



**2005年3月期
中間連結決算補足資料**

**First Half Consolidated Financial Summary
For the Fiscal Year Ending March 31, 2005**

(April 1, 2004 - September 30, 2004)

2004年11月1日
November 1, 2004

**伊藤忠テクノサイエンス株式会社
ITOCHU TECHNO-SCIENCE Corporation**

注: 本資料に記載されている業績見通しは様々な要因により変化することがあり、
実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

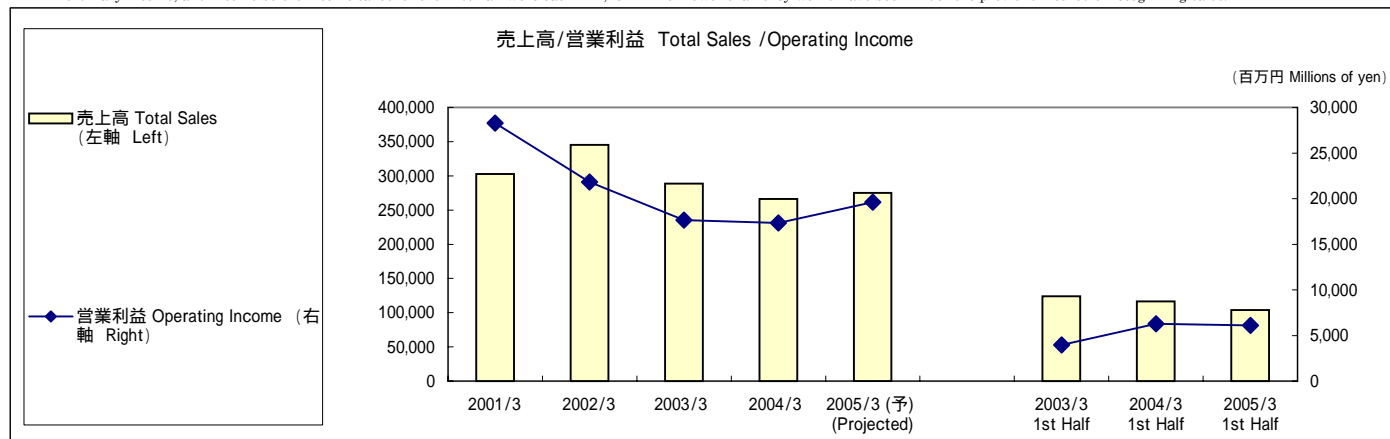
1. 業績概況 Operating Results

(単位: 百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half
売上高 Total Sales	302,867	345,303	288,449	266,170	275,000	123,769	116,469	103,648
対前年同期増減率 Y-Y change (%)	+45.5%	+14.0%	-16.5%	-7.7%	+3.3%	-24.4%	-5.9%	-11.0%
システム System	275,269	311,338	249,057	225,490	—	104,623	96,781	83,460
対売上高構成比 % of Total Sales	90.9%	90.2%	86.3%	84.7%	—	84.5%	83.1%	80.5%
対前年同期増減率 Y-Y change (%)	+49.8%	+13.1%	-20.0%	-9.5%	—	-29.1%	-7.5%	-13.8%
サポート Support	27,598	33,965	39,392	40,680	—	19,145	19,688	20,187
対売上高構成比 % of Total Sales	9.1%	9.8%	13.7%	15.3%	—	15.5%	16.9%	19.5%
対前年同期増減率 Y-Y change (%)	+13.1%	+23.1%	+16.0%	+3.3%	—	+17.8%	+2.8%	+2.5%
売上原価 Cost of Sales	235,456	278,951	230,426	209,213	214,500	98,919	90,096	79,498
対売上高構成比 % of Total Sales	77.7%	80.8%	79.9%	78.6%	78.0%	79.9%	77.4%	76.7%
対前年同期増減率 Y-Y change (%)	+44.0%	+18.5%	-17.4%	-9.2%	+2.5%	-23.2%	-8.9%	-11.8%
売上総利益 Gross Profit	67,411	66,351	58,023	56,957	60,500	24,849	26,373	24,149
対売上高構成比 % of Total Sales	22.3%	19.2%	20.1%	21.4%	22.0%	20.1%	22.6%	23.3%
対前年同期増減率 Y-Y change (%)	+50.7%	-1.6%	-12.6%	-1.8%	+6.2%	-28.9%	+6.1%	-8.4%
販売費及び一般管理費 SG&A Expenses	39,130	44,541	40,385	39,614	40,900	20,893	20,100	18,055
対売上高構成比 % of Total Sales	12.9%	12.9%	14.0%	14.9%	14.9%	16.9%	17.2%	17.4%
対前年同期増減率 Y-Y change (%)	+17.1%	+13.8%	-9.3%	-1.9%	+3.2%	-7.4%	-3.8%	-10.2%
営業利益 Operating Income	28,280	21,810	17,637	17,343	19,600	3,955	6,272	6,094
対売上高構成比 % of Total Sales	9.4%	6.3%	6.1%	6.5%	7.1%	3.2%	5.4%	5.9%
対前年同期増減率 Y-Y change (%)	+149.8%	-22.9%	-19.1%	-1.7%	+13.0%	-68.1%	+58.6%	-2.8%
システム(消去前) System (before eliminations)	23,530	13,658	6,109	5,694	—	-1,520	1,053	525
サポート(消去前) Support (before eliminations)	11,781	14,565	16,700	17,429	—	8,022	8,133	8,569
経常利益 Ordinary Income	27,476	20,672	16,401	17,386	19,600	3,362	6,036	6,028
対売上高構成比 % of Total Sales	9.1%	6.0%	5.7%	6.5%	7.1%	2.7%	5.2%	5.8%
対前年同期増減率 Y-Y change (%)	+151.7%	-24.8%	-20.7%	+6.0%	+12.7%	-72.2%	+79.5%	-0.1%
税金等調整前当期純利益 Income before Income Tax	26,884	22,213	15,378	17,524	17,200	2,837	6,649	6,264
対売上高構成比 % of Total Sales	8.9%	6.4%	5.3%	6.6%	6.3%	2.3%	5.7%	6.0%
対前年同期増減率 Y-Y change (%)	+148.8%	-17.4%	-30.8%	+14.0%	-1.9%	-77.8%	+134.3%	-5.8%
当期純利益 Net Income	14,842	12,089	7,783	9,822	10,000	1,154	3,613	3,472
対売上高構成比 % of Total Sales	4.9%	3.5%	2.7%	3.7%	3.6%	0.9%	3.1%	3.4%
対前年同期増減率 Y-Y change (%)	+141.4%	-18.5%	-35.6%	+26.2%	+1.8%	-83.6%	+213.1%	-3.9%

注) 当中間期より、システム事業における売上の計上時期を、個々の商品の出荷時点から同一契約に含まれる全ての商品を出荷した時点に変更する等売上計上基準の変更を行った結果、従来の方法と比較して、売上高は5,291百万円減少し、売上総利益、営業利益、経常利益及び税金等調整前中間純利益はそれぞれ1,252百万円減少しております。

Note: Beginning with the first half of the current fiscal year, the Company has changed the timing for recognition of sales in the system business from the time of shipment of individual products to the time when all products sold under the same contract have been shipped. As a result of this change, sales for the period ¥5,291 million lower and gross profit, operating income, ordinary income, and income before income taxes for the first half were each ¥1,252 million lower than they would have been under the previous method of recognizing sales.



2. 受注高と受注残高 Orders and Backlog

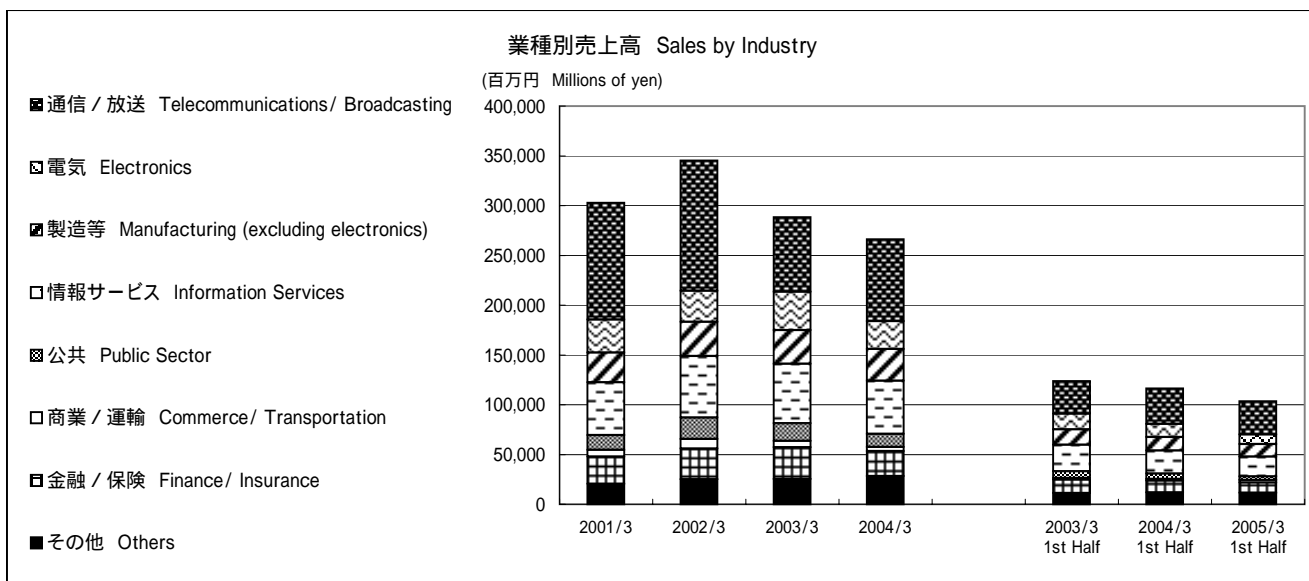
(単位: 百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half
受注高 Orders Received	316,511	339,040	296,729	256,083	277,000	143,363	121,350	122,419
対前年同期増減率 Y-Y change (%)	+46.0%	+7.1%	-12.5%	-13.7%	+8.2%	-19.7%	-15.4%	+0.9%
システム System	284,623	307,149	256,683	214,091	—	118,635	97,361	97,670
構成比 Share (%)	89.9%	90.6%	86.5%	83.6%	—	82.8%	80.2%	79.8%
対前年同期増減率 Y-Y change (%)	+50.5%	+7.9%	-16.4%	-16.6%	—	-27.1%	-17.9%	+0.3%
サポート Support	31,887	31,890	40,046	41,991	—	24,727	23,989	24,748
構成比 Share (%)	10.1%	9.4%	13.5%	16.4%	—	17.2%	19.8%	20.2%
対前年同期増減率 Y-Y change (%)	+15.2%	+0.0%	+25.6%	+4.9%	—	+55.4%	-3.0%	+3.2%
期末受注残高 Backlog	53,362	47,098	55,378	45,291	—	66,692	60,259	64,062
システム System	37,791	33,602	41,228	29,829	—	47,614	41,808	44,039
構成比 Share (%)	70.8%	71.3%	74.4%	65.9%	—	71.4%	69.4%	68.7%
サポート Support	15,570	13,496	14,150	15,461	—	19,077	18,450	20,022
構成比 Share (%)	29.2%	28.7%	25.6%	34.1%	—	28.6%	30.6%	31.3%

3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2001/3	2002/3	2003/3	2004/3	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half	2005/3 1st Half (参考) 会計処理変更の 影響を除く
通信 / 放送 Telecommunications/ Broadcasting	117,222	130,787	74,847	82,173	32,882	35,702	33,695	36,741
構成比 % of Total Sales (%)	38.7%	37.9%	25.9%	30.9%	26.6%	30.7%	32.5%	33.7%
対前年同期増減率 Y-Y change (%)	+117.6%	+11.6%	-42.8%	+9.8%	-50.5%	+8.6%	-5.6%	+2.9%
電気 Electronics	33,386	31,166	38,576	28,168	15,484	13,145	9,542	9,851
構成比 % of Total Sales (%)	11.0%	9.0%	13.4%	10.6%	12.5%	11.3%	9.2%	9.0%
対前年同期増減率 Y-Y change (%)	+23.1%	-6.6%	+23.8%	-27.0%	+2.2%	-15.1%	-27.4%	-25.1%
製造等 Manufacturing (excluding electronics)	29,688	34,512	33,917	31,748	15,650	13,542	12,565	12,672
構成比 % of Total Sales (%)	9.8%	10.0%	11.8%	11.9%	12.6%	11.6%	12.1%	11.6%
対前年同期増減率 Y-Y change (%)	+23.9%	+16.2%	-1.7%	-6.4%	-9.0%	-13.5%	-7.2%	-6.4%
情報サービス Information Services	53,059	61,707	59,704	53,322	26,623	23,114	19,811	20,583
構成比 % of Total Sales (%)	17.5%	17.9%	20.7%	20.0%	21.5%	19.8%	19.1%	18.9%
対前年同期増減率 Y-Y change (%)	+30.9%	+16.3%	-3.2%	-10.7%	-3.9%	-13.2%	-14.3%	-10.9%
公共 Public Sector	14,973	21,578	17,793	13,097	6,760	5,496	3,735	3,880
構成比 % of Total Sales (%)	5.0%	6.2%	6.2%	4.9%	5.5%	4.7%	3.6%	3.6%
対前年同期増減率 Y-Y change (%)	-5.6%	+44.1%	-17.5%	-26.4%	-2.6%	-18.7%	-32.0%	-29.4%
商業 / 運輸 Commerce/ Transportation	6,664	9,677	6,257	4,342	1,742	1,826	2,414	2,428
構成比 % of Total Sales (%)	2.2%	2.8%	2.2%	1.6%	1.4%	1.6%	2.3%	2.2%
対前年同期増減率 Y-Y change (%)	+20.7%	+45.2%	-35.3%	-30.6%	-53.2%	+4.9%	+32.1%	+33.0%
金融 / 保険 Finance/ Insurance	27,176	30,916	31,841	25,057	13,513	11,745	10,309	10,506
構成比 % of Total Sales (%)	9.0%	9.0%	11.0%	9.4%	10.9%	10.1%	9.9%	9.6%
対前年同期増減率 Y-Y change (%)	+36.8%	+13.8%	+3.0%	-21.3%	-12.3%	-13.1%	-12.2%	-10.5%
その他 Others	20,696	24,957	25,511	28,258	11,113	11,896	11,574	12,272
構成比 % of Total Sales (%)	6.8%	7.2%	8.8%	10.7%	9.0%	10.2%	11.3%	11.4%
対前年同期増減率 Y-Y change (%)	-3.6%	+20.6%	+2.2%	+10.8%	-0.2%	+7.0%	-2.7%	+3.2%
合計 Total Sales	302,867	345,303	288,449	266,170	123,769	116,469	103,648	108,939
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y change (%)	+45.5%	+14.0%	-16.5%	-7.7%	-24.4%	-5.9%	-11.0%	-6.5%



4. 販売費及び一般管理費内訳 Break of SG&A Expenses

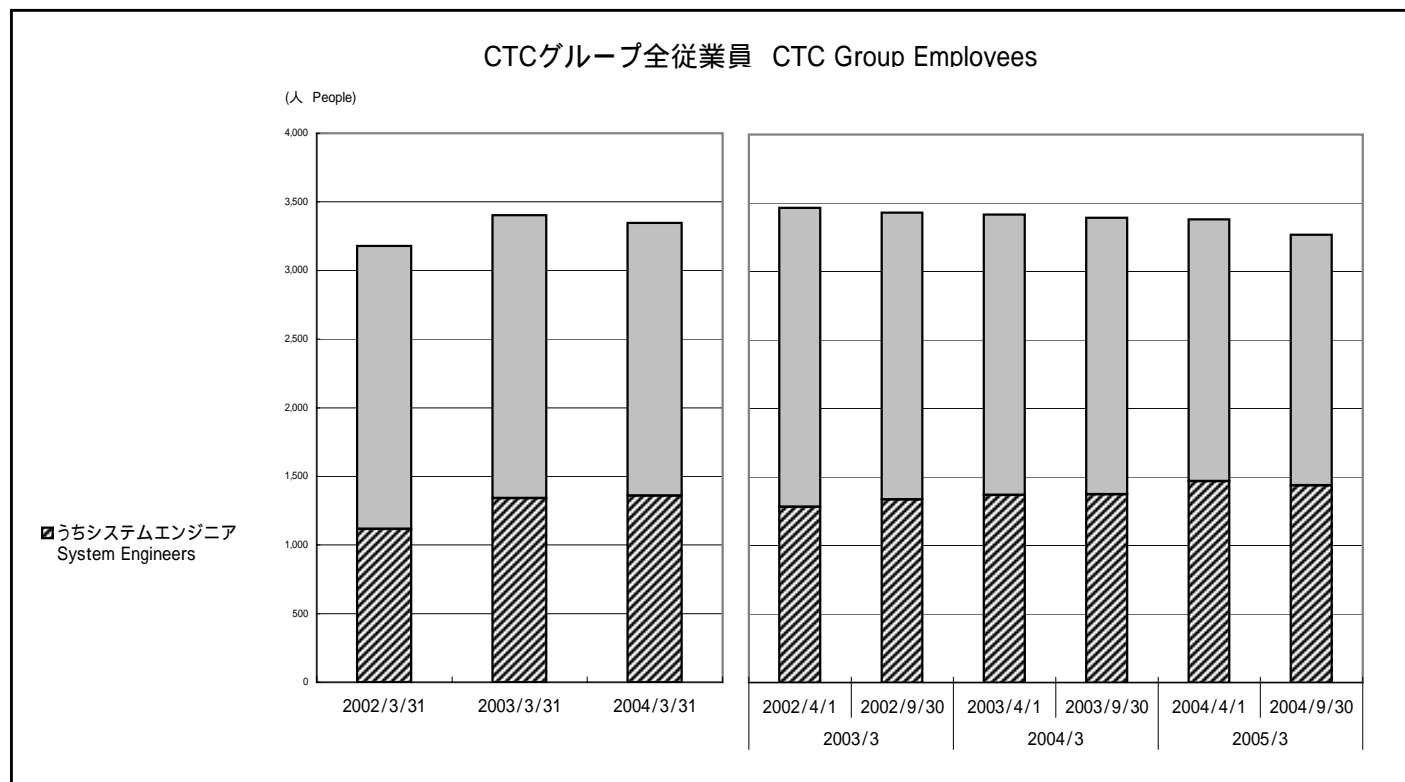
(単位:百万円 Millions of yen)

	2002/3	2003/3	2004/3	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half
販売費及び一般管理費 SG&A Expenses	44,541	40,385	39,614	20,893	20,100	18,055
人件費 Personnel Expenses	21,675	21,189	21,402	10,863	10,834	9,822
委託社員受入費 Outside Staff Expenses	5,640	4,134	3,346	2,144	1,827	1,563
研究開発費 R&D Expenses	-	-	-	-	-	249
その他 Others	17,225	15,060	14,865	7,885	7,438	6,419

5. 従業員数の推移 Number of Employees

(単位:人 People)

	2002/3/31	2003/3/31	2004/3/31	2003/3		2004/3		2005/3	
				2002/4/1	2002/9/30	2003/4/1	2003/9/30	2004/4/1	2004/9/30
CTCグループ全従業員 CTC Group Employees	3,178	3,403	3,346	3,465	3,429	3,416	3,392	3,381	3,269
うちシステムエンジニア System Engineers	1,118	1,340	1,360	1,283	1,336	1,368	1,374	1,469	1,440
委託社員 Outside Staff	2,457	1,854	1,816	2,069	1,952	1,658	1,789	1,560	1,841
うちシステムエンジニア System Engineers	1,564	1,119	1,115	1,262	1,157	979	1,067	976	1,214
合計 Total	5,635	5,257	5,162	5,534	5,381	5,074	5,181	4,941	5,110
うちシステムエンジニア System Engineers	2,682	2,459	2,475	2,545	2,493	2,347	2,441	2,445	2,654



6. 生産性 Productivity

(単位:千円 Thousands of yen)

	2002/3	2003/3	2004/3	2003/3		2004/3		2005/3	
				1st Half	1st Half	1st Half	1st Half		
従業員一人当たり売上高 Sales per Employee	112,312	83,998	78,725	35,906	34,215	31,172			
従業員一人当たり営業利益 Operating Income per Employee	7,093	5,136	5,129	1,147	1,842	1,832			

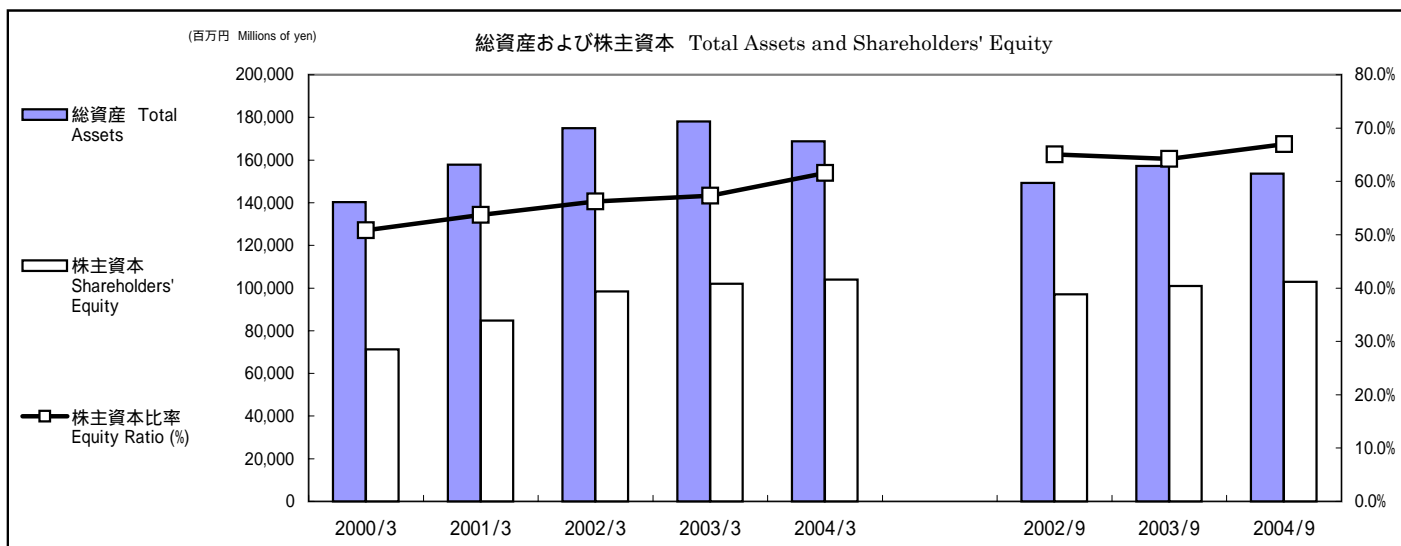
注: 期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal years.

7. 総資産および株主資本 Total Assets and Shareholders' Equity

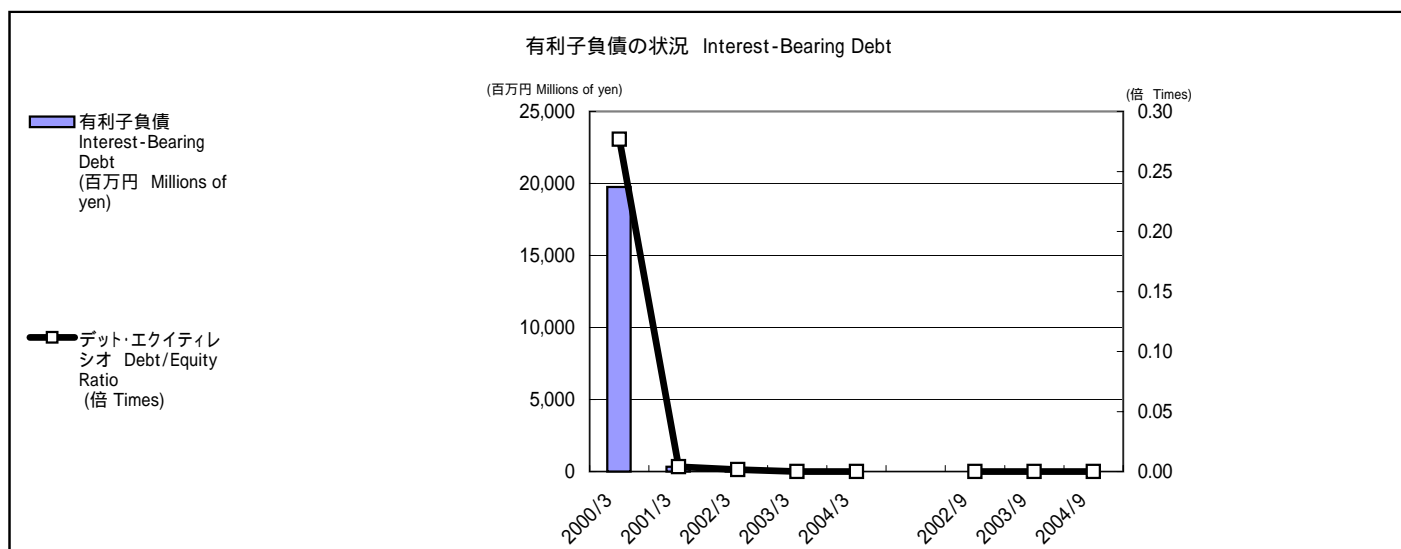
(単位:百万円 Millions of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3	2002/9	2003/9	2004/9
総資産 Total Assets	140,322	157,797	174,982	178,024	168,826	149,237	157,231	153,711
株主資本 Shareholders' Equity	71,340	84,786	98,414	102,049	104,004	97,053	100,948	102,986
株主資本比率 Equity Ratio (%)	50.8%	53.7%	56.2%	57.3%	61.6%	65.0%	64.2%	67.0%



8. 有利子負債の状況 Interest-Bearing Debt

	2000/3	2001/3	2002/3	2003/3	2004/3	2002/9	2003/9	2004/9
有利子負債 Interest-Bearing Debt (百万円 Millions of yen)	19,745	343	170	-	-	-	-	-
デット・エクイティレシオ Debt/Equity Ratio (倍 Times)	0.28	0.00	0.00	-	-	-	-	-



<参考1> 連結四半期情報 Quarterly Operating Results

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2004/3				2005/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
売上高 Total Sales	48,594	67,875	64,798	84,902	42,511	61,136
対前年同期増減率 Y-Y Change (%)	-11.6%	-1.3%	-1.3%	-14.3%	-12.5%	-9.9%
システム System	39,132	57,648	54,734	73,974	32,793	50,666
対売上高構成比 % of Total Sales	80.5%	84.9%	84.5%	87.1%	77.1%	82.9%
対前年同期増減率 Y-Y Change (%)	-14.9%	-1.7%	-2.1%	-16.4%	-16.2%	-12.1%
サポート Support	9,461	10,226	10,063	10,927	9,717	10,469
対売上高構成比 % of Total Sales	19.5%	15.1%	15.5%	12.9%	22.9%	17.1%
対前年同期増減率 Y-Y Change (%)	+4.7%	+1.2%	+3.1%	+4.2%	+2.7%	+2.4%
売上原価 Cost of Sales	36,592	53,504	51,119	67,996	31,695	47,803
対売上高構成比 % of Total Sales	75.3%	78.8%	78.9%	80.1%	74.6%	78.2%
対前年同期増減率 Y-Y Change (%)	-15.4%	-3.9%	+1.1%	-16.0%	-13.4%	-10.7%
売上総利益 Gross Profit	12,002	14,370	13,678	16,905	10,816	13,333
対売上高構成比 % of Total Sales	24.7%	21.2%	21.1%	19.9%	25.4%	21.8%
対前年同期増減率 Y-Y Change (%)	+2.1%	+9.7%	-9.3%	-6.5%	-9.9%	-7.2%
販売費及び一般管理費 SG&A Expenses	9,903	10,197	9,447	10,065	9,085	8,970
対売上高構成比 % of Total Sales	20.4%	15.1%	14.6%	11.9%	21.3%	14.7%
対前年同期増減率 Y-Y Change (%)	-2.6%	-4.9%	+3.4%	-2.8%	-8.3%	-12.0%
営業利益 Operating Income	2,099	4,173	4,230	6,839	1,730	4,363
対売上高構成比 % of Total Sales	4.3%	6.1%	6.5%	8.1%	4.1%	7.1%
対前年同期増減率 Y-Y Change (%)	+32.4%	+76.0%	-28.9%	-11.6%	-17.5%	+4.6%
システム(消去前) System (before elimination)	-39	1,093	1,407	3,232	-584	1,109
サポート(消去前) Support (before elimination)	3,386	4,746	4,190	5,104	3,729	4,839
経常利益 Ordinary Income	1,835	4,200	4,105	7,244	1,575	4,453
対売上高構成比 % of Total Sales	3.8%	6.2%	6.3%	8.5%	3.7%	7.3%
対前年同期増減率 Y-Y Change (%)	+34.3%	+110.4%	-29.0%	-0.2%	-14.2%	+6.0%
税金等調整前当期純利益 Income before Income taxes	1,857	4,791	4,233	6,641	1,869	4,395
対売上高構成比 % of Total Sales	3.8%	7.1%	6.5%	7.8%	4.4%	7.2%
対前年同期増減率 Y-Y Change (%)	+36.8%	+223.9%	-26.2%	-2.4%	+0.6%	-8.3%
当期純利益 Net Income	898	2,715	2,303	3,905	881	2,590
対売上高構成比 % of Total Sales	1.8%	4.0%	3.6%	4.6%	2.1%	4.2%
対前年同期増減率 Y-Y Change (%)	+41.5%	+422.9%	-25.8%	+10.9%	-1.8%	-4.6%

2. 受注高と受注残高 Orders and Backlog

(単位:百万円 Millions of yen)

	2004/3				2005/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
受注高 Orders Received	56,149	65,201	57,970	76,761	62,133	60,285
対前年同期増減率 Y-Y Change (%)	-17.1%	-13.8%	-10.8%	-13.1%	+10.7%	-7.5%
システム System	40,336	57,025	51,121	65,608	45,817	51,853
構成比 Share (%)	71.8%	87.5%	88.2%	85.5%	73.7%	86.0%
対前年同期増減率 Y-Y Change (%)	-22.8%	-14.1%	-11.4%	-18.3%	+13.6%	-9.1%
サポート Support	15,813	8,176	6,849	11,153	16,315	8,432
構成比 Share (%)	28.2%	12.5%	11.8%	14.5%	26.3%	14.0%
対前年同期増減率 Y-Y Change (%)	+2.4%	-11.9%	-5.9%	+38.7%	+3.2%	+3.1%
受注残高 Backlog	62,933	60,259	53,432	45,291	64,913	64,062
システム System	42,432	41,808	38,196	29,829	42,853	44,039
構成比 Share (%)	67.4%	69.4%	71.5%	65.9%	66.0%	68.7%
サポート Support	20,501	18,450	15,236	15,461	22,059	20,022
構成比 Share (%)	32.6%	30.6%	28.5%	34.1%	34.0%	31.3%

3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2004/3				2005/3	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q
通信 / 放送 Telecommunications/ Broadcasting	12,603	23,099	19,889	26,580	11,294	22,400
構成比 % of Total Sales (%)	25.9%	34.0%	30.7%	31.3%	26.6%	36.6%
対前年同期増減率 Y-Y Change (%)	-22.6%	+39.2%	+6.7%	+14.0%	-10.4%	-3.0%
電気 Electronics	5,558	7,586	7,264	7,758	4,018	5,523
構成比 % of Total Sales (%)	11.4%	11.2%	11.2%	9.1%	9.5%	9.0%
対前年同期増減率 Y-Y Change (%)	-2.6%	-22.4%	-26.8%	-41.1%	-27.7%	-27.2%
製造等 Manufacturing (excluding electronics)	5,668	7,873	7,609	10,597	5,677	6,888
構成比 % of Total Sales (%)	11.7%	11.6%	11.7%	12.5%	13.4%	11.3%
対前年同期増減率 Y-Y Change (%)	-20.1%	-8.0%	+20.6%	-11.4%	+0.2%	-12.5%
情報サービス Information Services	9,427	13,687	11,346	18,861	8,288	11,522
構成比 % of Total Sales (%)	19.4%	20.2%	17.5%	22.2%	19.5%	18.8%
対前年同期増減率 Y-Y Change (%)	-16.9%	-10.4%	-2.5%	-12.0%	-12.1%	-15.8%
公共 Public Sector	2,317	3,178	2,809	4,792	1,774	1,960
構成比 % of Total Sales (%)	4.8%	4.7%	4.3%	5.6%	4.2%	3.2%
対前年同期増減率 Y-Y Change (%)	-21.2%	-16.8%	+19.2%	-44.8%	-23.4%	-38.3%
商業 / 運輸 Commerce/ Transportation	715	1,111	819	1,696	1,180	1,233
構成比 % of Total Sales (%)	1.5%	1.6%	1.3%	2.0%	2.8%	2.0%
対前年同期増減率 Y-Y Change (%)	+7.3%	+3.3%	+62.7%	-57.7%	+65.1%	+10.9%
金融 / 保険 Finance/ Insurance	5,008	6,736	5,309	8,003	4,874	5,435
構成比 % of Total Sales (%)	10.3%	9.9%	8.2%	9.4%	11.5%	8.9%
対前年同期増減率 Y-Y Change (%)	-4.5%	-18.5%	+4.3%	-39.5%	-2.7%	-19.3%
その他 Others	7,295	4,600	9,750	6,611	5,402	6,172
構成比 % of Total Sales (%)	15.0%	6.8%	15.1%	7.9%	12.5%	10.2%
対前年同期増減率 Y-Y Change (%)	+27.7%	-14.8%	-12.9%	+106.4%	-25.9%	+34.2%
合計 Total	48,594	67,875	64,798	84,902	42,511	61,136
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-11.6%	-1.3%	-1.3%	-14.3%	-12.5%	-9.9%

< 参考2 > 単体情報 Nonconsolidated Operating Results

1. 単体業績概況 Nonconsolidated Operating Results

(単位: 百万円 Millions of yen)

	2002/3	2003/3	2004/3	2005/3 (予) (Projected)	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half
売上高 Total Sales	311,429	254,445	245,667	257,800	109,912	105,828	97,418
対前年同期増減率 Y-Y change (%)	+15.0%	-18.3%	-3.4%	+4.9%	-24.9%	-3.7%	-7.9%
システム System	283,973	222,127	212,183		94,284	89,613	80,656
対売上高構成比 % of Total Sales	91.2%	87.3%	86.4%		85.8%	84.7%	82.8%
対前年同期増減率 Y-Y change (%)	+14.0%	-21.8%	-4.5%		-29.3%	-5.0%	-10.0%
サポート Support	27,455	32,317	33,484		15,627	16,215	16,761
対売上高構成比 % of Total Sales	8.8%	12.7%	13.6%		14.2%	15.3%	17.2%
対前年同期増減率 Y-Y change (%)	+28.0%	+17.7%	+3.6%		+20.3%	+3.8%	+3.4%
売上原価 Cost of Sales	263,609	215,714	206,348	212,400	94,038	87,715	81,148
対売上高構成比 % of Total Sales	84.6%	84.8%	84.0%	82.4%	85.6%	82.9%	83.3%
対前年同期増減率 Y-Y change (%)	+20.1%	-18.2%	-4.3%	+2.9%	-22.0%	-6.7%	-7.5%
売上総利益 Gross Profit	47,820	38,730	39,318	45,400	15,873	18,113	16,269
対売上高構成比 % of Total Sales	15.4%	15.2%	16.0%	17.6%	14.4%	17.1%	16.7%
対前年同期増減率 Y-Y change (%)	-6.6%	-19.0%	+1.5%	+15.5%	-38.4%	+14.1%	-10.2%
販売費及び一般管理費 SG&A	36,643	32,605	32,258	32,200	16,837	16,253	14,308
対売上高構成比 % of Total Sales	11.8%	12.8%	13.1%	12.5%	15.3%	15.3%	14.7%
対前年同期増減率 Y-Y change (%)	+13.3%	-11.0%	-1.1%	-0.2%	-9.7%	-3.5%	-12.0%
営業利益 Operating Income	11,176	6,125	7,060	13,200	-964	1,859	1,960
対売上高構成比 % of Total Sales	3.6%	2.4%	2.9%	5.1%	-0.9%	1.8%	2.0%
対前年同期増減率 Y-Y change (%)	-40.8%	-45.2%	+15.3%	+87.0%			+5.5%
経常利益 Ordinary Income	15,206	11,105	12,074	17,100	3,504	6,340	5,887
対売上高構成比 % of Total Sales	4.9%	4.4%	4.9%	6.6%	3.2%	6.0%	6.0%
対前年同期増減率 Y-Y change (%)	-22.4%	-27.0%	+8.7%	+41.6%	-68.0%	+80.9%	-7.1%
税引前当期純利益 Income before Income Taxes	16,727	9,750	12,279	14,400	2,885	7,157	5,614
対売上高構成比 % of Total Sales	5.4%	3.8%	5.0%	5.6%	2.6%	6.8%	5.8%
対前年同期増減率 Y-Y change (%)	-12.4%	-41.7%	+25.9%	+17.3%	-75.3%	+148.1%	-21.6%
当期純利益 Net Income	11,020	7,017	8,514	9,800	3,213	5,701	4,626
対売上高構成比 % of Total Sales	3.5%	2.8%	3.5%	3.8%	2.9%	5.4%	4.7%
対前年同期増減率 Y-Y change (%)	-0.3%	-36.3%	+21.3%	+15.1%	-60.5%	+77.4%	-18.9%

注: 当中間期より、システム事業における売上の計上時期を、個々の商品の出荷時点から同一契約に含まれる全ての商品を出荷した時点に変更する等売上計上基準の変更を行った結果、従来の方法に比較して、売上高は5,265百万円減少し、売上総利益、営業利益、経常利益及び税金等調整前中間純利益はそれぞれ1,244百万円減少しております。

Note: Beginning with the first half of the current fiscal year, the Company has changed the timing for recognition of sales in the system business from the time of shipment of individual products to the time when all products sold under the same contract have been shipped. As a result of this change, sales for the period ¥ 5,265 million lower and gross profit, operating income, ordinary income, and income before income taxes for the first half were each ¥ 1,244 million lower than they would have been under the previous method of recognizing sales.

2. 主要製品別売上高 Sales Breakdown by Major Product

	2002/3	2003/3	2004/3	2003/3 1st Half	2004/3 1st Half	2005/3 1st Half
サン・マイクロシステムズ Sun Microsystems	22.0%	15.4%	12.5%	15.2%	13.2%	11.1%
シスコシステムズ Cisco Systems	11.4%	12.2%	12.7%	13.2%	13.1%	12.2%
オラクル Oracle	4.9%	3.2%	3.2%	3.5%	3.0%	4.8%
その他 Others	61.7%	69.2%	71.6%	68.1%	70.7%	71.9%
合計 Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3. 形態別売上高(ハード・ソフト・サービス)四半期推移 Sales Breakdown by Hardware/ Software/ Service

(単位:百万円 Millions of yen)

	2005/3					
	1st Q		2nd Q			
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	14,748	37.4%	26,157	45.1%	40,905	42.0%
サーバ Servers /対売上高構成比 % of Total Sales (%)	4,422	11.2%	9,637	16.6%	14,059	14.4%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	5,428	13.8%	7,759	13.4%	13,188	13.5%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,338	3.4%	3,337	5.8%	4,676	4.8%
その他 Others /対売上高構成比 % of Total Sales (%)	3,559	9.0%	5,422	9.3%	8,981	9.3%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	5,267	13.4%	4,651	8.0%	9,919	10.2%
データベース Database /対売上高構成比 % of Total Sales (%)	1,150	2.9%	1,041	1.8%	2,192	2.3%
その他 Others /対売上高構成比 % of Total Sales (%)	4,116	10.5%	3,609	6.2%	7,726	7.9%
サービス Service /対売上高構成比 % of Total Sales (%)	19,396	49.2%	27,196	46.9%	46,592	47.8%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	3,280	8.3%	8,295	14.3%	11,575	11.9%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	7,420	18.8%	8,979	15.5%	16,399	16.8%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,104	13.0%	5,138	8.9%	10,243	10.5%
その他 Others /対売上高構成比 % of Total Sales (%)	3,591	9.1%	4,782	8.2%	8,374	8.6%
合計 Total /対売上高構成比 % of Total Sales (%)	39,412	100.0%	58,005	100.0%	97,418	100.0%

	2004/3									
	1st Q		2nd Q		3rd Q		4th Q			
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	20,535	47.1%	29,923	48.0%	26,622	44.1%	39,186	49.3%	116,267	47.3%
サーバ Servers /対売上高構成比 % of Total Sales (%)	6,636	15.2%	10,286	16.5%	7,789	12.9%	13,415	16.9%	38,128	15.5%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	8,566	19.7%	10,547	16.9%	9,085	15.0%	11,402	14.4%	39,602	16.1%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,720	3.9%	2,659	4.3%	3,063	5.1%	2,970	3.7%	10,414	4.2%
その他 Others /対売上高構成比 % of Total Sales (%)	3,611	8.3%	6,429	10.3%	6,684	11.1%	11,397	14.3%	28,122	11.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	5,031	11.6%	10,174	16.4%	7,783	12.9%	11,004	13.9%	33,994	13.8%
データベース Database /対売上高構成比 % of Total Sales (%)	533	1.2%	982	1.6%	1,350	2.2%	1,229	1.5%	4,097	1.7%
その他 Others /対売上高構成比 % of Total Sales (%)	4,497	10.4%	9,192	14.8%	6,433	10.7%	9,774	12.4%	29,897	12.1%
サービス Service /対売上高構成比 % of Total Sales (%)	17,986	41.3%	22,177	35.6%	26,015	43.0%	29,227	36.8%	95,406	38.9%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	1,536	3.5%	7,194	11.6%	5,865	9.7%	10,747	13.5%	25,344	10.3%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	7,201	16.5%	8,709	14.0%	8,106	13.4%	8,896	11.2%	32,913	13.4%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,891	13.5%	1,720	2.8%	7,350	12.2%	2,266	2.9%	17,228	7.0%
その他 Others /対売上高構成比 % of Total Sales (%)	3,356	7.8%	4,553	7.2%	4,692	7.7%	7,317	9.2%	19,919	8.2%
合計 Total /対売上高構成比 % of Total Sales (%)	43,553	100.0%	62,275	100.0%	60,421	100.0%	79,418	100.0%	245,667	100.0%

	2003/3									
	1st Q		2nd Q		3rd Q		4th Q			
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	22,829	46.3%	33,883	56.0%	27,996	46.8%	47,784	56.4%	132,494	52.1%
サーバ Servers /対売上高構成比 % of Total Sales (%)	7,401	15.0%	11,523	19.0%	10,618	17.7%	16,499	19.5%	46,043	18.1%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	7,264	14.7%	9,634	15.9%	6,560	11.0%	11,953	14.1%	35,412	13.9%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,959	4.0%	2,520	4.2%	1,844	3.1%	2,949	3.5%	9,273	3.6%
その他 Others /対売上高構成比 % of Total Sales (%)	6,203	12.6%	10,205	16.9%	8,973	15.0%	16,382	19.3%	41,764	16.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	7,810	15.8%	6,664	11.0%	7,496	12.5%	12,161	14.4%	34,132	13.4%
データベース Database /対売上高構成比 % of Total Sales (%)	667	1.4%	692	1.1%	978	1.6%	1,132	1.3%	3,470	1.4%
その他 Others /対売上高構成比 % of Total Sales (%)	7,142	14.4%	5,971	9.9%	6,518	10.9%	11,029	13.1%	30,661	12.0%
サービス Service /対売上高構成比 % of Total Sales (%)	18,722	37.9%	20,002	33.0%	24,341	40.7%	24,752	29.2%	87,819	34.5%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	2,593	5.3%	5,189	8.6%	4,529	7.6%	7,013	8.3%	19,325	7.6%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	6,850	13.9%	8,476	14.0%	8,053	13.5%	8,440	10.0%	31,819	12.5%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,952	12.1%	2,099	3.5%	7,242	12.1%	2,801	3.3%	18,095	7.1%
その他 Others /対売上高構成比 % of Total Sales (%)	3,327	6.6%	4,236	6.9%	4,516	7.5%	6,496	7.6%	18,577	7.3%
合計 Total /対売上高構成比 % of Total Sales (%)	49,362	100.0%	60,549	100.0%	59,833	100.0%	84,699	100.0%	254,445	100.0%