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Press Release

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CTC Announces Revision of Earnings Forecast

ITOCHU Techno-Solutions Corporation (headquartered in Chiyoda-ku, Tokyo; Satoshi Kikuchi, President & CEO; hereinafter “CTC”) announces that, in light of recent business trends and other factors, it has revised its earnings forecasts announced on May 1, 2013. Details are as follows:

Revisions to half-year consolidated earnings forecasts for the year ending March 31, 2014 (from April 1, 2013 to September 30, 2013)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income Per Share
	million yen	million yen	million yen	million yen	yen
Previous Forecast (A)	155,000	10,100	10,100	5,600	94.11
Revised Forecast (B)	147,800	5,600	5,700	3,100	52.10
Difference (B-A)	-7,200	-4,500	-4,400	-2,500	-
Difference (%)	-4.6%	-44.6%	-43.6%	-44.6%	-
(For Reference) Previous First-Half Results (first half of year ended March 31, 2013)	146,305	10,051	10,040	5,546	92.67

Revisions to full-year consolidated earnings forecast for the year ending March 31, 2014 (from April 1, 2013 to March 31, 2014)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income Per Share
	million yen	million yen	million yen	million yen	yen
Previous Forecast (A)	345,000	28,000	28,000	16,500	277.30
Revised Forecast (B)	350,000	25,000	25,200	15,000	253.35
Difference (B-A)	5,000	-3,000	-2,800	-1,500	-
Difference (%)	-1.4%	-10.7%	-10.0%	-9.1%	-
(For Reference) Previous Year Results (year ended March 31, 2013)	322,475	27,187	27,340	16,025	268.53

Reasons for revisions

(1) Revisions to the half-year consolidated earnings forecasts

Net sales are expected to fall below the previous forecast mainly because the business performance in the telecoms sector is weaker than anticipated. Operating income, ordinary income and net income are also all expected to fall below previous forecasts, mainly due to a lower gross profit margin as a result of fiercer competition.

(2) Revisions to the full-year consolidated earnings forecast

Net sales are expected to exceed the previous forecast on growth in projects, primarily in the Finance & Public and Enterprise segments and at overseas subsidiaries. However, operating income, ordinary income and net income are all expected to fall below previous forecasts because improvement in the gross operating margin is expected to be limited.

(3) Revisions to Dividend Forecast

There is no change to the dividend forecast.

(Note) The business forecasts contained in this press release are made based on the information available as of the date of the announcement. The actual results may differ from the forecasts due to a variety of factors in the days to come.