Sector
- ▧ 商業 / 運輸 Commerce/ Transportation
- ▨ 金融 / 保険 Finance/ Insurance
- その他 Others

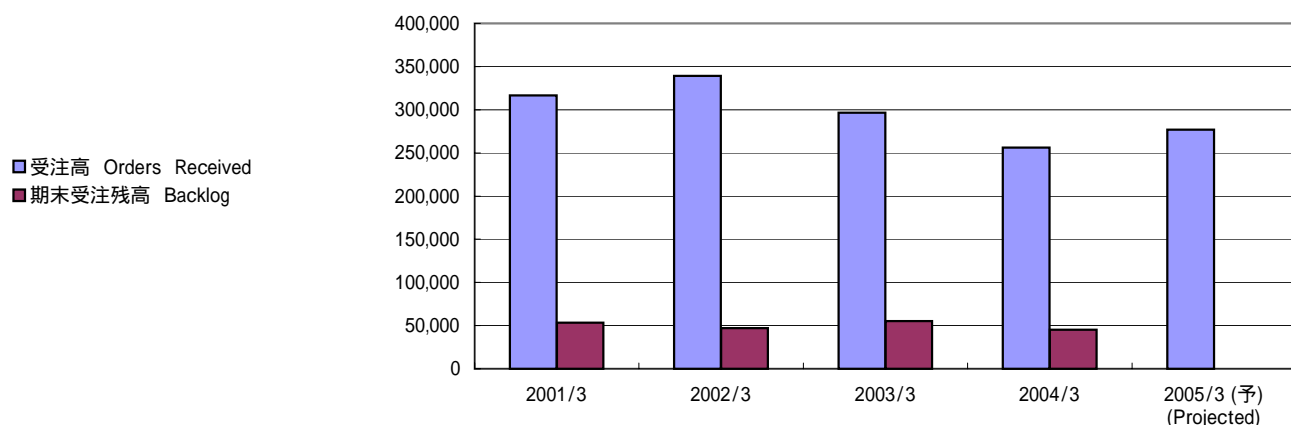
3. 受注高と受注残高 Orders and Backlog

(単位: 百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	
					2004/9 (予) (Projected)	2005/3 (予) (Projected)
受注高 Orders Received	316,511	339,040	296,729	256,083	125,000	277,000
対前年同期増減率 Y-Y change (%)	+46.0%	+7.1%	-12.5%	-13.7%	+3.0%	+8.2%
システム System	284,623	307,149	256,683	214,091		
構成比 Share (%)	89.9%	90.6%	86.5%	83.6%		
対前年同期増減率 Y-Y change (%)	+50.5%	+7.9%	-16.4%	-16.6%		
サポート Support	31,887	31,890	40,046	41,991		
構成比 Share (%)	10.1%	9.4%	13.5%	16.4%		
対前年同期増減率 Y-Y change (%)	+15.2%	+0.0%	+25.6%	+4.9%		
期末受注残高 Backlog	53,362	47,098	55,378	45,291		
システム System	37,791	33,602	41,228	29,829		
構成比 Share (%)	70.8%	71.3%	74.4%	65.9%		
サポート Support	15,570	13,496	14,150	15,461		
構成比 Share (%)	29.2%	28.7%	25.6%	34.1%		

受注高および受注残高 Orders Received and Backlog

(百万円 Millions of yen)



4. 販管費及び一般管理費 SG&A Expensees

(単位: 百万円 Millions of yen)

	2002/3	2003/3	2004/3
販売費及び一般管理費 SG&A Expensees	44,541	40,385	39,614
人件費 Personnel Expenses	21,675	21,189	21,402
外部要員受入費 Outside Staff Expenses	5,640	4,134	3,346
その他 Others	17,225	15,060	14,865

5. 従業員数の推移 Number of Employees

(単位: 人 People)

	2000/3	2001/3	2002/3	2003/3	2004/3
CTCグループ全従業員 CTC Group Employees	2,478	2,772	3,178	3,403	3,346
うちシステムエンジニア System Engineers	772	935	1,118	1,340	1,360
外部要員 Outside Staff	1,202	1,965	2,457	1,854	1,816
うちシステムエンジニア System Engineers	603	1,141	1,564	1,119	1,115
CTCグループ総人員 Total	3,680	4,737	5,635	5,257	5,162
うちシステムエンジニア System Engineers	1,375	2,076	2,682	2,459	2,475

注: 従業員数は各期末時点の人員です。

Note: Number of employees at the end of each fiscal year.

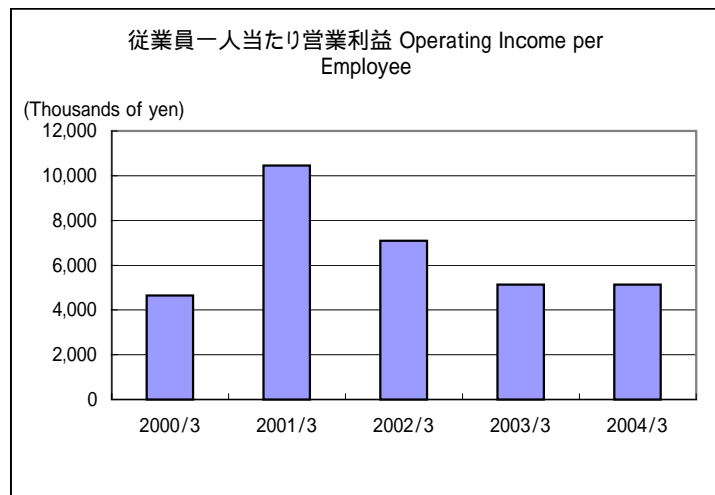
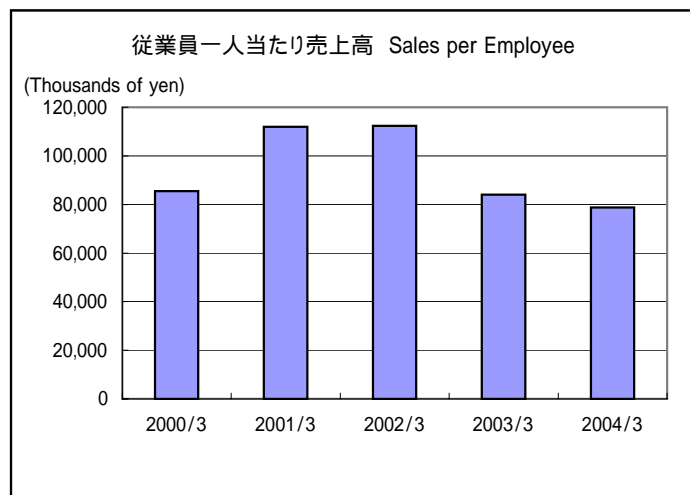
6. 生産性 Productivity

(単位:千円 Thousands of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
従業員一人当たり売上高 Sales per Employee	85,506	112,028	112,312	83,998	78,725
従業員一人当たり営業利益 Operating Income per Employees	4,649	10,461	7,093	5,136	5,129

注: 期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal years.



7. 設備投資と減価償却費 Capital Investment and Depreciation

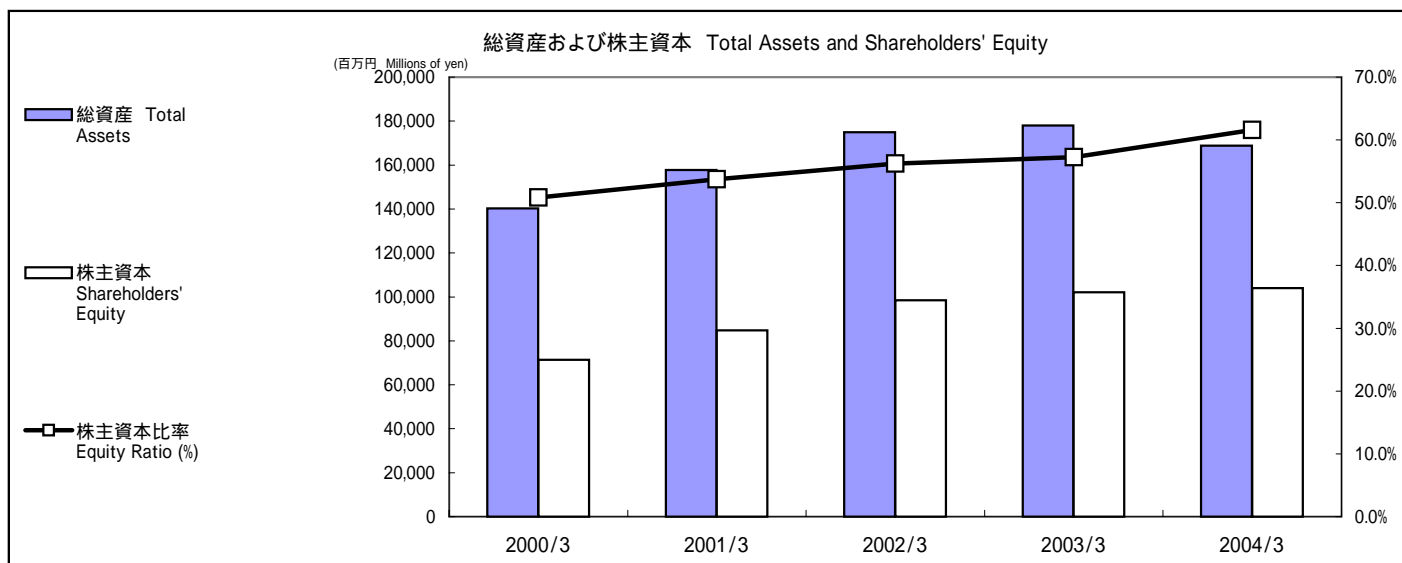
(単位:百万円 Millions of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
設備投資額 Capital Investment	1,301	2,261	2,211	1,115	1,244
減価償却費 Depreciation	1,249	1,544	1,829	1,871	2,225

8. 総資産および株主資本 Total Assets and Shareholders' Equity

(単位:百万円 Millions of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
総資産 Total Assets	140,322	157,797	174,982	178,024	168,826
株主資本 Shareholders' Equity	71,340	84,786	98,414	102,049	104,004
株主資本比率 Equity Ratio (%)	50.8%	53.7%	56.2%	57.3%	61.6%



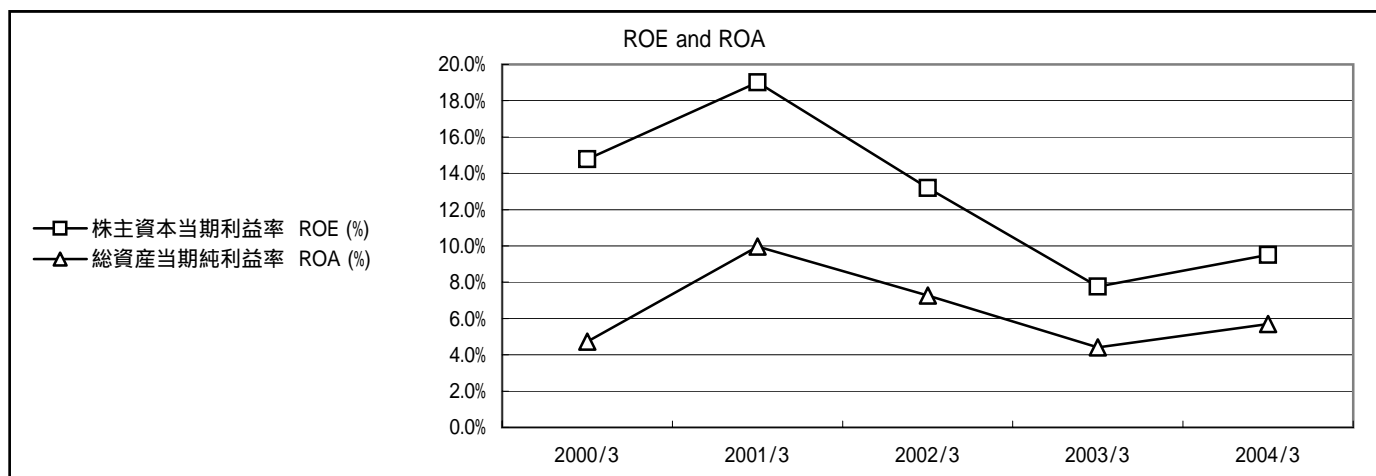
9. 有利子負債の状況 Interest-Bearing Debt

	2000/3	2001/3	2002/3	2003/3	2004/3
有利子負債 Interest-Bearing Debt (百万円 Millions of yen)	19,744	343	170	0	0
デット・エクイティレシオ Debt/Equity Ratio (倍 Times)	0.28	0.00	0.00	0.00	0.00



10. その他の指標 Other Indicators

	2000/3	2001/3	2002/3	2003/3	2004/3
株主資本当期利益率 ROE (%)	14.8%	19.0%	13.2%	7.8%	9.5%
総資産当期純利益率 ROA (%)	4.7%	10.0%	7.3%	4.4%	5.7%



(単位: 円 Yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
一株当たり当期純利益 Net Income per Share	328.02	241.34	196.58	124.95	160.26
一株当たり株主資本 Equity per Share	3,480.03	1,378.65	1,600.25	1,658.37	1,733.47

株式分割履歴

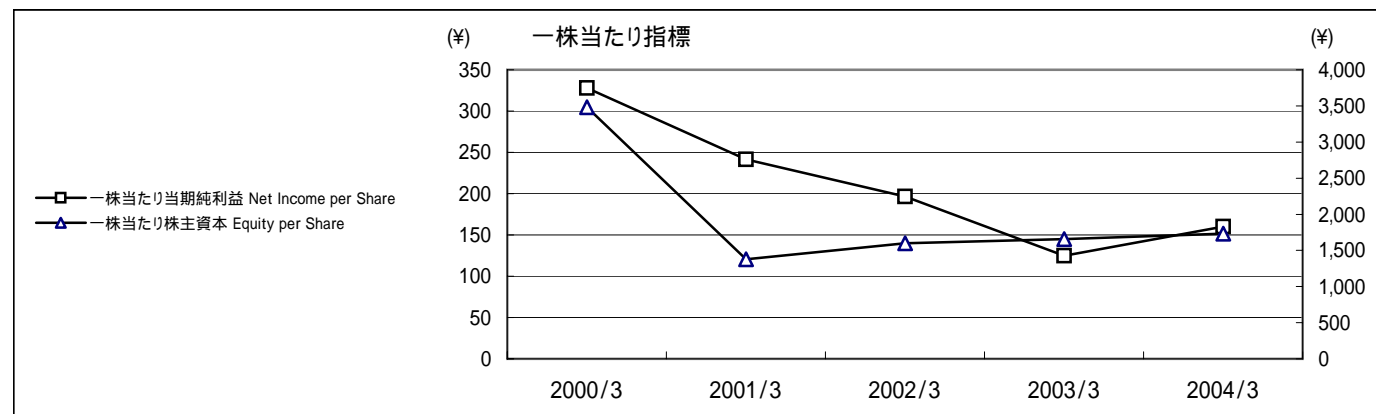
1998年12月31日に1,000円額面株式1株を50円額面株式30株に分割。

2000年8月18日に額面普通株式1株を3株に分割。

History of Stock Splits:

December 31, 1998: One share with a par value of ¥ 1,000 split into 30 shares with a par value of ¥ 50.

August 18, 2000: One common, par value share split into three shares



<参考1> 連結四半期情報 Quarterly Operating Results
1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2003/3				2004/3			
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q
売上高 Total Sales	55,001	68,767	65,664	99,014	48,594	67,875	64,798	84,902
対前年同期増減率 Y-Y Change (%)	-24.5%	-24.3%	-16.4%	-3.9%	-11.6%	-1.3%	-1.3%	-14.3%
システム System	45,962	58,661	55,904	88,528	39,132	57,648	54,734	73,974
対売上高構成比 % of Total Sales	83.6%	85.3%	85.1%	89.4%	80.5%	84.9%	84.5%	87.1%
対前年同期増減率 Y-Y Change (%)	-29.9%	-28.4%	-20.4%	-5.5%	-14.9%	-1.7%	-2.1%	-16.4%
サポート Support	9,039	10,106	9,760	10,486	9,461	10,226	10,063	10,927
対売上高構成比 % of Total Sales	16.4%	14.7%	14.9%	10.6%	19.5%	15.1%	15.5%	12.9%
対前年同期増減率 Y-Y Change (%)	+23.1%	+13.4%	+16.9%	+12.0%	+4.7%	+1.2%	+3.1%	+4.2%
売上原価 Cost of Sales	43,250	55,669	50,577	80,929	36,592	53,504	51,119	67,996
対売上高構成比 % of Total Sales	78.6%	81.0%	77.0%	81.7%	75.3%	78.8%	78.9%	80.1%
対前年同期増減率 Y-Y Change (%)	-25.8%	-21.0%	-19.2%	-7.6%	-15.4%	-3.9%	+1.1%	-16.0%
売上総利益 Gross Profit	11,751	13,098	15,087	18,085	12,002	14,370	13,678	16,905
対売上高構成比 % of Total Sales	21.4%	19.0%	23.0%	18.3%	24.7%	21.2%	21.1%	19.9%
対前年同期増減率 Y-Y Change (%)	-19.4%	-35.7%	-5.4%	+17.0%	+2.1%	+9.7%	-9.3%	-6.5%
販売費および一般管理費 SG&A Expenses	10,166	10,727	9,140	10,350	9,903	10,197	9,447	10,065
対売上高構成比 % of Total Sales	18.5%	15.6%	13.9%	10.5%	20.4%	15.1%	14.6%	11.9%
対前年同期増減率 Y-Y Change (%)	-5.3%	-9.2%	-15.0%	-7.8%	-2.6%	-4.9%	+3.4%	-2.8%
営業利益 Operating Income	1,584	2,370	5,947	7,734	2,099	4,173	4,230	6,839
対売上高構成比 % of Total Sales	2.9%	3.4%	9.1%	7.8%	4.3%	6.1%	6.5%	8.1%
対前年同期増減率 Y-Y Change (%)	-58.7%	-72.3%	+14.4%	+83.1%	+32.4%	+76.0%	-28.9%	-11.6%
システム(消去前) System (before elimination)	-169	-1,350	3,062	4,567	-39	1,093	1,407	3,232
サポート(消去前) Support (before elimination)	3,142	4,879	3,954	4,723	3,386	4,746	4,190	5,104
経常利益 Ordinary Income	1,366	1,996	5,781	7,257	1,835	4,200	4,105	7,244
対売上高構成比 % of Total Sales	2.5%	2.9%	8.8%	7.3%	3.8%	6.2%	6.3%	8.5%
対前年同期増減率 Y-Y Change (%)	-62.9%	-76.3%	+17.7%	+98.2%	+34.3%	+110.4%	-29.0%	-0.2%
税金等調整前当期純利益 Income before Income taxes	1,358	1,479	5,733	6,807	1,857	4,791	4,233	6,641
対売上高構成比 % of Total Sales	2.5%	2.2%	8.7%	6.9%	3.8%	7.1%	6.5%	7.8%
対前年同期増減率 Y-Y Change (%)	-63.2%	-83.7%	+17.5%	+48.8%	+36.8%	+223.9%	-26.2%	-2.4%
当期純利益 Net Income	635	519	3,106	3,522	898	2,715	2,303	3,905
対売上高構成比 % of Total Sales	1.2%	0.8%	4.7%	3.6%	1.8%	4.0%	3.6%	4.6%
対前年同期増減率 Y-Y Change (%)	-68.7%	-89.6%	+15.0%	+48.7%	+41.5%	+422.9%	-25.8%	+10.9%

2. 受注高と受注残高 Orders and Backlog

(単位:百万円 Millions of yen)

	2003/3				2004/3			
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q
受注高 Orders Received	67,695	75,667	64,994	88,372	56,149	65,201	57,970	76,761
対前年同期増減率 Y-Y Change (%)	-16.7%	-22.3%	-12.1%	+2.2%	-17.1%	-13.8%	-10.8%	-13.1%
システム System	52,253	66,382	57,714	80,333	40,336	57,025	51,121	65,608
構成比 Share (%)	77.2%	87.7%	88.8%	90.9%	71.8%	87.5%	88.2%	85.5%
対前年同期増減率 Y-Y Change (%)	-30.7%	-23.9%	-15.1%	+5.0%	-22.8%	-14.1%	-11.4%	-18.3%
サポート Support	15,442	9,284	7,279	8,038	15,813	8,176	6,849	11,153
構成比 Share (%)	22.8%	12.3%	11.2%	9.1%	28.2%	12.5%	11.8%	14.5%
対前年同期増減率 Y-Y Change (%)	+166.5%	-8.2%	+21.4%	-19.5%	+2.4%	-11.9%	-5.9%	+38.7%
受注残高 Backlog	59,792	66,692	66,021	55,378	62,933	60,259	53,432	45,291
システム System	39,892	47,614	49,423	41,228	42,432	41,808	38,196	29,829
構成比 Share (%)	66.7%	71.4%	74.9%	74.4%	67.4%	69.4%	71.5%	65.9%
サポート Support	19,899	19,077	16,597	14,150	20,501	18,450	15,236	15,461
構成比 Share (%)	33.3%	28.6%	25.1%	25.6%	32.6%	30.6%	28.5%	34.1%

3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2003/3				2004/3			
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q
通信 / 放送 Telecommunications/ Broadcasting	16,290	16,591	18,640	23,325	12,603	23,099	19,889	26,580
構成比 % of Total Sales (%)	29.6%	24.1%	28.4%	23.6%	25.9%	34.0%	30.7%	31.3%
対前年同期増減率 Y-Y Change (%)	-40.0%	-57.8%	-33.8%	-35.4%	-22.6%	+39.2%	+6.7%	+14.0%
電気 Electronics	5,708	9,775	9,926	13,165	5,558	7,586	7,264	7,758
構成比 % of Total Sales (%)	10.4%	14.2%	15.1%	13.3%	11.4%	11.2%	11.2%	9.1%
対前年同期増減率 Y-Y Change (%)	-21.2%	+23.5%	+38.4%	+48.9%	-2.6%	-22.4%	-26.8%	-41.1%
製造等 Manufacturing (excluding electronics)	7,092	8,557	6,311	11,955	5,668	7,873	7,609	10,597
構成比 % of Total Sales (%)	12.9%	12.4%	9.6%	12.1%	11.7%	11.6%	11.7%	12.5%
対前年同期増減率 Y-Y Change (%)	-10.4%	-7.7%	-18.2%	+24.5%	-20.1%	-8.0%	+20.6%	-11.4%
情報サービス Information Services	11,340	15,282	11,642	21,438	9,427	13,687	11,346	18,861
構成比 % of Total Sales (%)	20.6%	22.2%	17.7%	21.6%	19.4%	20.2%	17.5%	22.2%
対前年同期増減率 Y-Y Change (%)	-14.2%	+5.6%	-21.3%	+11.5%	-16.9%	-10.4%	-2.5%	-12.0%
公共 Public Sector	2,941	3,818	2,356	8,676	2,317	3,178	2,809	4,792
構成比 % of Total Sales (%)	5.3%	5.6%	3.6%	8.8%	4.8%	4.7%	4.3%	5.6%
対前年同期増減率 Y-Y Change (%)	-8.2%	+2.2%	-49.0%	-13.4%	-21.2%	-16.8%	+19.2%	-44.8%
商業 / 運輸 Commerce/ Transportation	666	1,075	503	4,011	715	1,111	819	1,696
構成比 % of Total Sales (%)	1.2%	1.6%	0.8%	4.0%	1.5%	1.6%	1.3%	2.0%
対前年同期増減率 Y-Y Change (%)	-74.4%	-4.2%	-77.4%	+7.7%	+7.3%	+3.3%	+62.7%	-57.7%
金融 / 保険 Finance/ Insurance	5,245	8,267	5,089	13,238	5,008	6,736	5,309	8,003
構成比 % of Total Sales (%)	9.5%	12.0%	7.8%	13.4%	10.3%	9.9%	8.2%	9.4%
対前年同期増減率 Y-Y Change (%)	-20.3%	-6.3%	-28.0%	+56.8%	-4.5%	-18.5%	+4.3%	-39.5%
その他 Others	5,715	5,398	11,195	3,202	7,295	4,600	9,750	6,611
構成比 % of Total Sales (%)	10.5%	7.9%	17.0%	3.2%	15.0%	6.8%	15.1%	7.9%
対前年同期増減率 Y-Y Change (%)	+15.3%	-12.6%	+65.1%	-54.5%	+27.7%	-14.8%	-12.9%	+106.4%
合計 Total	55,001	68,767	65,664	99,014	48,594	67,875	64,798	84,902
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-24.5%	-24.3%	-16.4%	-3.9%	-11.6%	-1.3%	-1.3%	-14.3%

<参考2> 単独情報 Nonconsolidated Operating Results

1. 単体業績概況 Nonconsolidated Operating Results

(単位: 百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	
					2004/9 (予) (Projected)	
売上高 Total Sales	270,631	311,429	254,445	245,667	101,600	257,800
対前年同期増減率 Y-Y change (%)	+50.7%	+15.0%	-18.3%	-3.4%	-4.0%	+4.9%
システム System	249,176	283,973	222,127	212,183		
対売上高構成比 % of Total Sales	92.1%	91.2%	87.3%	86.4%		
対前年同期増減率 Y-Y change (%)	+52.7%	+14.0%	-21.8%	-4.5%		
サポート Support	21,454	27,455	32,317	33,484		
対売上高構成比 % of Total Sales	7.9%	8.8%	12.7%	13.6%		
対前年同期増減率 Y-Y change (%)	+30.3%	+28.0%	+17.7%	+3.6%		
売上原価 Cost of Sales	219,408	263,609	215,714	206,348	82,900	212,400
対売上高構成比 % of Total Sales	81.1%	84.6%	84.8%	84.0%	81.6%	82.4%
対前年同期増減率 Y-Y change (%)	+49.1%	+20.1%	-18.2%	-4.3%	-5.5%	+2.9%
売上総利益 Gross Profit	51,222	47,820	38,730	39,318	18,700	45,400
対売上高構成比 % of Total Sales	18.9%	15.4%	15.2%	16.0%	18.4%	17.6%
対前年同期増減率 Y-Y change (%)	+57.6%	-6.6%	-19.0%	+1.5%	+3.2%	+15.5%
販売費および一般管理費 SG&A	32,340	36,643	32,605	32,258	15,700	32,200
対売上高構成比 % of Total Sales	11.9%	11.8%	12.8%	13.1%	15.5%	12.5%
対前年同期増減率 Y-Y change (%)	+21.8%	+13.3%	-11.0%	-1.1%	-3.4%	-0.2%
営業利益 Operating Income	18,882	11,176	6,125	7,060	3,000	13,200
対売上高構成比 % of Total Sales	7.0%	3.6%	2.4%	2.9%	3.0%	5.1%
対前年同期増減率 Y-Y change (%)	+217.0%	-40.8%	-45.2%	+15.3%	+61.4%	+87.0%
経常利益 Ordinary Income	19,609	15,206	11,105	12,074	6,800	17,100
対売上高構成比 % of Total Sales	7.2%	4.9%	4.4%	4.9%	6.7%	6.6%
対前年同期増減率 Y-Y change (%)	+197.4%	-22.4%	-27.0%	+8.7%	+7.3%	+41.6%
税金等調整前当期利益 Income before Income Taxes	19,097	16,727	9,750	12,279	6,000	14,400
対売上高構成比 % of Total Sales	7.1%	5.4%	3.8%	5.0%	5.9%	5.6%
対前年同期増減率 Y-Y change (%)	+188.9%	-12.4%	-41.7%	+25.9%	-16.2%	+17.3%
当期純利益 Net Income	11,057	11,020	7,017	8,514	4,900	9,800
対売上高構成比 % of Total Sales	4.1%	3.5%	2.8%	3.5%	4.8%	3.8%
対前年同期増減率 Y-Y change (%)	+193.9%	-0.3%	-36.3%	+21.3%	-14.1%	+15.1%

注) 前連結会計年度まで連結子会社であったシーティーシー・システムズ(株)は2003年4月1日付けで、シーティーシー・ファイナンスエンジニアリング(株)及びシーティーシー・アパレルシステム(株)は2003年9月1日付けで当社が吸収合併(簡易合併)しております。

2. 主要製品別売上高 Sales Breakdown by Major Product

	2001/3	2002/3	2003/3	2004/3
サン・マイクロシステムズ Sun Microsystems	29.6%	22.0%	15.4%	12.5%
シスコシステムズ Cisco Systems	13.2%	11.4%	12.2%	12.7%
オラクル Oracle	4.3%	4.9%	3.2%	3.2%
その他 Others	52.9%	61.7%	69.2%	71.6%
合計 Total	100.0%	100.0%	100.0%	100.0%

3. 形態別売上高(ハード・ソフト・サービス)四半期推移 Sales Breakedown by Hardware/ Software/ Service

(単位: 百万円 Millions of yen)

	2004/3									
	1st Q		2nd Q		3rd Q		4th Q			
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	20,535	47.1%	29,923	48.0%	26,622	44.1%	39,186	49.3%	116,267	47.3%
サーバ Servers /対売上高構成比 % of Total Sales (%)	6,636	15.2%	10,286	16.5%	7,789	12.9%	13,415	16.9%	38,128	15.5%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	8,566	19.7%	10,547	16.9%	9,085	15.0%	11,402	14.4%	39,602	16.1%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,720	3.9%	2,659	4.3%	3,063	5.1%	2,970	3.7%	10,414	4.2%
その他 Others /対売上高構成比 % of Total Sales (%)	3,611	8.3%	6,429	10.3%	6,684	11.1%	11,397	14.3%	28,122	11.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	5,031	11.6%	10,174	16.4%	7,783	12.9%	11,004	13.9%	33,994	13.8%
データベース Database /対売上高構成比 % of Total Sales (%)	533	1.2%	982	1.6%	1,350	2.2%	1,229	1.5%	4,097	1.7%
その他 Others /対売上高構成比 % of Total Sales (%)	4,497	10.4%	9,192	14.8%	6,433	10.7%	9,774	12.4%	29,897	12.1%
サービス Service /対売上高構成比 % of Total Sales (%)	17,986	41.3%	22,177	35.6%	26,015	43.0%	29,227	36.8%	95,406	38.9%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	1,536	3.5%	7,194	11.6%	5,865	9.7%	10,747	13.5%	25,344	10.3%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	7,201	16.5%	8,709	14.0%	8,106	13.4%	8,896	11.2%	32,913	13.4%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,891	13.5%	1,720	2.8%	7,350	12.2%	2,266	2.9%	17,228	7.0%
その他 Others /対売上高構成比 % of Total Sales (%)	3,356	7.8%	4,553	7.2%	4,692	7.7%	7,317	9.2%	19,919	8.2%
合計 Total /対売上高構成比 % of Total Sales (%)	43,553	100.0%	62,275	100.0%	60,421	100.0%	79,418	100.0%	245,667	100.0%

	2003/3									
	1st Q		2nd Q		3rd Q		4th Q			
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	22,829	46.3%	33,883	56.0%	27,996	46.8%	47,784	56.4%	132,494	52.1%
サーバ Servers /対売上高構成比 % of Total Sales (%)	7,401	15.0%	11,523	19.0%	10,618	17.7%	16,499	19.5%	46,043	18.1%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	7,264	14.7%	9,634	15.9%	6,560	11.0%	11,953	14.1%	35,412	13.9%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,959	4.0%	2,520	4.2%	1,844	3.1%	2,949	3.5%	9,273	3.6%
その他 Others /対売上高構成比 % of Total Sales (%)	6,203	12.6%	10,205	16.9%	8,973	15.0%	16,382	19.3%	41,764	16.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	7,810	15.8%	6,664	11.0%	7,496	12.5%	12,161	14.4%	34,132	13.4%
データベース Database /対売上高構成比 % of Total Sales (%)	667	1.4%	692	1.1%	978	1.6%	1,132	1.3%	3,470	1.4%
その他 Others /対売上高構成比 % of Total Sales (%)	7,142	14.4%	5,971	9.9%	6,518	10.9%	11,029	13.1%	30,661	12.0%
サービス Service /対売上高構成比 % of Total Sales (%)	18,722	37.9%	20,002	33.0%	24,341	40.7%	24,752	29.2%	87,819	34.5%
開発ソフトウェア Custom Application Development /対売上高構成比 % of Total Sales (%)	2,593	5.3%	5,189	8.6%	4,529	7.6%	7,013	8.3%	19,325	7.6%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	6,850	13.9%	8,476	14.0%	8,053	13.5%	8,440	10.0%	31,819	12.5%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,952	12.1%	2,099	3.5%	7,242	12.1%	2,801	3.3%	18,095	7.1%
その他 Others /対売上高構成比 % of Total Sales (%)	3,327	6.6%	4,236	6.9%	4,516	7.5%	6,496	7.6%	18,577	7.3%
合計 Total /対売上高構成比 % of Total Sales (%)	49,362	100.0%	60,549	100.0%	59,833	100.0%	84,699	100.0%	254,445	100.0%

	2002/3	
	ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	181,877
サーバ Servers /対売上高構成比 % of Total Sales (%)	75,205	24.1%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	48,388	15.5%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	16,689	5.4%
その他 Others /対売上高構成比 % of Total Sales (%)	41,594	13.4%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	41,189	13.2%
データベース Database /対売上高構成比 % of Total Sales (%)	10,884	3.5%
その他 Others /対売上高構成比 % of Total Sales (%)	30,305	9.7%
サービス Service /対売上高構成比 % of Total Sales (%)	88,361	28.4%
開発ソフトウェア Custom Application Development /対売上高構成比 % of Total Sales (%)	24,686	7.9%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	26,911	8.6%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	14,658	4.7%
その他 Others /対売上高構成比 % of Total Sales (%)	22,105	7.2%
合計 Total /対売上高構成比 % of Total Sales (%)	311,429	100.0%