



**2005年3月期
第3四半期連結決算補足資料**

Third Quarter Consolidated Financial Summary
For the fiscal year ending March 31, 2005

2005年1月31日
January 31, 2005

伊藤忠テクノサイエンス株式会社
ITOCHU TECHNO-SCIENCE Corporation

- 注1 四半期の数字は監査人による監査を受けておりません。
2 本資料に記載されている業績見通しは様々な要因により変化することがあり、実際の業績を確約するものではありません。

Notes : 1. All quarterly data is unaudited and has not been reviewed by independent auditors.
2. Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

1.業績概況 Operating Results

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005			2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期	9ヶ月累計	通期 (計画)	第3四半期	9ヶ月累計	通期
	3rd Q	9 Months	Full Year (Projected)	3rd Q	9 Months	Full Year
売上高 Total Sales	47,611	151,259	275,000	64,798	181,268	266,170
対前年同期増減率 Y-Y Change (%)	-26.5%	-16.6%	+3.3%	-1.3%	-4.3%	-7.7%
システム System	37,393	120,854		54,734	151,515	225,490
対売上高構成比 % of Total Sales	78.5%	79.9%		84.5%	83.6%	84.7%
対前年同期増減率 Y-Y Change (%)	-31.7%	-20.2%		-2.1%	-5.6%	-9.5%
サポート Support	10,217	30,405		10,063	29,752	40,680
対売上高構成比 % of Total Sales	21.5%	20.1%		15.5%	16.4%	15.3%
対前年同期増減率 Y-Y Change (%)	+1.5%	+2.2%		+3.1%	+2.9%	+3.3%
売上原価 Cost of Sales	34,274	113,772	214,500	51,119	141,216	209,213
対売上高構成比 % of Total Sales	72.0%	75.2%	78.0%	78.9%	77.9%	78.6%
対前年同期増減率 Y-Y Change (%)	-33.0%	-19.4%	+2.5%	+1.1%	-5.5%	-9.2%
売上総利益 Gross Profit	13,336	37,486	60,500	13,678	40,051	56,957
対売上高構成比 % of Total Sales	28.0%	24.8%	22.0%	21.1%	22.1%	21.4%
対前年同期増減率 Y-Y Change (%)	-2.5%	-6.4%	+6.2%	-9.3%	+0.3%	-1.8%
販売費及び一般管理費 SG&A Expenses	9,201	27,257	40,900	9,447	29,548	39,614
対売上高構成比 % of Total Sales	19.3%	18.0%	14.9%	14.6%	16.3%	14.9%
対前年同期増減率 Y-Y Change (%)	-2.6%	-7.8%	+3.2%	+3.4%	-1.6%	-1.9%
営業利益 Operating Income	4,135	10,229	19,600	4,230	10,503	17,343
対売上高構成比 % of Total Sales	8.7%	6.8%	7.1%	6.5%	5.8%	6.5%
対前年同期増減率 Y-Y Change (%)	-2.3%	-2.6%	+13.0%	-28.9%	+6.1%	-1.7%
システム (消去前) System (before elimination)	1,291	1,817		1,407	2,461	5,694
サポート (消去前) Support (before elimination)	4,338	12,907		4,190	12,324	17,429
経常利益 Ordinary Income	4,384	10,413	19,600	4,105	10,141	17,386
対売上高構成比 % of Total Sales	9.2%	6.9%	7.1%	6.3%	5.6%	6.5%
対前年同期増減率 Y-Y Change (%)	+6.8%	+2.7%	+12.7%	-29.0%	+10.9%	+6.0%
税金等調整前当期純利益 Income before Income Taxes	4,347	10,611	17,200	4,233	10,882	17,524
対売上高構成比 % of Total Sales	9.1%	7.0%	6.3%	6.5%	6.0%	6.6%
対前年同期増減率 Y-Y Change (%)	+2.7%	-2.5%	-1.9%	-26.2%	+27.0%	+14.0%
当期純利益 Net Income	2,507	5,979	10,000	2,303	5,917	9,822
対売上高構成比 % of Total Sales	5.3%	4.0%	3.6%	3.6%	3.3%	3.7%
対前年同期増減率 Y-Y Change (%)	+8.8%	+1.1%	+1.8%	-25.8%	+38.9%	+26.2%

注) 当期よりシステム事業における売上の計上時期を、個々の商品の出荷時点から同一契約に含まれる全ての商品を出荷した時点に変更する等売上計上基準の変更を行った結果、当4-12月期は従来の方法に比較して、売上高は11,939百万円減少し、売上総利益、営業利益、経常利益及び税金等調整前当期純利益はそれぞれ2,459百万円減少しております。

Note: Beginning with the current fiscal year, the Company has changed the timing for recognition of sales in the System business from the time of shipment of individual products to the time when all products sold under the same contract have been shipped. As a result of this change, total sales for the current nine-month period were ¥11,939 million lower. Gross profit, operating income, ordinary income and income before income taxes for the current nine-month period were each ¥2,459 million lower than they would have been under the previous method.

2.受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005			2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期	9ヶ月累計	通期 (計画)	第3四半期	9ヶ月累計	通期
	3rd Q	9 Months	Full Year (Projected)	3rd Q	9 Months	Full Year
受注高 Orders Received	50,925	173,345	277,000	57,970	179,321	256,083
対前年同期増減率 Y-Y Change (%)	-12.2%	-3.3%	+8.2%	-10.8%	-13.9%	-13.7%
システム System	41,796	139,467		51,121	148,483	214,091
構成比 Share (%)	82.1%	80.5%		88.2%	82.8%	83.6%
対前年同期増減率 Y-Y Change (%)	-18.2%	-6.1%		-11.4%	-15.8%	-16.6%
サポート Support	9,129	33,877		6,849	30,838	41,991
構成比 Share (%)	17.9%	19.5%		11.8%	17.2%	16.4%
対前年同期増減率 Y-Y Change (%)	+33.3%	+9.9%		-5.9%	-3.7%	+4.9%
受注残高 Backlog	67,377	67,377		53,432	53,432	45,291
システム System	48,443	48,443		38,196	38,196	29,829
構成比 Share (%)	71.9%	71.9%		71.5%	71.5%	65.9%
サポート Support	18,933	18,933		15,236	15,236	15,461
構成比 Share (%)	28.1%	28.1%		28.5%	28.5%	34.1%

3.業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005			2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期	9ヶ月累計	参考: 会計処理変更 の影響を除く 9ヶ月累計 Ref: 9 months	第3四半期	9ヶ月累計	通期
	3rd Q	9 Months		3rd Q	9 Months	Full Year
通信 / 放送 Telecommunications/ Broadcasting	16,313	50,008	55,219	19,889	55,592	82,173
構成比 % of Total Sales (%)	34.3%	33.1%	33.8%	30.7%	30.7%	30.9%
対前年同期増減率 Y-Y Change (%)	-18.0%	-10.0%	-0.7%	+6.7%	+7.9%	+9.8%
電気 Electronics	3,786	13,328	14,498	7,264	20,409	28,168
構成比 % of Total Sales (%)	8.0%	8.8%	8.9%	11.2%	11.3%	10.6%
対前年同期増減率 Y-Y Change (%)	-47.9%	-34.7%	-29.0%	-26.8%	-19.7%	-27.0%
製造等 Manufacturing (excluding electronics)	6,445	19,011	20,033	7,609	21,151	31,748
構成比 % of Total Sales (%)	13.5%	12.6%	12.3%	11.7%	11.7%	11.9%
対前年同期増減率 Y-Y Change (%)	-15.3%	-10.1%	-5.3%	+20.6%	-3.7%	-6.4%
情報サービス Information Services	9,350	29,161	30,324	11,346	34,460	53,322
構成比 % of Total Sales (%)	19.6%	19.3%	18.6%	17.5%	19.0%	20.0%
対前年同期増減率 Y-Y Change (%)	-17.6%	-15.4%	-12.0%	-2.5%	-9.9%	-10.7%
公共 Public Sector	1,658	5,394	5,476	2,809	8,305	13,097
構成比 % of Total Sales (%)	3.5%	3.6%	3.4%	4.3%	4.6%	4.9%
対前年同期増減率 Y-Y Change (%)	-41.0%	-35.1%	-34.1%	+19.2%	-8.9%	-26.4%
商業 / 運輸 Commerce/ Transportation	717	3,131	3,380	819	2,646	4,342
構成比 % of Total Sales (%)	1.5%	2.1%	2.1%	1.3%	1.5%	1.6%
対前年同期増減率 Y-Y Change (%)	-12.4%	+18.3%	+27.7%	+62.7%	+17.8%	-30.6%
金融 / 保険 Finance/ Insurance	4,433	14,743	15,696	5,309	17,054	25,057
構成比 % of Total Sales (%)	9.3%	9.7%	9.6%	8.2%	9.4%	9.4%
対前年同期増減率 Y-Y Change (%)	-16.5%	-13.6%	-8.0%	+4.3%	-8.3%	-21.3%
その他 Others	4,905	16,480	18,568	9,750	21,647	28,258
構成比 % of Total Sales (%)	10.3%	10.8%	11.3%	15.1%	11.8%	10.7%
対前年同期増減率 Y-Y Change (%)	-49.7%	-23.9%	-14.2%	-12.9%	-3.0%	+10.8%
合計 Total Sales	47,611	151,259	163,198	64,798	181,268	266,170
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-26.5%	-16.6%	-10.0%	-1.3%	-4.3%	-7.7%

4.販売費及び一般管理費内訳 SG&A Expenses

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005		2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期	9ヶ月累計	第3四半期	9ヶ月累計	通期
	3rd Q	9 Months	3rd Q	9 Months	Full Year
販売費及び一般管理費 SG&A Expenses	9,201	27,257	9,447	29,548	39,614
人件費 Personnel Expenses	4,615	14,438	5,035	15,870	21,402
委託社員受入費 Outside Staff Expenses	814	2,378	759	2,587	3,346
研究開発費 R&D Expenses	147	397			
その他 Others	3,623	10,043	3,652	11,090	14,865

5.従業員の推移 Number of Employees

(単位:人 People)

	2004				
	3月31日 31-Mar	4月1日 1-Apr	6月30日 30-Jun	9月30日 30-Sep	12月31日 31-Dec
CTCグループ全従業員 CTC Group Employees	3,346	3,381	3,324	3,269	3,240
うちシステムエンジニア System Engineers	1,360	1,469	1,454	1,440	1,439
委託社員 Outside Employees	1,816	1,560	1,633	1,841	2,030
うちシステムエンジニア System Engineers	1,115	976	1,032	1,214	1,383
CTCグループ総人員 Total	5,162	4,941	4,957	5,110	5,270
うちシステムエンジニア System Engineers	2,475	2,445	2,486	2,654	2,822

6.生産性 Productivity

(単位:千円 Thousands of yen)

	2005年3月期 Fiscal year ending March 31, 2005		2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期	9ヶ月累計	第3四半期	9ヶ月累計	通期
	3rd Q	9 Months	3rd Q	9 Months	Full Year
従業員一人当たり売上高 Sales per Employee	14,654	45,690	19,171	53,322	78,725
従業員一人当たり営業利益 Operating Income per Employee	1,272	3,089	1,251	3,089	5,129

注: 期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and end of the fiscal terms.

<参考1> 連結四半期情報 Quarterly Operating Results
1.業績概況 Operating Results

(単位:百万円 Millions of yen)

	2004年3月期 Fiscal year ended March 31, 2004				2005年3月期 Fiscal year ending March 31, 2005		
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q
売上高 Total Sales	48,594	67,875	64,798	84,902	42,511	61,136	47,611
対前年同期増減率 Y-Y Change (%)	-11.6%	-1.3%	-1.3%	-14.3%	-12.5%	-9.9%	-26.5%
システム System	39,132	57,648	54,734	73,974	32,793	50,666	37,393
対売上高構成比 % of Total Sales	80.5%	84.9%	84.5%	87.1%	77.1%	82.9%	78.5%
対前年同期増減率 Y-Y Change (%)	-14.9%	-1.7%	-2.1%	-16.4%	-16.2%	-12.1%	-31.7%
サポート Support	9,461	10,226	10,063	10,927	9,717	10,469	10,217
対売上高構成比 % of Total Sales	19.5%	15.1%	15.5%	12.9%	22.9%	17.1%	21.5%
対前年同期増減率 Y-Y Change (%)	+4.7%	+1.2%	+3.1%	+4.2%	+2.7%	+2.4%	+1.5%
売上原価 Cost of Sales	36,592	53,504	51,119	67,996	31,695	47,803	34,274
対売上高構成比 % of Total Sales	75.3%	78.8%	78.9%	80.1%	74.6%	78.2%	72.0%
対前年同期増減率 Y-Y Change (%)	-15.4%	-3.9%	+1.1%	-16.0%	-13.4%	-10.7%	-33.0%
売上総利益 Gross Profit	12,002	14,370	13,678	16,905	10,816	13,333	13,336
対売上高構成比 % of Total Sales	24.7%	21.2%	21.1%	19.9%	25.4%	21.8%	28.0%
対前年同期増減率 Y-Y Change (%)	+2.1%	+9.7%	-9.3%	-6.5%	-9.9%	-7.2%	-2.5%
販売費及び一般管理費 SG&A Expenses	9,903	10,197	9,447	10,065	9,085	8,970	9,201
対売上高構成比 % of Total Sales	20.4%	15.1%	14.6%	11.9%	21.3%	14.7%	19.3%
対前年同期増減率 Y-Y Change (%)	-2.6%	-4.9%	+3.4%	-2.8%	-8.3%	-12.0%	-2.6%
営業利益 Operating Income	2,099	4,173	4,230	6,839	1,730	4,363	4,135
対売上高構成比 % of Total Sales	4.3%	6.1%	6.5%	8.1%	4.1%	7.1%	8.7%
対前年同期増減率 Y-Y Change (%)	+32.4%	+76.0%	-28.9%	-11.6%	-17.5%	+4.6%	-2.3%
システム(消去前) System (before elimination)	-39	1,093	1,407	3,232	-584	1,109	1,291
サポート(消去前) Support (before elimination)	3,386	4,746	4,190	5,104	3,729	4,839	4,338
経常利益 Ordinary Income	1,835	4,200	4,105	7,244	1,575	4,453	4,384
対売上高構成比 % of Total Sales	3.8%	6.2%	6.3%	8.5%	3.7%	7.3%	9.2%
対前年同期増減率 Y-Y Change (%)	+34.3%	+110.4%	-29.0%	-0.2%	-14.2%	+6.0%	+6.8%
税金等調整前当期純利益 Income before Income Taxes	1,857	4,791	4,233	6,641	1,869	4,395	4,347
対売上高構成比 % of Total Sales	3.8%	7.1%	6.5%	7.8%	4.4%	7.2%	9.1%
対前年同期増減率 Y-Y Change (%)	+36.8%	+223.9%	-26.2%	-2.4%	+0.6%	-8.3%	+2.7%
当期純利益 Net Income	898	2,715	2,303	3,905	881	2,590	2,507
対売上高構成比 % of Total Sales	1.8%	4.0%	3.6%	4.6%	2.1%	4.2%	5.3%
対前年同期増減率 Y-Y Change (%)	+41.5%	+422.9%	-25.8%	+10.9%	-1.8%	-4.6%	+8.8%

2.受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2004年3月期 Fiscal year ended March 31, 2004				2005年3月期 Fiscal year ending March 31, 2005		
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q
受注高 Orders Received	56,149	65,201	57,970	76,761	62,133	60,285	50,925
対前年同期増減率 Y-Y Change (%)	-17.1%	-13.8%	-10.8%	-13.1%	+10.7%	-7.5%	-12.2%
システム System	40,336	57,025	51,121	65,608	45,817	51,853	41,796
構成比 Share (%)	71.8%	87.5%	88.2%	85.5%	73.7%	86.0%	82.1%
対前年同期増減率 Y-Y Change (%)	-22.8%	-14.1%	-11.4%	-18.3%	+13.6%	-9.1%	-18.2%
サポート Support	15,813	8,176	6,849	11,153	16,315	8,432	9,129
構成比 Share (%)	28.2%	12.5%	11.8%	14.5%	26.3%	14.0%	17.9%
対前年同期増減率 Y-Y Change (%)	+2.4%	-11.9%	-5.9%	+38.7%	+3.2%	+3.1%	+33.3%
受注残高 Backlog	62,933	60,259	53,432	45,291	64,913	64,062	67,377
システム System	42,432	41,808	38,196	29,829	42,853	44,039	48,443
構成比 Share (%)	67.4%	69.4%	71.5%	65.9%	66.0%	68.7%	71.9%
サポート Support	20,501	18,450	15,236	15,461	22,059	20,022	18,933
構成比 Share (%)	32.6%	30.6%	28.5%	34.1%	34.0%	31.3%	28.1%

3.業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2004年3月期 Fiscal year ended March 31, 2004				2005年3月期 Fiscal year ending March 31, 2005		
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q
通信 / 放送 Telecommunications/ Broadcasting	12,603	23,099	19,889	26,580	11,294	22,400	16,313
構成比 % of Total Sales (%)	25.9%	34.0%	30.7%	31.3%	26.6%	36.6%	34.3%
対前年同期増減率 Y-Y Change (%)	-22.6%	+39.2%	+6.7%	+14.0%	-10.4%	-3.0%	-18.0%
電気 Electronics	5,558	7,586	7,264	7,758	4,018	5,523	3,786
構成比 % of Total Sales (%)	11.4%	11.2%	11.2%	9.1%	9.5%	9.0%	8.0%
対前年同期増減率 Y-Y Change (%)	-2.6%	-22.4%	-26.8%	-41.1%	-27.7%	-27.2%	-47.9%
製造等 Manufacturing (excluding electronics)	5,668	7,873	7,609	10,597	5,677	6,888	6,445
構成比 % of Total Sales (%)	11.7%	11.6%	11.7%	12.5%	13.4%	11.3%	13.5%
対前年同期増減率 Y-Y Change (%)	-20.1%	-8.0%	+20.6%	-11.4%	+0.2%	-12.5%	-15.3%
情報サービス Information Services	9,427	13,687	11,346	18,861	8,288	11,522	9,350
構成比 % of Total Sales (%)	19.4%	20.2%	17.5%	22.2%	19.5%	18.8%	19.6%
対前年同期増減率 Y-Y Change (%)	-16.9%	-10.4%	-2.5%	-12.0%	-12.1%	-15.8%	-17.6%
公共 Public Sector	2,317	3,178	2,809	4,792	1,774	1,960	1,658
構成比 % of Total Sales (%)	4.8%	4.7%	4.3%	5.6%	4.2%	3.2%	3.5%
対前年同期増減率 Y-Y Change (%)	-21.2%	-16.8%	+19.2%	-44.8%	-23.4%	-38.3%	-41.0%
商業 / 運輸 Commerce/ Transportation	715	1,111	819	1,696	1,180	1,233	717
構成比 % of Total Sales (%)	1.5%	1.6%	1.3%	2.0%	2.8%	2.0%	1.5%
対前年同期増減率 Y-Y Change (%)	+7.3%	+3.3%	+62.7%	-57.7%	+65.1%	+10.9%	-12.4%
金融 / 保険 Finance/ Insurance	5,008	6,736	5,309	8,003	4,874	5,435	4,433
構成比 % of Total Sales (%)	10.3%	9.9%	8.2%	9.4%	11.5%	8.9%	9.3%
対前年同期増減率 Y-Y Change (%)	-4.5%	-18.5%	+4.3%	-39.5%	-2.7%	-19.3%	-16.5%
その他 Others	7,295	4,600	9,750	6,611	5,402	6,172	4,905
構成比 % of Total Sales (%)	15.0%	6.8%	15.1%	7.9%	12.5%	10.2%	10.3%
対前年同期増減率 Y-Y Change (%)	+27.7%	-14.8%	-12.9%	+106.4%	-25.9%	+34.2%	-49.7%
合計 Total Sales	48,594	67,875	64,798	84,902	42,511	61,136	47,611
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-11.6%	-1.3%	-1.3%	-14.3%	-12.5%	-9.9%	-26.5%

<参考2> 単体情報 Nonconsolidated Information
1.単体業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005			2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期 3rd Q	9ヶ月累計 9 Months	通期(計画) Full Year (Projected)	第3四半期 3rd Q	9ヶ月累計 9 Months	通期 Full Year
売上高 Total Sales	44,376	141,794	257,800	60,421	166,249	245,667
対前年同期増減率 Y-Y Change (%)	-26.6%	-14.7%	+4.9%	+1.0%	-2.1%	-3.4%
システム System	35,789	116,446		52,158	141,771	212,183
対売上高構成比 % of Total Sales	80.7%	82.1%		86.3%	85.3%	86.4%
対前年同期増減率 Y-Y Change (%)	-31.4%	-17.9%		+0.9%	-2.9%	-4.5%
サポート Support	8,586	25,347		8,262	24,477	33,484
対売上高構成比 % of Total Sales	19.3%	17.9%		13.7%	14.7%	13.6%
対前年同期増減率 Y-Y Change (%)	+3.9%	+3.6%		+1.3%	+2.9%	+3.6%
売上原価 Cost of Sales	35,048	116,197	212,400	50,814	138,529	206,348
対売上高構成比 % of Total Sales	79.0%	81.9%	82.4%	84.1%	83.3%	84.0%
対前年同期増減率 Y-Y Change (%)	-31.0%	-16.1%	+2.9%	+3.4%	-3.2%	-4.3%
売上総利益 Gross Profit	9,327	25,596	45,400	9,606	27,719	39,318
対売上高構成比 % of Total Sales	21.0%	18.1%	17.6%	15.9%	16.7%	16.0%
対前年同期増減率 Y-Y Change (%)	-2.9%	-7.7%	+15.5%	-10.3%	+4.3%	+1.5%
販売費及び一般管理費 SG&A Expenses	7,391	21,700	32,200	7,783	24,037	32,258
対売上高構成比 % of Total Sales	16.6%	15.4%	12.5%	12.9%	14.5%	13.1%
対前年同期増減率 Y-Y Change (%)	-5.0%	-9.7%	-0.2%	+7.4%	-0.2%	-1.1%
営業利益 Operating Income	1,935	3,896	13,200	1,823	3,682	7,060
対売上高構成比 % of Total Sales	4.4%	2.7%	5.1%	3.0%	2.2%	2.9%
対前年同期増減率 Y-Y Change (%)	+6.2%	+5.8%	+87.0%	-47.4%	+47.3%	+15.3%
経常利益 Ordinary Income	2,274	8,161	17,100	2,058	8,398	12,074
対売上高構成比 % of Total Sales	5.1%	5.8%	6.6%	3.4%	5.1%	4.9%
対前年同期増減率 Y-Y Change (%)	+10.5%	-2.8%	+41.6%	-46.3%	+14.5%	+8.7%
税引前当期純利益 Income before Income Taxes	2,242	7,856	14,400	2,179	9,336	12,279
対売上高構成比 % of Total Sales	5.1%	5.5%	5.6%	3.6%	5.6%	5.0%
対前年同期増減率 Y-Y Change (%)	+2.9%	-15.9%	+17.3%	-42.5%	+39.9%	+25.9%
当期純利益 Net Income	1,228	5,854	9,800	1,215	6,917	8,514
対売上高構成比 % of Total Sales	2.8%	4.1%	3.8%	2.0%	4.2%	3.5%
対前年同期増減率 Y-Y Change (%)	+1.1%	-15.4%	+15.1%	-44.0%	+28.4%	+21.3%

注) 当期よりシステム事業における売上の計上時期を、個々の商品の出荷時点から同一契約に含まれる全ての商品を出荷した時点に変更する等売上計上基準の変更を行った結果、当4-12月期は従来の方法に比較して、売上高は11,931百万円減少し、売上総利益、営業利益、経常利益及び税引前当期純利益はそれぞれ2,449百万円減少しております。

Note: Beginning with the current fiscal year, the Company has changed the timing for recognition of sales in the System business from the time of shipment of individual products to the time when all products sold under the same contract have been shipped. As a result of this change, total sales for the current nine-month period were ¥ 11,931 million lower. Gross profit, operating income, ordinary income and income before income taxes for the current nine-month period were each ¥ 2,449 million lower than they would have been under the previous method.

2.主要製品別売上構成 Sales Breakdown by Major Product

	2005年3月期 Fiscal year ending March 31, 2005	
	第3四半期 3rd Q	9ヶ月累計 9 Months
サン・マイクロシステムズ Sun Microsystems	11.3%	11.1%
シスコシステムズ Cisco Systems	12.5%	12.3%
オラクル Oracle	4.4%	4.6%
その他 Others	71.8%	72.0%
合計 Total	100.0%	100.0%

	2004年3月期 Fiscal year ended March 31, 2004		
	第3四半期 3rd Q	9ヶ月累計 9 Months	通期 Full Year
	10.7%	12.2%	12.5%
	14.1%	13.5%	12.7%
	3.7%	3.3%	3.2%
	71.5%	71.0%	71.6%
合計 Total	100.0%	100.0%	100.0%

3.形態別売上高 (ハードソフトサービス) 四半期推移 Sales Breakdown by Hardware /Software /Service

(単位:百万円 Millions of yen)

	2005年3月期 Fiscal year ending March 31, 2005							
	第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		9ヶ月累計 9 months	
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	14,748	37.4%	26,157	45.1%	18,360	41.4%	59,266	41.8%
サーバ Servers /対売上高構成比 % of Total Sales (%)	4,422	11.2%	9,637	16.6%	6,270	14.1%	20,330	14.3%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	5,428	13.8%	7,759	13.4%	6,539	14.8%	19,727	13.9%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,338	3.4%	3,337	5.8%	1,946	4.4%	6,622	4.7%
その他 Others /対売上高構成比 % of Total Sales (%)	3,559	9.0%	5,422	9.3%	3,605	8.1%	12,586	8.9%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	5,267	13.4%	4,651	8.0%	2,916	6.6%	12,836	9.1%
データベース Database /対売上高構成比 % of Total Sales (%)	1,150	2.9%	1,041	1.8%	751	1.7%	2,943	2.1%
その他 Others /対売上高構成比 % of Total Sales (%)	4,116	10.5%	3,609	6.2%	2,165	4.9%	9,892	7.0%
サービス Service /対売上高構成比 % of Total Sales (%)	19,396	49.2%	27,196	46.9%	23,098	52.0%	69,691	49.1%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	3,280	8.3%	8,295	14.3%	5,924	13.3%	17,499	12.3%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	7,420	18.8%	8,979	15.5%	8,427	19.0%	24,827	17.5%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,104	13.0%	5,138	8.9%	4,480	10.1%	14,724	10.4%
その他 Others /対売上高構成比 % of Total Sales (%)	3,591	9.1%	4,782	8.2%	4,266	9.6%	12,641	8.9%
合計 Total /対売上高構成比 % of Total Sales (%)	39,412	100.0%	58,005	100.0%	44,376	99.9%	141,794	100.0%

	2004年3月期 Fiscal year ended March 31, 2004									
	第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	20,535	47.1%	29,923	48.0%	26,622	44.1%	39,186	49.3%	116,267	47.3%
サーバ Servers /対売上高構成比 % of Total Sales (%)	6,636	15.2%	10,286	16.5%	7,789	12.9%	13,415	16.9%	38,128	15.5%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	8,566	19.7%	10,547	16.9%	9,085	15.0%	11,402	14.4%	39,602	16.1%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,720	3.9%	2,659	4.3%	3,063	5.1%	2,970	3.7%	10,414	4.2%
その他 Others /対売上高構成比 % of Total Sales (%)	3,611	8.3%	6,429	10.3%	6,684	11.1%	11,397	14.3%	28,122	11.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	5,031	11.6%	10,174	16.4%	7,783	12.9%	11,004	13.9%	33,994	13.8%
データベース Database /対売上高構成比 % of Total Sales (%)	533	1.2%	982	1.6%	1,350	2.2%	1,229	1.5%	4,097	1.7%
その他 Others /対売上高構成比 % of Total Sales (%)	4,497	10.4%	9,192	14.8%	6,433	10.7%	9,774	12.4%	29,897	12.1%
サービス Service /対売上高構成比 % of Total Sales (%)	17,986	41.3%	22,177	35.6%	26,015	43.0%	29,227	36.8%	95,406	38.9%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	1,536	3.5%	7,194	11.6%	5,865	9.7%	10,747	13.5%	25,344	10.3%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	7,201	16.5%	8,709	14.0%	8,106	13.4%	8,896	11.2%	32,913	13.4%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,891	13.5%	1,720	2.8%	7,350	12.2%	2,266	2.9%	17,228	7.0%
その他 Others /対売上高構成比 % of Total Sales (%)	3,356	7.8%	4,553	7.2%	4,692	7.7%	7,317	9.2%	19,919	8.2%
合計 Total /対売上高構成比 % of Total Sales (%)	43,553	100.0%	62,275	100.0%	60,421	100.0%	79,418	100.0%	245,667	100.0%

	2003年3月期 Fiscal year ended March 31, 2003									
	第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	22,829	46.3%	33,883	56.0%	27,996	46.8%	47,784	56.4%	132,494	52.1%
サーバ Servers /対売上高構成比 % of Total Sales (%)	7,401	15.0%	11,523	19.0%	10,618	17.7%	16,499	19.5%	46,043	18.1%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	7,264	14.7%	9,634	15.9%	6,560	11.0%	11,953	14.1%	35,412	13.9%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,959	4.0%	2,520	4.2%	1,844	3.1%	2,949	3.5%	9,273	3.6%
その他 Others /対売上高構成比 % of Total Sales (%)	6,203	12.6%	10,205	16.9%	8,973	15.0%	16,382	19.3%	41,764	16.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	7,810	15.8%	6,664	11.0%	7,496	12.5%	12,161	14.4%	34,132	13.4%
データベース Database /対売上高構成比 % of Total Sales (%)	667	1.4%	692	1.1%	978	1.6%	1,132	1.3%	3,470	1.4%
その他 Others /対売上高構成比 % of Total Sales (%)	7,142	14.4%	5,971	9.9%	6,518	10.9%	11,029	13.1%	30,661	12.0%
サービス Service /対売上高構成比 % of Total Sales (%)	18,722	37.9%	20,002	33.0%	24,341	40.7%	24,752	29.2%	87,819	34.5%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	2,593	5.3%	5,189	8.6%	4,529	7.6%	7,013	8.3%	19,325	7.6%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	6,850	13.9%	8,476	14.0%	8,053	13.5%	8,440	10.0%	31,819	12.5%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	5,952	12.1%	2,099	3.5%	7,242	12.1%	2,801	3.3%	18,095	7.1%
その他 Others /対売上高構成比 % of Total Sales (%)	3,327	6.6%	4,236	6.9%	4,516	7.5%	6,496	7.6%	18,577	7.3%
合計 Total /対売上高構成比 % of Total Sales (%)	49,362	100.0%	60,549	100.0%	59,833	100.0%	84,699	100.0%	254,445	100.0%