



**2001年3月期
連結決算補足資料**

**Consolidated Financial Summary
For the Fiscal Year Ended March 31, 2001**

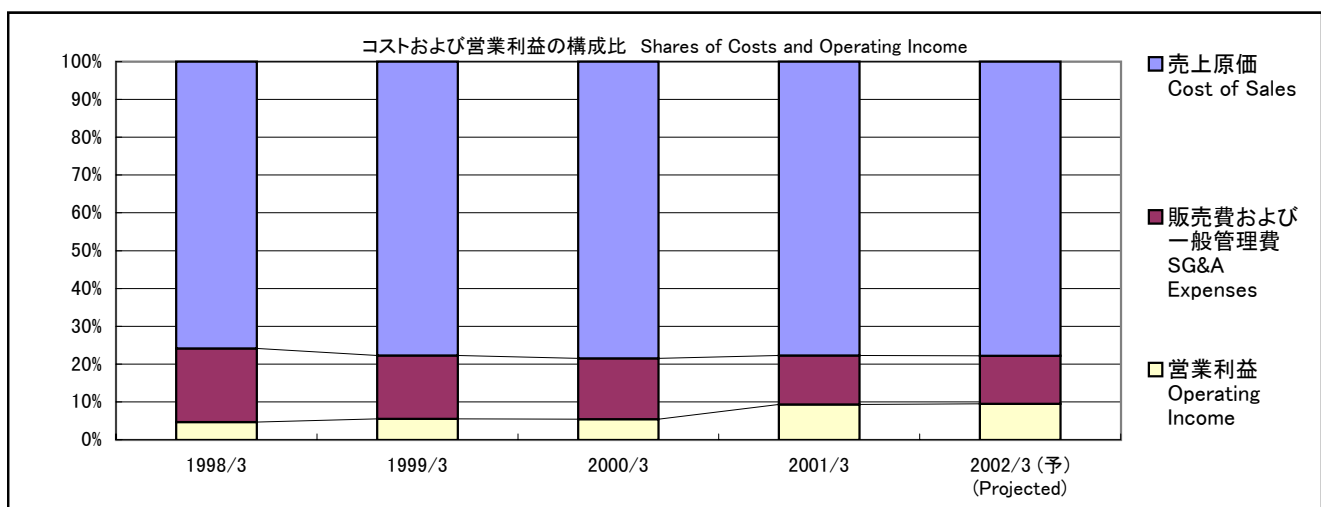
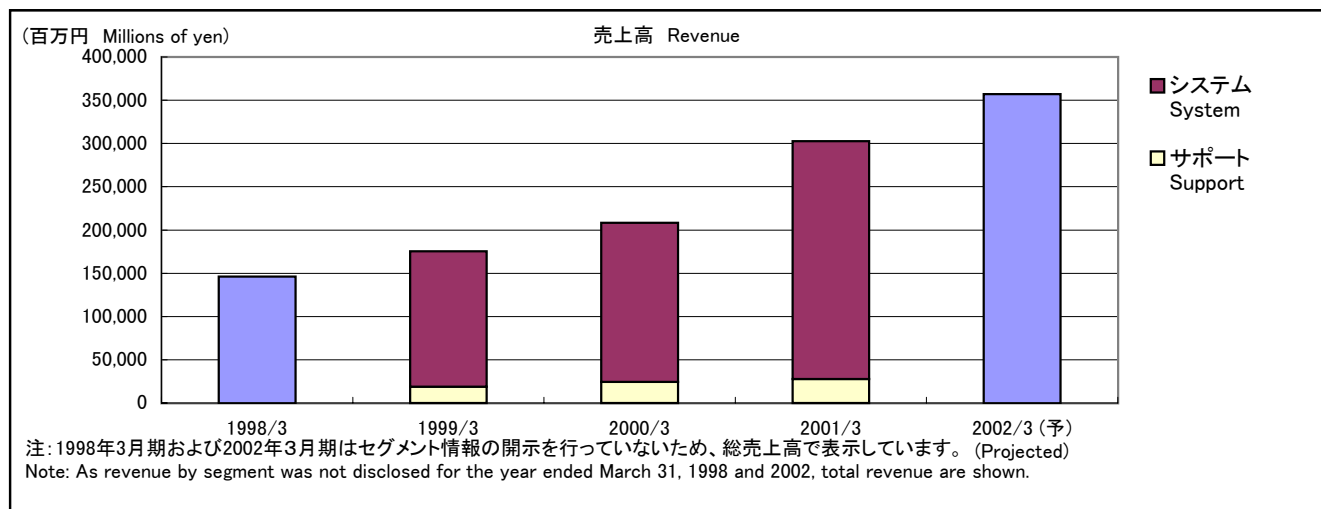
2001年5月17日
May 17, 2001

**伊藤忠テクノサイエンス株式会社
ITOCHU TECHNO-SCIENCE Corporation**

1. 業績概況 Operating Results

(単位: 百万円 Millions of yen)

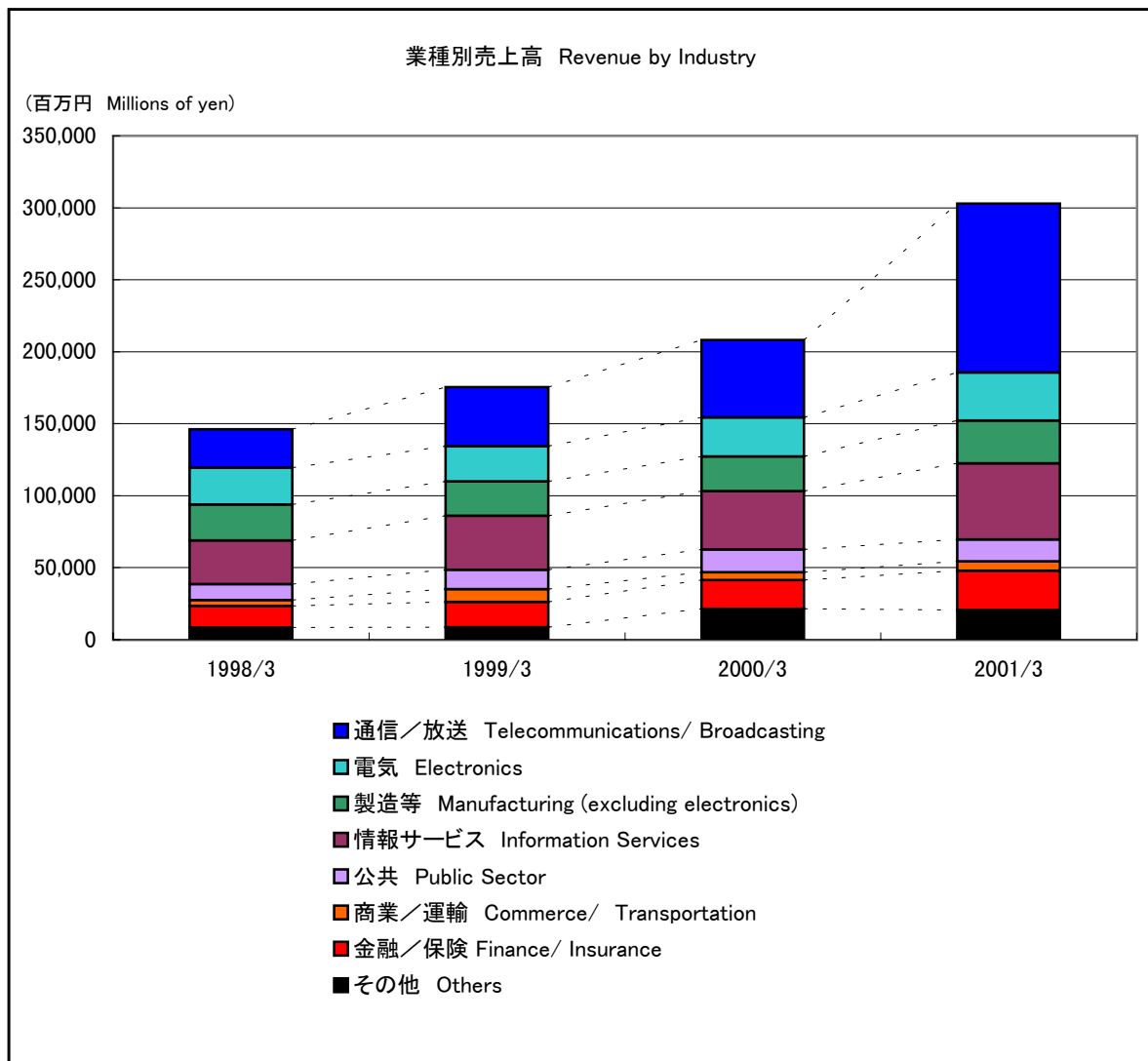
	1998/3	1999/3	2000/3	2001/3	2002/3 (予) (Projected)
売上高 Total Revenue	146,165	175,379	208,206	302,867	357,000
対前年同期増減率 Y-Y change (%)	-	+20.0%	+18.7%	+45.5%	+17.9%
システム System	-	156,627	183,812	275,269	-
対売上高構成比 % of Total Revenue	-	89.3%	88.3%	90.9%	-
対前年同期増減率 Y-Y change (%)	-	-	+17.4%	+49.8%	-
サポート Support	-	18,752	24,393	27,598	-
売上構成比率 % of Total Revenue	-	10.7%	11.7%	9.1%	-
対前年同期増減率 Y-Y change (%)	-	-	+30.1%	+13.1%	-
売上原価 Cost of Sales	110,842	136,345	163,463	235,456	277,700
対売上高構成比 % of Total Revenue (%)	75.8%	77.7%	78.5%	77.7%	77.8%
売上総利益 Gross Profit	35,323	39,034	44,742	67,411	79,300
対売上高構成比 % of Total Revenue (%)	24.2%	22.3%	21.5%	22.3%	22.2%
対前年同期増減率 Y-Y change (%)	-	+10.5%	+14.6%	+50.7%	+17.6%
販売費および一般管理費 SG&A Expenses	28,577	29,316	33,423	39,130	45,400
対売上高構成比 % of Total Revenue (%)	19.6%	16.7%	16.1%	12.9%	12.7%
対前年同期増減率 Y-Y change (%)	-	+2.6%	+14.0%	+17.1%	+16.0%
営業利益 Operating Income	6,746	9,717	11,319	28,280	33,900
対売上高構成比 % of Total Revenue (%)	4.6%	5.6%	5.4%	9.4%	9.5%
対前年同期増減率 Y-Y change (%)	-	+44.0%	+16.5%	+149.8%	+19.9%
システム(消去前) System (before eliminations)	-	7,309	8,692	23,530	-
サポート(消去前) Support (before eliminations)	-	5,118	7,638	11,781	-
経常利益 Ordinary Income	5,816	8,774	10,914	27,476	33,000
対売上高構成比 % of Total Revenue (%)	4.0%	5.0%	5.2%	9.1%	9.2%
対前年同期増減率 Y-Y change (%)	-	+50.9%	+24.4%	+151.7%	+20.1%
税金等調整前当期利益 Income before Income Taxes	5,194	8,833	10,803	26,884	32,667
対売上高構成比 % of Total Revenue (%)	3.6%	5.0%	5.2%	8.9%	9.2%
対前年同期増減率 Y-Y change (%)	-	+70.0%	+22.3%	+148.8%	+21.5%
当期純利益 Net Income	2,312	2,973	6,148	14,842	18,000
対売上高構成比 % of Total Revenue (%)	1.6%	1.7%	3.0%	4.9%	5.0%
対前年同期増減率 Y-Y change (%)	-	+28.6%	+106.7%	+141.4%	+21.3%



2. 業種別売上高 Revenue by Industry

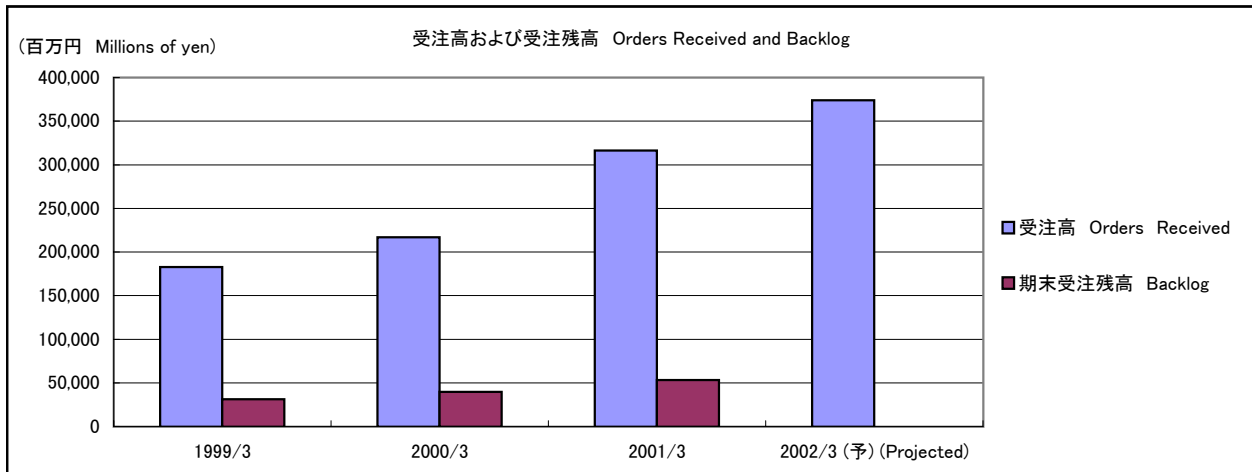
(単位: 百万円 Millions of yen)

	1998/3	1999/3	2000/3	2001/3
通信／放送 Telecommunications/ Broadcasting	26,691	40,832	53,866	117,222
構成比 % of Total Revenue (%)	18.3%	23.3%	25.9%	38.7%
対前年同期増減率 Y-Y change (%)	-	+53.0%	+31.9%	+117.6%
電気 Electronics	25,607	24,666	27,124	33,386
構成比 % of Total Revenue (%)	17.5%	14.1%	13.0%	11.0%
対前年同期増減率 Y-Y change (%)	-	-3.7%	+10.0%	+23.1%
製造等 Manufacturing (excluding electronics)	24,862	23,892	23,970	29,688
構成比 % of Total Revenue (%)	17.0%	13.6%	11.5%	9.8%
対前年同期増減率 Y-Y change (%)	-	-3.9%	+0.3%	+23.9%
情報サービス Information Services	30,457	37,307	40,536	53,059
構成比 % of Total Revenue (%)	20.8%	21.3%	19.5%	17.5%
対前年同期増減率 Y-Y change (%)	-	+22.5%	+8.7%	+30.9%
公共 Public Sector	11,020	13,469	15,853	14,973
構成比 % of Total Revenue (%)	7.5%	7.7%	7.6%	4.9%
対前年同期増減率 Y-Y change (%)	-	+22.2%	+17.7%	-5.6%
商業／運輸 Commerce/ Transportation	3,989	8,881	5,523	6,664
構成比 % of Total Revenue (%)	2.7%	5.1%	2.7%	2.2%
対前年同期増減率 Y-Y change (%)	-	+122.6%	-37.8%	+20.7%
金融／保険 Finance/ Insurance	14,966	17,549	19,860	27,176
構成比 % of Total Revenue (%)	10.3%	10.0%	9.5%	9.0%
対前年同期増減率 Y-Y change (%)	-	+17.3%	+13.2%	+36.8%
その他 Others	8,539	8,780	21,470	20,696
構成比 % of Total Revenue (%)	5.8%	5.0%	10.3%	6.8%
対前年同期増減率 Y-Y change (%)	-	+2.8%	+144.5%	-3.6%
合計 Total	146,164	175,379	208,206	302,867
構成比 % of Total Revenue (%)	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y change (%)	-	+20.0%	+18.7%	+45.5%



3. 受注高と受注残高 Orders and Backlog

	1999/3	2000/3	2001/3	2002/3 (予) (Projected)
受注高 Orders Received	182,680	216,774	316,511	374,000
対前年同期増減率 Y-Y change (%)	-	+18.7%	+46.0%	+18.2%
システム System	161,932	189,100	284,623	-
構成比 Share (%)	88.6%	87.2%	89.9%	-
対前年同期増減率 Y-Y change (%)	-	+16.8%	+50.5%	-
サポート Support	20,748	27,674	31,887	-
構成比 Share (%)	11.4%	12.8%	10.1%	-
対前年同期増減率 Y-Y change (%)	-	+33.4%	+15.2%	-
期末受注残高 Backlog	31,151	39,719	53,362	-
システム System	23,150	28,438	37,791	-
構成比 Share (%)	-	71.6%	70.8%	-
サポート Support	8,000	11,281	15,570	-
構成比 Share (%)	-	28.4%	29.2%	-



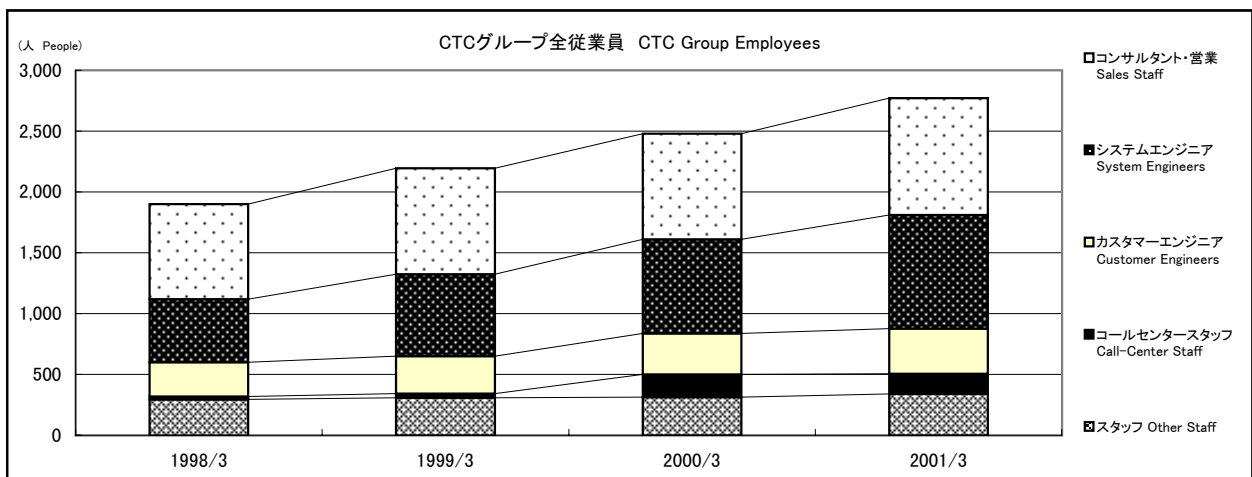
4. 従業員数の推移 Number of Employees

(単位: 人 People)

	1998/3	1999/3	2000/3	2001/3
CTCグループ全従業員 CTC Group Employees	1,900	2,194	2,478	2,772
コンサルタント・営業 Sales Staff	782	869	868	961
システムエンジニア System Engineers	519	675	772	935
カスタマーエンジニア Customer Engineers	281	307	338	372
コールセンタースタッフ Call-Center Staff	24	34	188	165
スタッフ Other Staff	294	309	312	339
外部要員 Outside Staff	624	997	1,202	1,965
コンサルタント・営業 Sales Staff	45	80	128	147
システムエンジニア System Engineers	315	541	603	1,141
カスタマーエンジニア Customer Engineers	47	92	149	217
コールセンタースタッフ Call-Center Staff	24	32	39	30
スタッフ Other Staff	193	252	283	430
CTCグループ総人員 Total	2,524	3,191	3,680	4,737
コンサルタント・営業 Sales Staff	827	949	996	1,108
システムエンジニア System Engineers	834	1,216	1,375	2,076
カスタマーエンジニア Customer Engineers	328	399	487	589
コールセンタースタッフ Call-Center Staff	48	66	227	195
スタッフ Other Staff	487	561	595	769

注: 従業員数は各期末時点の人員です。

Note: Number of employees at the end of each fiscal year.



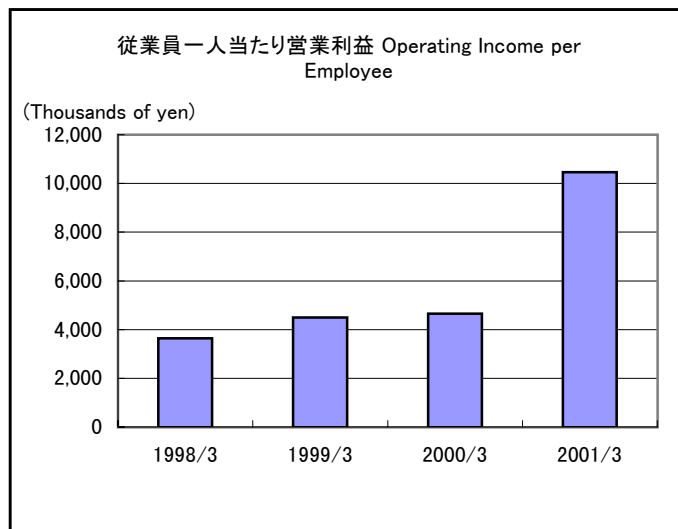
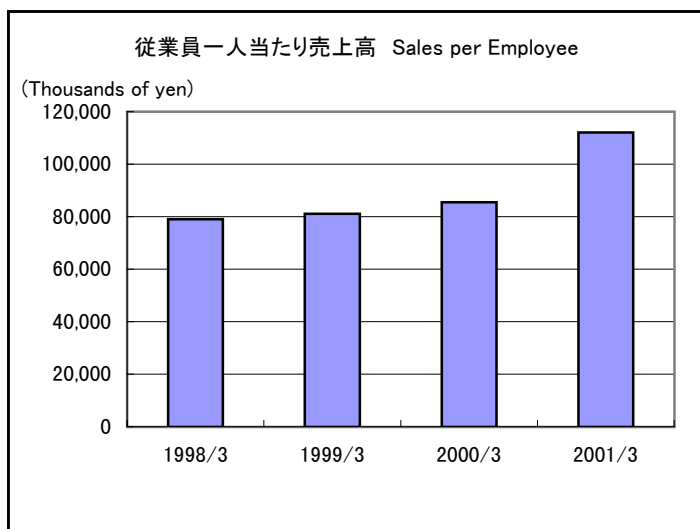
5. 生産性 Productivity

(単位: 千円 Thousands of yen)

	1998/3	1999/3	2000/3	2001/3
従業員一人当たり売上高 Revenue per Employee	78,966	81,138	85,506	112,028
従業員一人当たり営業利益 Operating Income per Employees	3,645	4,496	4,649	10,461

注: 期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal years.



6. 回転率 Turnover Ratios

(単位: 月 Months)

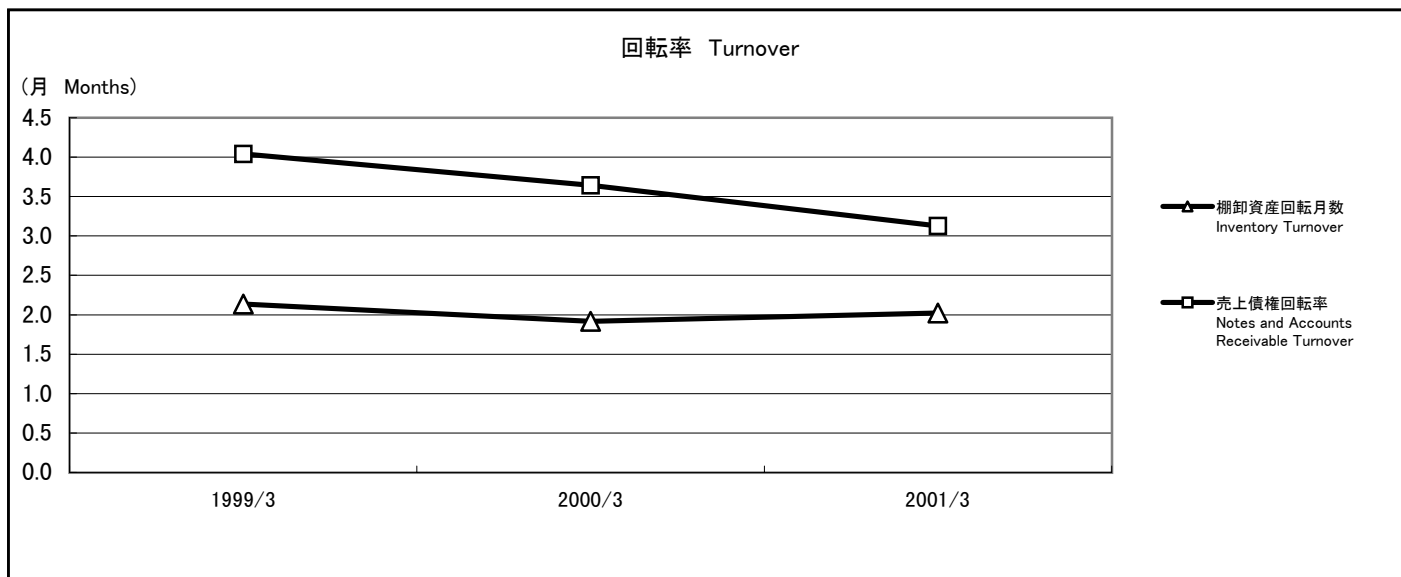
	1999/3	2000/3	2001/3
棚卸資産回転月数 Inventory Turnover	2.14	1.92	2.02
売上債権回転率 Notes and Accounts Receivable Turnover	4.04	3.64	3.13

棚卸資産回転月数 = 期間月数 / (期間売上原価 / 期末棚卸資産)

売上債権回転月数 = 期間月数 / (期間売上 / 受取手形・売掛金・割引手形の期末合計)

Inventory turnover = Months in the term / (Cost of sales in the term / Inventory at the end of the term)

Notes and accounts receivable turnover = Months in the term / (Revenue in the term / Notes and accounts receivable at the end of the term)



7. 設備投資と減価償却費 Capital Investment and Depreciation

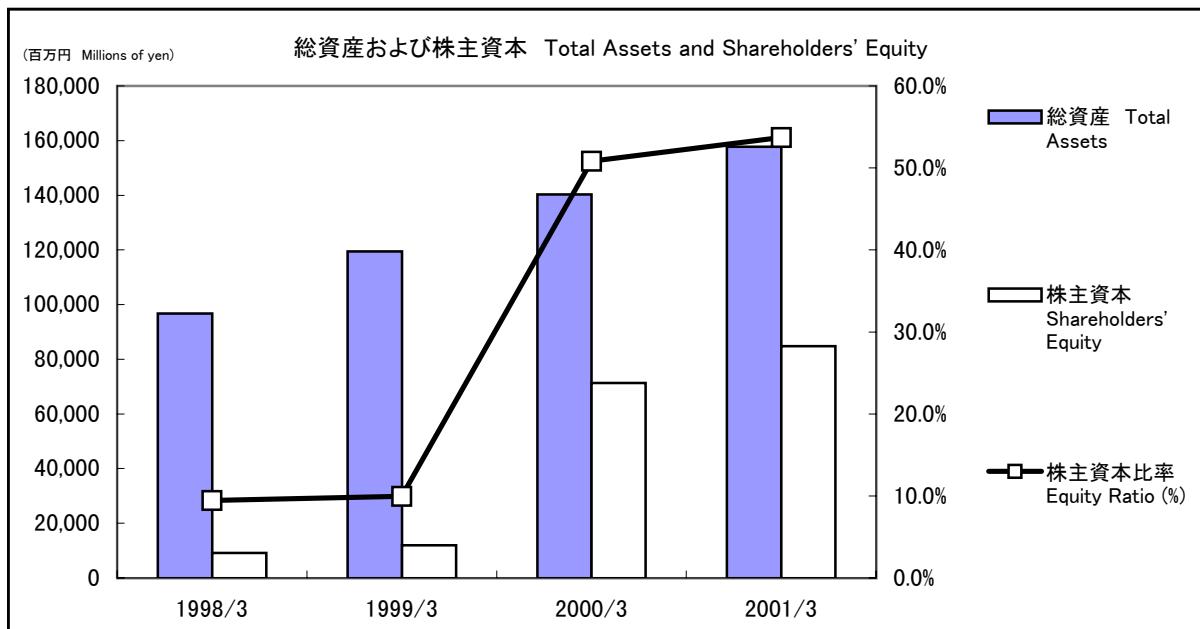
(単位: 百万円 Millions of yen)

	2000/3	2001/3
設備投資額 Capital Investment	1,301	2,280
減価償却費 Depreciation	1,249	1,544

8. 総資産および株主資本 Total Assets and Shareholders' Equity

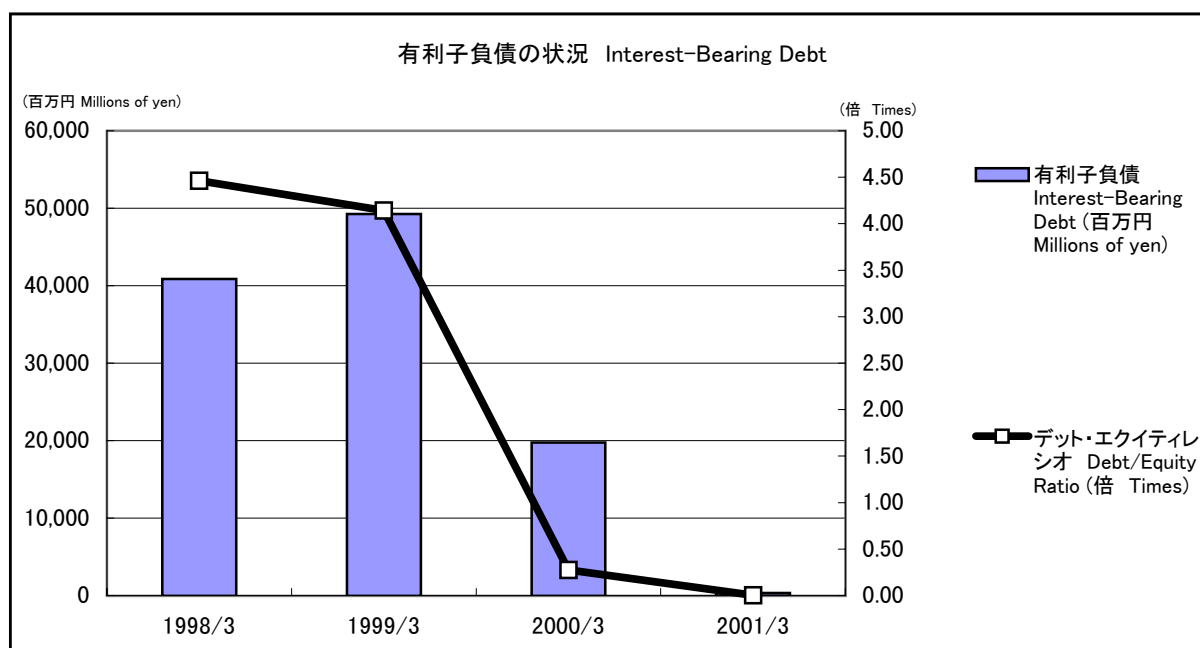
(単位: 百万円 Millions of yen)

	1998/3	1999/3	2000/3	2001/3
総資産 Total Assets	96,785	119,398	140,322	157,797
株主資本 Shareholders' Equity	9,161	11,887	71,340	84,786
株主資本比率 Equity Ratio (%)	9.5%	10.0%	50.8%	53.7%



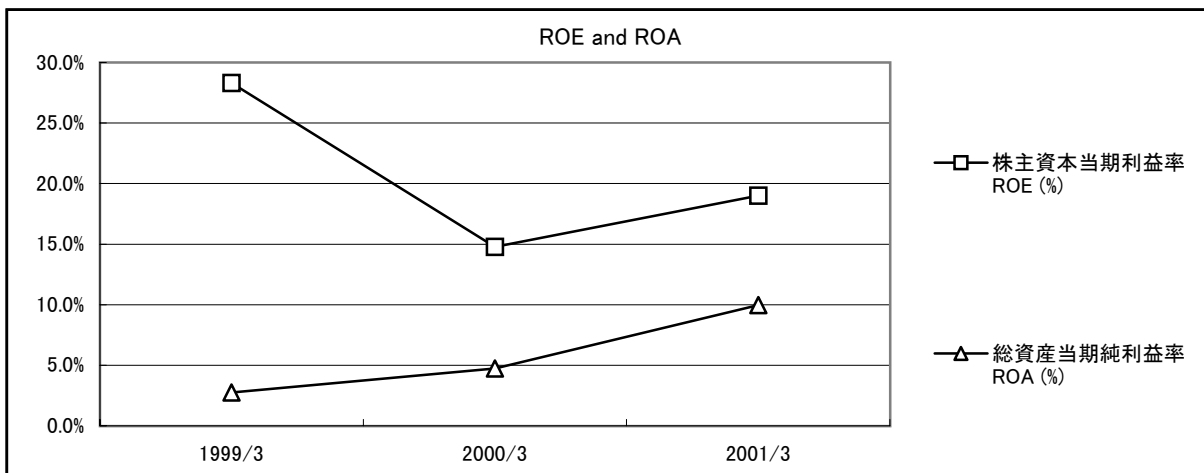
9. 有利子負債の状況 Interest-Bearing Debt

	1998/3	1999/3	2000/3	2001/3
有利子負債 Interest-Bearing Debt (百万円 Millions of yen)	40,880	49,240	19,744	343
デット・エクイティレシオ Debt/Equity Ratio (倍 Times)	4.46	4.14	0.28	0.00



10. その他の指標 Other Indicators

	1999/3	2000/3	2001/3
株主資本当期利益率 ROE (%)	28.3%	14.8%	19.0%
総資産当期純利益率 ROA (%)	2.8%	4.7%	10.0%



(単位: 円 Yen)

	1998/3	1999/3	2000/3	2001/3
一株当たり当期純利益 Net Income per Share	4,543.72	165.22	328.02	241.34
一株当たり株主資本 Equity per Share	15,268.63	660.39	3,480.03	1,378.03

株式分割履歴

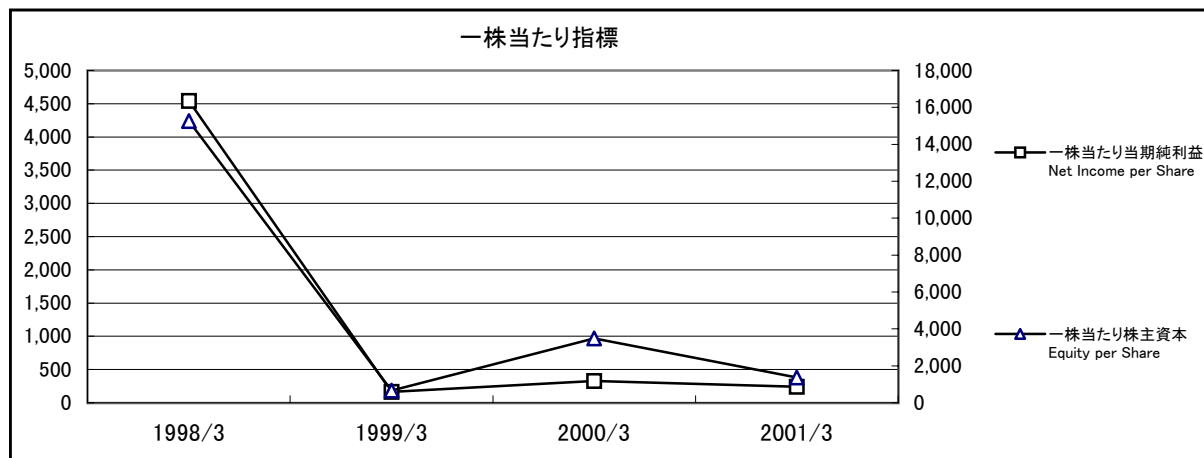
1998年12月31日に1,000円額面株式1株を50円額面株式30株に分割。

2000年8月18日に額面普通株式1株を3株に分割。

History of Stock Splits:

December 31, 1998: One share with a par value of ¥1,000 split into 30 shares with a par value of ¥50.

August 18, 2000: One common, par value share split into three shares



(参考)

単体業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

	1998/3	1999/3	2000/3	2001/3	2002/3 (予) (Projected)
売上高 Total Revenue	123,528	149,798	179,622	270,631	317,000
対前年同期増減率 Y-Y change (%)	+20.0%	+21.3%	+19.9%	+50.7%	+17.1%
システム System	112,477	136,597	163,154	249,176	-
対売上高構成比 % of Total Revenue	91.1%	91.2%	90.8%	92.1%	-
対前年同期増減率 Y-Y change (%)	+20.2%	+21.4%	+19.4%	+52.7%	-
サポート Support	11,050	13,200	16,467	21,454	-
売上構成比率 % of Total Revenue	8.9%	8.8%	9.2%	7.9%	-
対前年同期増減率 Y-Y change (%)	+18.2%	+19.5%	+24.8%	+30.3%	-
売上原価 Cost of Sales	98,590	121,902	147,113	219,408	257,300
対売上高構成比 % of Total Revenue (%)	79.8%	81.4%	81.9%	81.1%	81.2%
売上総利益 Gross Profit	24,938	27,895	32,509	51,222	59,700
対売上高構成比 % of Total Revenue (%)	20.2%	18.6%	18.1%	18.9%	18.8%
対前年同期増減率 Y-Y change (%)	+12.8%	+11.9%	+16.5%	+57.6%	+16.6%
販売費および一般管理費 SG&A	21,514	22,191	26,551	32,340	37,200
対売上高構成比 % of Total Revenue (%)	17.4%	14.8%	14.8%	11.9%	11.7%
対前年同期増減率 Y-Y change (%)	+13.1%	+3.1%	+19.6%	+21.8%	+15.0%
営業利益 Operating Income	3,423	5,704	5,957	18,882	22,500
対売上高構成比 % of Total Revenue (%)	2.8%	3.8%	3.3%	7.0%	7.1%
対前年同期増減率 Y-Y change (%)	+10.6%	+66.6%	+4.4%	+217.0%	+19.2%
経常利益 Ordinary Income	3,501	6,011	6,594	19,609	26,000
対売上高構成比 % of Total Revenue (%)	2.8%	4.0%	3.7%	7.2%	8.2%
対前年同期増減率 Y-Y change (%)	+27.3%	+71.7%	+9.7%	+197.4%	+32.6%
税金等調整前当期利益	3,116	6,095	6,611	19,097	26,000
対売上高構成比 % of Total Revenue (%)	2.5%	4.0%	3.7%	7.1%	8.2%
対前年同期増減率 Y-Y change (%)	+13.8%	+95.6%	+8.4%	+188.9%	+36.1%
当期純利益	1,701	2,148	3,762	11,057	15,000
対売上高構成比 % of Total Revenue (%)	1.4%	1.4%	2.1%	4.1%	4.7%
対前年同期増減率 Y-Y change (%)	+56.6%	+26.3%	+75.1%	+193.9%	+35.7%