



**2006年3月期
中間連結決算補足資料**

**First Half Consolidated Financial Summary
For the Fiscal Year Ending March 31, 2006**

(April 1, 2005 – September 30, 2005)

2005年10月27日
October 27, 2005

**伊藤忠テクノサイエンス株式会社
ITOCHU TECHNO-SCIENCE Corporation**

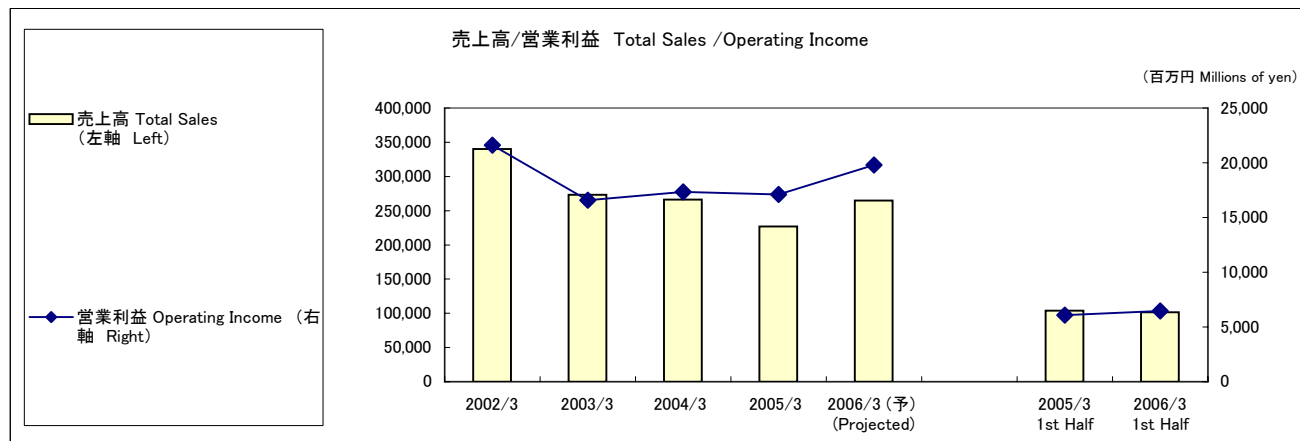
注: 本資料に記載されている業績見通しは様々な要因により変化することがあり、
実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and
no warranty is made explicitly or implicitly regarding their attainability.

1. 業績概況 Operating Results

(単位: 百万円 Millions of yen)

| | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2006/3 (予) (Projected) | 2005/3 1st Half | 2006/3 1st Half |
|---|---------|---------|---------|---------|---------------------------|--------------------|--------------------|
| 売上高 Total Sales | 340,072 | 273,200 | 266,170 | 226,795 | 265,000 | 103,648 | 101,740 |
| 対前年同期増減率 Y-Y change (%) | +12.3% | -19.7% | -2.6% | -14.8% | +16.8% | -11.0% | -1.8% |
| システム System | 306,106 | 233,808 | 225,490 | 186,092 | — | 83,460 | 81,472 |
| 対売上高構成比 % of Total Sales | 90.0% | 85.6% | 84.7% | 82.1% | — | 80.5% | 80.1% |
| 対前年同期増減率 Y-Y change (%) | +11.3% | -23.6% | -3.6% | -17.5% | — | -13.8% | -2.4% |
| サポート Support | 33,965 | 39,392 | 40,680 | 40,703 | — | 20,187 | 20,267 |
| 対売上高構成比 % of Total Sales | 10.0% | 14.4% | 15.3% | 17.9% | — | 19.5% | 19.9% |
| 対前年同期増減率 Y-Y change (%) | +23.1% | +16.0% | +3.3% | +0.1% | — | +2.5% | +0.4% |
| 売上原価 Cost of Sales | 273,931 | 216,247 | 209,213 | 173,072 | 201,800 | 79,498 | 76,176 |
| 対売上高構成比 % of Total Sales | 80.6% | 79.2% | 78.6% | 76.3% | 76.2% | 76.7% | 74.9% |
| 対前年同期増減率 Y-Y change (%) | +16.4% | -21.1% | -3.3% | -17.3% | +16.6% | -11.8% | -4.2% |
| 売上総利益 Gross Profit | 66,140 | 56,952 | 56,957 | 53,723 | 63,200 | 24,149 | 25,563 |
| 対売上高構成比 % of Total Sales | 19.4% | 20.8% | 21.4% | 23.7% | 23.8% | 23.3% | 25.1% |
| 対前年同期増減率 Y-Y change (%) | -1.9% | -13.9% | +0.0% | -5.7% | +17.6% | -8.4% | +5.9% |
| 販売費及び一般管理費 SG&A Expenses | 44,541 | 40,385 | 39,614 | 36,619 | 43,400 | 18,055 | 19,098 |
| 対売上高構成比 % of Total Sales | 13.0% | 14.7% | 14.9% | 16.2% | 16.4% | 17.4% | 18.7% |
| 対前年同期増減率 Y-Y change (%) | +13.8% | -9.3% | -1.9% | -7.6% | +18.5% | -10.2% | +5.8% |
| 営業利益 Operating Income | 21,598 | 16,567 | 17,343 | 17,103 | 19,800 | 6,094 | 6,464 |
| 対売上高構成比 % of Total Sales | 6.4% | 6.1% | 6.5% | 7.5% | 7.5% | 5.9% | 6.4% |
| 対前年同期増減率 Y-Y change (%) | -23.6% | -23.3% | +4.7% | -1.4% | +15.8% | -2.8% | +6.1% |
| システム(消去前) System (before eliminations) | 13,446 | 5,039 | 5,694 | 5,486 | — | 525 | 1,571 |
| サポート(消去前) Support (before eliminations) | 14,565 | 16,700 | 17,429 | 18,249 | — | 8,569 | 9,017 |
| 経常利益 Ordinary Income | 20,672 | 16,401 | 17,386 | 18,129 | 20,000 | 6,028 | 7,116 |
| 対売上高構成比 % of Total Sales | 6.1% | 6.0% | 6.5% | 8.0% | 7.5% | 5.8% | 7.0% |
| 対前年同期増減率 Y-Y change (%) | -24.8% | -20.7% | +6.0% | +4.3% | +10.3% | -0.1% | +18.0% |
| 税金等調整前当期純利益 Income before Income Tax | 22,213 | 15,378 | 17,524 | 19,221 | 18,600 | 6,264 | 6,687 |
| 対売上高構成比 % of Total Sales | 6.5% | 5.6% | 6.6% | 8.5% | 7.0% | 6.0% | 6.6% |
| 対前年同期増減率 Y-Y change (%) | -17.4% | -30.8% | +14.0% | +9.7% | -3.2% | -5.8% | +6.7% |
| 当期純利益 Net Income | 12,089 | 7,783 | 9,822 | 10,872 | 11,000 | 3,472 | 3,903 |
| 対売上高構成比 % of Total Sales | 3.6% | 2.8% | 3.7% | 4.8% | 4.2% | 3.4% | 3.8% |
| 対前年同期増減率 Y-Y change (%) | -18.5% | -35.6% | +26.2% | +10.7% | +1.2% | -3.9% | +12.4% |



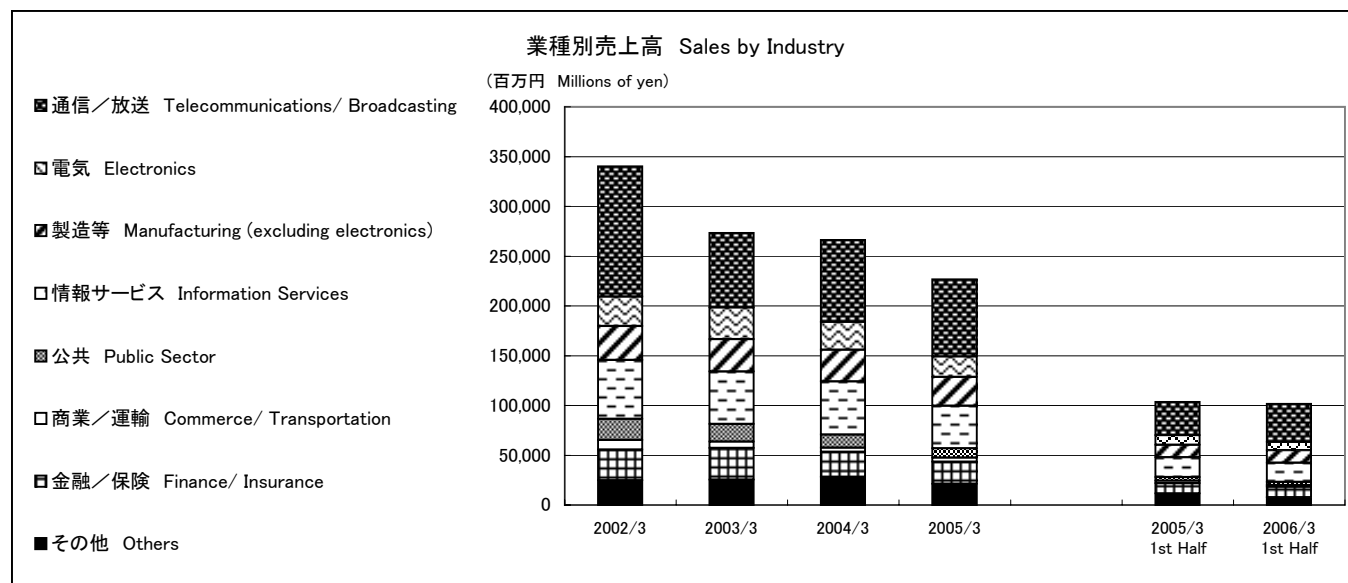
2. 受注高と受注残高 Orders and Backlog

(単位: 百万円 Millions of yen)

| | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2006/3 (予) (Projected) | 2005/3 1st Half | 2006/3 1st Half |
|----------------------------|---------|---------|---------|---------|---------------------------|--------------------|--------------------|
| 受注高 Orders Received | 333,808 | 281,480 | 256,083 | 245,492 | 269,700 | 122,419 | 112,009 |
| 対前年同期増減率 Y-Y change (%) | +5.5% | -15.7% | -9.0% | -4.1% | +9.9% | +0.9% | -8.5% |
| システム System | 301,917 | 241,434 | 214,091 | 198,545 | — | 97,670 | 93,290 |
| 構成比 Share (%) | 90.4% | 85.8% | 83.6% | 80.9% | — | 79.8% | 83.3% |
| 対前年同期増減率 Y-Y change (%) | +6.1% | -20.0% | -11.3% | -7.3% | — | +0.3% | -4.5% |
| サポート Support | 31,890 | 40,046 | 41,991 | 46,946 | — | 24,748 | 18,718 |
| 構成比 Share (%) | 9.6% | 14.2% | 16.4% | 19.1% | — | 20.2% | 16.7% |
| 対前年同期増減率 Y-Y change (%) | +0.0% | +25.6% | +4.9% | +11.8% | — | +3.2% | -24.4% |
| 期末受注残高 Backlog | 47,098 | 55,378 | 45,291 | 63,987 | — | 64,062 | 74,256 |
| システム System | 33,602 | 41,228 | 29,829 | 42,283 | — | 44,039 | 54,101 |
| 構成比 Share (%) | 71.3% | 74.4% | 65.9% | 66.1% | — | 68.7% | 72.9% |
| サポート Support | 13,496 | 14,150 | 15,461 | 21,704 | — | 20,022 | 20,154 |
| 構成比 Share (%) | 28.7% | 25.6% | 34.1% | 33.9% | — | 31.3% | 27.1% |

3. 業種別売上高 Sales by Industry

| | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2005/3 1st Half | 2006/3 1st Half |
|---|---------|---------|---------|---------|--------------------|--------------------|
| 通信／放送 Telecommunications/ Broadcasting | 130,787 | 74,847 | 82,173 | 77,643 | 33,695 | 38,362 |
| 構成比 % of Total Sales (%) | 38.5% | 27.4% | 30.9% | 34.2% | 32.5% | 37.7% |
| 対前年同期増減率 Y-Y change (%) | +11.6% | -42.8% | +9.8% | -5.5% | -5.6% | +13.9% |
| 電気 Electronics | 29,512 | 31,821 | 28,168 | 20,428 | 9,542 | 8,251 |
| 構成比 % of Total Sales (%) | 8.7% | 11.6% | 10.6% | 9.0% | 9.2% | 8.1% |
| 対前年同期増減率 Y-Y change (%) | -11.6% | +7.8% | -11.5% | -27.5% | -27.4% | -13.5% |
| 製造等 Manufacturing (excluding electronics) | 34,127 | 32,493 | 31,748 | 29,165 | 12,565 | 12,621 |
| 構成比 % of Total Sales (%) | 10.0% | 11.9% | 11.9% | 12.9% | 12.1% | 12.4% |
| 対前年同期増減率 Y-Y change (%) | +14.9% | -4.8% | -2.3% | -8.1% | -7.2% | +0.4% |
| 情報サービス Information Services | 59,295 | 52,700 | 53,322 | 42,494 | 19,811 | 19,444 |
| 構成比 % of Total Sales (%) | 17.4% | 19.3% | 20.0% | 18.7% | 19.1% | 19.1% |
| 対前年同期増減率 Y-Y change (%) | +12.1% | -11.1% | +1.2% | -20.3% | -14.3% | -1.9% |
| 公共 Public Sector | 21,031 | 17,793 | 13,097 | 9,438 | 3,735 | 3,040 |
| 構成比 % of Total Sales (%) | 6.2% | 6.5% | 4.9% | 4.2% | 3.6% | 3.0% |
| 対前年同期増減率 Y-Y change (%) | +40.5% | -15.4% | -26.4% | -27.9% | -32.0% | -18.6% |
| 商業／運輸 Commerce/ Transportation | 9,677 | 6,257 | 4,342 | 4,239 | 2,414 | 1,731 |
| 構成比 % of Total Sales (%) | 2.8% | 2.3% | 1.6% | 1.9% | 2.3% | 1.7% |
| 対前年同期増減率 Y-Y change (%) | +45.2% | -35.3% | -30.6% | -2.4% | +32.1% | -28.3% |
| 金融／保険 Finance/ Insurance | 30,879 | 31,841 | 25,057 | 22,265 | 10,309 | 10,522 |
| 構成比 % of Total Sales (%) | 9.1% | 11.7% | 9.4% | 9.8% | 9.9% | 10.3% |
| 対前年同期増減率 Y-Y change (%) | +13.6% | +3.1% | -21.3% | -11.1% | -12.2% | +2.1% |
| その他 Others | 24,760 | 25,445 | 28,258 | 21,121 | 11,574 | 7,765 |
| 構成比 % of Total Sales (%) | 7.3% | 9.3% | 10.7% | 9.3% | 11.3% | 7.7% |
| 対前年同期増減率 Y-Y change (%) | +19.6% | +2.8% | +11.1% | -25.3% | -2.7% | -32.9% |
| 合計 Total Sales | 340,072 | 273,200 | 266,170 | 226,795 | 103,648 | 101,740 |
| 構成比 % of Total Sales (%) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 対前年同期増減率 Y-Y change (%) | +12.3% | -19.7% | -2.6% | -14.8% | -11.0% | -1.8% |



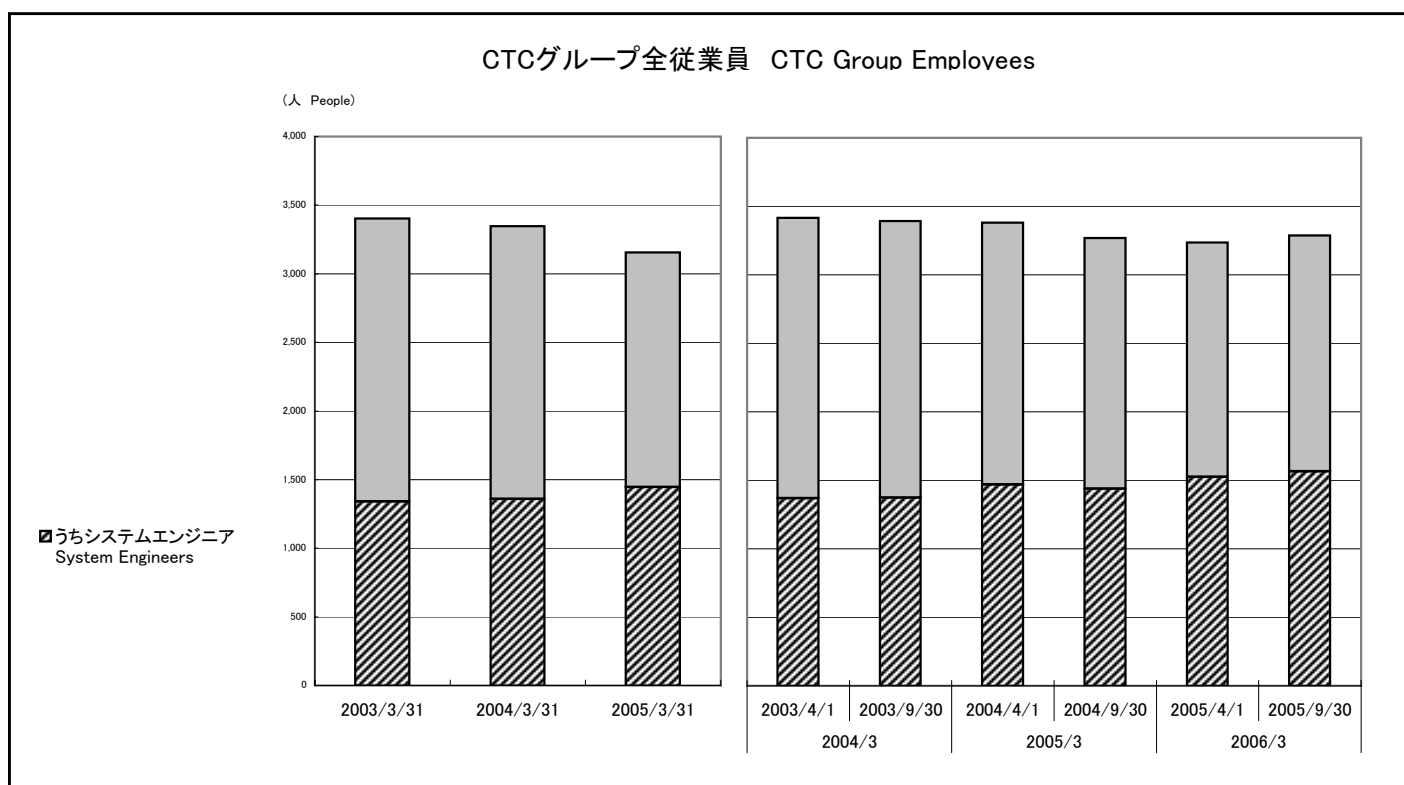
4. 販売費及び一般管理費内訳 Break of SG&A Expenses

| | 2003/3 | 2004/3 | 2005/3 | 2005/3 1st Half | 2006/3 1st Half |
|--------------------------------|--------|--------|--------|--------------------|--------------------|
| 販売費及び一般管理費 SG&A Expenses | 40,385 | 39,614 | 36,619 | 18,055 | 19,098 |
| 人件費 Personnel Expenses | 21,189 | 21,402 | 18,702 | 9,822 | 9,987 |
| 委託社員受入費 Outside Staff Expenses | 4,134 | 3,346 | 3,364 | 1,563 | 2,001 |
| その他 Others | 15,060 | 14,865 | 14,552 | 6,669 | 7,109 |

5. 従業員数の推移 Number of Employees

(単位:人 People)

| | 2003/3/31 | 2004/3/31 | 2005/3/31 | 2004/3 | | 2005/3 | | 2006/3 | |
|---------------------------------|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|-----------|
| | | | | 2003/4/1 | 2003/9/30 | 2004/4/1 | 2004/9/30 | 2005/4/1 | 2005/9/30 |
| CTCグループ全従業員 CTC Group Employees | 3,403 | 3,346 | 3,156 | 3,416 | 3,392 | 3,381 | 3,269 | 3,237 | 3,288 |
| うちシステムエンジニア System Engineers | 1,340 | 1,360 | 1,445 | 1,368 | 1,374 | 1,469 | 1,440 | 1,525 | 1,565 |
| 派遣社員 Outside Staff | 1,854 | 1,816 | 2,206 | 1,658 | 1,789 | 1,560 | 1,841 | 1,843 | 2,263 |
| うちシステムエンジニア System Engineers | 1,119 | 1,115 | 1,568 | 979 | 1,067 | 976 | 1,214 | 1,257 | 1,588 |
| 合計 Total | 5,257 | 5,162 | 5,362 | 5,074 | 5,181 | 4,941 | 5,110 | 5,080 | 5,551 |
| うちシステムエンジニア System Engineers | 2,459 | 2,475 | 3,013 | 2,347 | 2,441 | 2,445 | 2,654 | 2,782 | 3,153 |



6. 生産性 Productivity

(単位:千円 Thousands of yen)

| | 2003/3 | 2004/3 | 2005/3 | 2004/3 | | 2005/3 | | 2006/3 | |
|--|--------|--------|--------|----------|----------|----------|----------|----------|----------|
| | | | | 1st Half | 1st Half | 1st Half | 1st Half | 1st Half | 1st Half |
| 従業員一人当たり売上高 Sales per Employee | 79,557 | 78,725 | 69,388 | 34,215 | 31,172 | 31,184 | | | |
| 従業員一人当たり営業利益 Operating Income per Employee | 4,824 | 5,129 | 5,232 | 1,842 | 1,832 | 1,981 | | | |

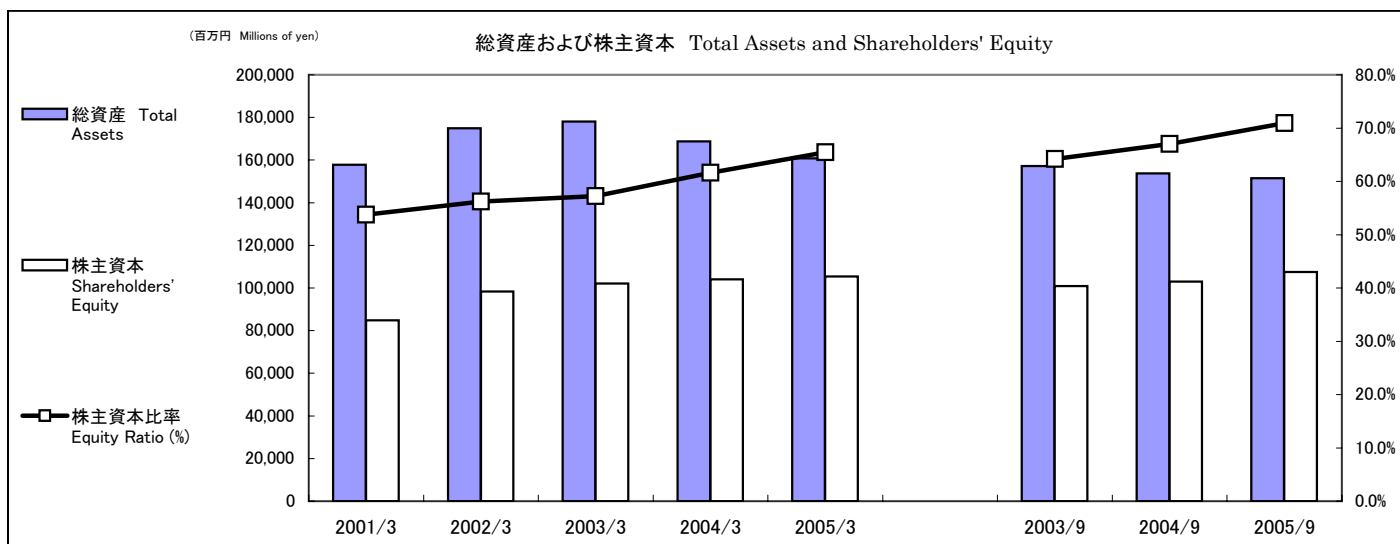
注: 期首・期末平均従業員数で算出しています。

Note: Figures were calculated by averaging the number of employees at the beginning and the end of fiscal years.

7. 総資産および株主資本 Total Assets and Shareholders' Equity

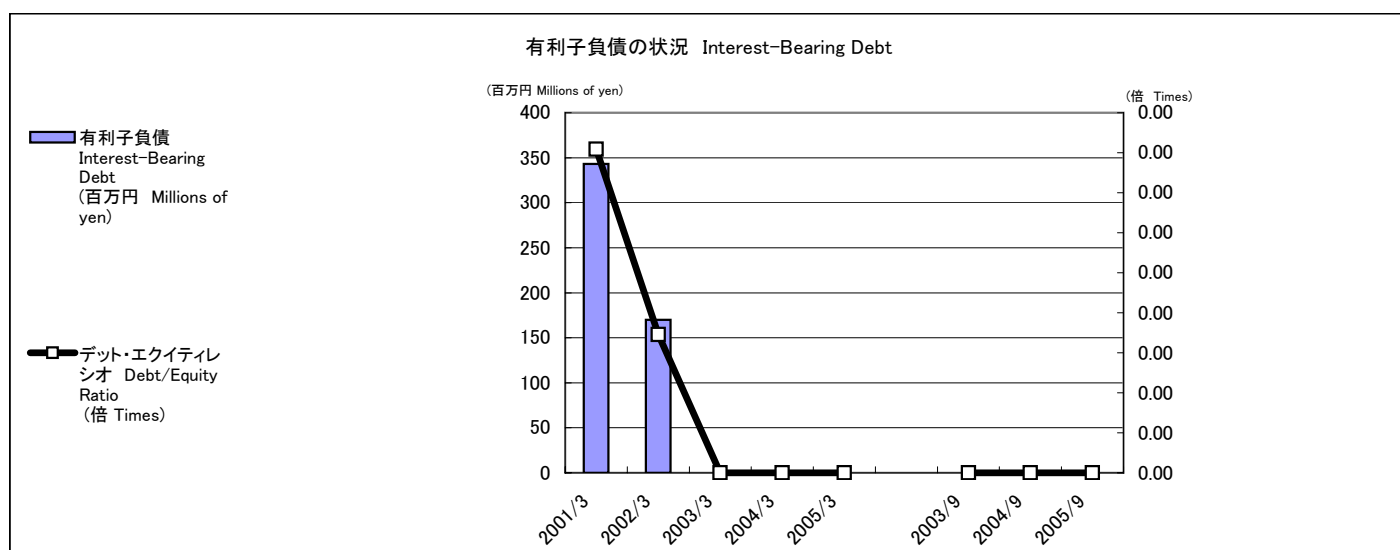
(単位:百万円 Millions of yen)

| | 2001/3 | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2003/9 | 2004/9 | 2005/9 |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| 総資産 Total Assets | 157,797 | 174,982 | 178,024 | 168,826 | 160,845 | 157,231 | 153,711 | 151,575 |
| 株主資本 Shareholders' Equity | 84,786 | 98,414 | 102,049 | 104,004 | 105,335 | 100,948 | 102,986 | 107,498 |
| 株主資本比率 Equity Ratio (%) | 53.7% | 56.2% | 57.3% | 61.6% | 65.5% | 64.2% | 67.0% | 70.9% |



8. 有利子負債の状況 Interest-Bearing Debt

| | 2001/3 | 2002/3 | 2003/3 | 2004/3 | 2005/3 | 2003/9 | 2004/9 | 2005/9 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| 有利子負債 Interest-Bearing Debt (百万円 Millions of yen) | 343 | 170 | — | — | — | — | — | — |
| デット・エクイティレシオ Debt/Equity Ratio (倍 Times) | 0.00 | 0.00 | — | — | — | — | — | — |



<参考1>連結四半期情報 Quarterly Operating Results

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

| | 2005/3 | | | | 2006/3 | |
|--|--------|--------|--------|--------|--------|--------|
| | 1st Q | 2nd Q | 3rd Q | 4th Q | 1st Q | 2nd Q |
| 売上高 Total Sales | 42,511 | 61,136 | 47,611 | 75,536 | 43,944 | 57,796 |
| 対前年同期増減率 Y-Y Change (%) | -12.5% | -9.9% | -26.5% | -11.0% | +3.4% | -5.5% |
| システム System | 32,793 | 50,666 | 37,393 | 65,238 | 34,055 | 47,416 |
| 対売上高構成比 % of Total Sales | 77.1% | 82.9% | 78.5% | 86.4% | 77.5% | 82.0% |
| 対前年同期増減率 Y-Y Change (%) | -16.2% | -12.1% | -31.7% | -11.8% | +3.8% | -6.4% |
| サポート Support | 9,717 | 10,469 | 10,217 | 10,298 | 9,888 | 10,379 |
| 対売上高構成比 % of Total Sales | 22.9% | 17.1% | 21.5% | 13.6% | 22.5% | 18.0% |
| 対前年同期増減率 Y-Y Change (%) | +2.7% | +2.4% | +1.5% | -5.8% | +1.8% | -0.9% |
| 売上原価 Cost of Sales | 31,695 | 47,803 | 34,274 | 59,300 | 32,500 | 43,675 |
| 対売上高構成比 % of Total Sales | 74.6% | 78.2% | 72.0% | 78.5% | 74.0% | 75.6% |
| 対前年同期増減率 Y-Y Change (%) | -13.4% | -10.7% | -33.0% | -12.8% | +2.5% | -8.6% |
| 売上総利益 Gross Profit | 10,816 | 13,333 | 13,336 | 16,236 | 11,443 | 14,120 |
| 対売上高構成比 % of Total Sales | 25.4% | 21.8% | 28.0% | 21.5% | 26.0% | 24.4% |
| 対前年同期増減率 Y-Y Change (%) | -9.9% | -7.2% | -2.5% | -4.0% | +5.8% | +5.9% |
| 販売費及び一般管理費 SG&A Expenses | 9,085 | 8,970 | 9,201 | 9,362 | 9,681 | 9,416 |
| 対売上高構成比 % of Total Sales | 21.3% | 14.7% | 19.3% | 12.4% | 22.0% | 16.3% |
| 対前年同期増減率 Y-Y Change (%) | -8.3% | -12.0% | -2.6% | -7.0% | +6.6% | +5.0% |
| 営業利益 Operating Income | 1,730 | 4,363 | 4,135 | 6,873 | 1,761 | 4,703 |
| 対売上高構成比 % of Total Sales | 4.1% | 7.1% | 8.7% | 9.1% | 4.0% | 8.1% |
| 対前年同期増減率 Y-Y Change (%) | -17.5% | +4.6% | -2.3% | +0.5% | +1.8% | +7.8% |
| システム(消去前) System (before elimination) | -584 | 1,109 | 1,291 | 3,669 | -314 | 1,885 |
| サポート(消去前) Support (before elimination) | 3,729 | 4,839 | 4,338 | 5,341 | 4,274 | 4,743 |
| 経常利益 Ordinary Income | 1,575 | 4,453 | 4,384 | 7,716 | 1,683 | 5,433 |
| 対売上高構成比 % of Total Sales | 3.7% | 7.3% | 9.2% | 10.2% | 3.8% | 9.4% |
| 対前年同期増減率 Y-Y Change (%) | -14.2% | +6.0% | +6.8% | +6.5% | +6.9% | +22.0% |
| 税金等調整前当期純利益 Income before Income taxes | 1,869 | 4,395 | 4,347 | 8,609 | 1,780 | 4,907 |
| 対売上高構成比 % of Total Sales | 4.4% | 7.2% | 9.1% | 11.4% | 4.1% | 8.5% |
| 対前年同期増減率 Y-Y Change (%) | +0.6% | -8.3% | +2.7% | +29.6% | -4.8% | +11.6% |
| 当期純利益 Net Income | 881 | 2,590 | 2,507 | 4,893 | 930 | 2,972 |
| 対売上高構成比 % of Total Sales | 2.1% | 4.2% | 5.3% | 6.5% | 2.1% | 5.1% |
| 対前年同期増減率 Y-Y Change (%) | -1.8% | -4.6% | +8.8% | +25.3% | +5.5% | +14.8% |

2. 受注高と受注残高 Orders and Backlog

(単位:百万円 Millions of yen)

| | 2005/3 | | | | 2006/3 | |
|-------------------------|--------|--------|--------|--------|--------|--------|
| | 1st Q | 2nd Q | 3rd Q | 4th Q | 1st Q | 2nd Q |
| 受注高 Orders Received | 62,133 | 60,285 | 50,925 | 72,146 | 50,810 | 61,198 |
| 対前年同期増減率 Y-Y Change (%) | +10.7% | -7.5% | -12.2% | -6.0% | -18.2% | +1.5% |
| システム System | 45,817 | 51,853 | 41,796 | 59,077 | 40,188 | 53,102 |
| 構成比 Share (%) | 73.7% | 86.0% | 82.1% | 81.9% | 79.1% | 86.8% |
| 対前年同期増減率 Y-Y Change (%) | +13.6% | -9.1% | -18.2% | -10.0% | -12.3% | +2.4% |
| サポート Support | 16,315 | 8,432 | 9,129 | 13,069 | 10,621 | 8,096 |
| 構成比 Share (%) | 26.3% | 14.0% | 17.9% | 18.1% | 20.9% | 13.2% |
| 対前年同期増減率 Y-Y Change (%) | +3.2% | +3.1% | +33.3% | +17.2% | -34.9% | -4.0% |
| 受注残高 Backlog | 64,913 | 64,062 | 67,377 | 63,987 | 70,853 | 74,256 |
| システム System | 42,853 | 44,039 | 48,443 | 42,283 | 48,416 | 54,101 |
| 構成比 Share (%) | 66.0% | 68.7% | 71.9% | 66.1% | 68.3% | 72.9% |
| サポート Support | 22,059 | 20,022 | 18,933 | 21,704 | 22,437 | 20,154 |
| 構成比 Share (%) | 34.0% | 31.3% | 28.1% | 33.9% | 31.7% | 27.1% |

3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

| | 2005/3 | | | | 2006/3 | |
|---|--------|--------|--------|--------|--------|--------|
| | 1st Q | 2nd Q | 3rd Q | 4th Q | 1st Q | 2nd Q |
| 通信／放送 Telecommunications/ Broadcasting | 11,294 | 22,400 | 16,313 | 27,634 | 17,825 | 20,537 |
| 構成比 % of Total Sales (%) | 26.6% | 36.6% | 34.3% | 36.6% | 40.6% | 35.5% |
| 対前年同期増減率 Y-Y Change (%) | -10.4% | -3.0% | -18.0% | +4.0% | +57.8% | -8.3% |
| 電気 Electronics | 4,018 | 5,523 | 3,786 | 7,099 | 3,357 | 4,893 |
| 構成比 % of Total Sales (%) | 9.5% | 9.0% | 8.0% | 9.4% | 7.6% | 8.5% |
| 対前年同期増減率 Y-Y Change (%) | -27.7% | -27.2% | -47.9% | -8.5% | -16.5% | -11.4% |
| 製造等 Manufacturing (excluding electronics) | 5,677 | 6,888 | 6,445 | 10,153 | 5,303 | 7,318 |
| 構成比 % of Total Sales (%) | 13.4% | 11.3% | 13.5% | 13.4% | 12.1% | 12.7% |
| 対前年同期増減率 Y-Y Change (%) | +0.2% | -12.5% | -15.3% | -4.2% | -6.6% | +6.2% |
| 情報サービス Information Services | 8,288 | 11,522 | 9,350 | 13,333 | 8,904 | 10,539 |
| 構成比 % of Total Sales (%) | 19.5% | 18.8% | 19.6% | 17.7% | 20.3% | 18.2% |
| 対前年同期増減率 Y-Y Change (%) | -12.1% | -15.8% | -17.6% | -29.3% | +7.4% | -8.5% |
| 公共 Public Sector | 1,774 | 1,960 | 1,658 | 4,044 | 1,249 | 1,790 |
| 構成比 % of Total Sales (%) | 4.2% | 3.2% | 3.5% | 5.4% | 2.8% | 3.1% |
| 対前年同期増減率 Y-Y Change (%) | -23.4% | -38.3% | -41.0% | -15.6% | -29.6% | -8.7% |
| 商業／運輸 Commerce/ Transportation | 1,180 | 1,233 | 717 | 1,107 | 673 | 1,057 |
| 構成比 % of Total Sales (%) | 2.8% | 2.0% | 1.5% | 1.5% | 1.5% | 1.8% |
| 対前年同期増減率 Y-Y Change (%) | +65.1% | +10.9% | -12.4% | -34.7% | -42.9% | -14.2% |
| 金融／保険 Finance/ Insurance | 4,874 | 5,435 | 4,433 | 7,522 | 3,006 | 7,516 |
| 構成比 % of Total Sales (%) | 11.5% | 8.9% | 9.3% | 10.0% | 6.8% | 13.0% |
| 対前年同期増減率 Y-Y Change (%) | -2.7% | -19.3% | -16.5% | -6.0% | -38.3% | +38.3% |
| その他 Others | 5,402 | 6,172 | 4,905 | 4,640 | 3,623 | 4,142 |
| 構成比 % of Total Sales (%) | 12.5% | 10.2% | 10.3% | 6.0% | 8.3% | 7.2% |
| 対前年同期増減率 Y-Y Change (%) | -25.9% | +34.2% | -49.7% | -29.8% | -32.9% | -32.9% |
| 合計 Total | 42,511 | 61,136 | 47,611 | 75,536 | 43,944 | 57,796 |
| 構成比 % of Total Sales (%) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 対前年同期増減率 Y-Y Change (%) | -12.5% | -9.9% | -26.5% | -11.0% | +3.4% | -5.5% |

<参考2> 単体情報 Nonconsolidated Operating Results

1. 単体業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

| | 2003/3 | 2004/3 | 2005/3 | 2006/3 (予) (Projected) | 2005/3 1st Half | 2006/3 1st Half |
|-------------------------------------|---------|---------|---------|---------------------------|--------------------|--------------------|
| 売上高 Total Sales | 239,919 | 245,667 | 213,890 | 251,400 | 97,418 | 96,340 |
| 対前年同期増減率 Y-Y change (%) | -21.6% | +2.4% | -12.9% | +17.5% | -7.9% | -1.1% |
| システム System | 207,601 | 212,183 | 179,312 | — | 80,656 | 78,395 |
| 対売上高構成比 % of Total Sales | 86.5% | 86.4% | 83.8% | — | 82.8% | 81.4% |
| 対前年同期増減率 Y-Y change (%) | -25.5% | +2.2% | -15.5% | — | -10.0% | -2.8% |
| サポート Support | 32,317 | 33,484 | 34,577 | — | 16,761 | 17,945 |
| 対売上高構成比 % of Total Sales | 13.5% | 13.6% | 16.2% | — | 17.2% | 18.6% |
| 対前年同期増減率 Y-Y change (%) | +17.7% | +3.6% | +3.3% | — | +3.4% | +7.1% |
| 売上原価 Cost of Sales | 202,178 | 206,348 | 177,278 | 207,400 | 81,148 | 79,194 |
| 対売上高構成比 % of Total Sales | 84.3% | 84.0% | 82.9% | 82.5% | 83.3% | 82.2% |
| 対前年同期増減率 Y-Y change (%) | -21.8% | +2.1% | -14.1% | +17.0% | -7.5% | -2.4% |
| 売上総利益 Gross Profit | 37,740 | 39,318 | 36,612 | 44,100 | 16,269 | 17,145 |
| 対売上高構成比 % of Total Sales | 15.7% | 16.0% | 17.1% | 17.5% | 16.7% | 17.8% |
| 対前年同期増減率 Y-Y change (%) | -20.8% | +4.2% | -6.9% | +20.5% | -10.2% | +5.4% |
| 販売費及び一般管理費 SG&A | 32,605 | 32,258 | 29,260 | 34,300 | 14,308 | 15,033 |
| 対売上高構成比 % of Total Sales | 13.6% | 13.1% | 13.7% | 13.6% | 14.7% | 15.6% |
| 対前年同期増減率 Y-Y change (%) | -11.0% | -1.1% | -9.3% | +17.2% | -12.0% | +5.1% |
| 営業利益 Operating Income | 5,134 | 7,060 | 7,352 | 9,700 | 1,960 | 2,112 |
| 対売上高構成比 % of Total Sales | 2.1% | 2.9% | 3.4% | 3.9% | 2.0% | 2.2% |
| 対前年同期増減率 Y-Y change (%) | -53.3% | +37.5% | +4.1% | +31.9% | +5.5% | +7.7% |
| 経常利益 Ordinary Income | 11,105 | 12,074 | 12,219 | 14,900 | 5,887 | 8,149 |
| 対売上高構成比 % of Total Sales | 4.6% | 4.9% | 5.7% | 5.9% | 6.0% | 8.5% |
| 対前年同期増減率 Y-Y change (%) | -27.0% | +8.7% | +1.2% | +21.9% | -7.1% | +38.4% |
| 税引前当期純利益 Income before Income Taxes | 9,750 | 12,279 | 13,032 | 13,400 | 5,614 | 7,759 |
| 対売上高構成比 % of Total Sales | 4.1% | 5.0% | 6.1% | 5.3% | 5.8% | 8.1% |
| 対前年同期増減率 Y-Y change (%) | -41.7% | +25.9% | +6.1% | +2.8% | -21.6% | +38.2% |
| 当期純利益 Net Income | 7,017 | 8,514 | 8,652 | 9,500 | 4,626 | 6,363 |
| 対売上高構成比 % of Total Sales | 2.9% | 3.5% | 4.0% | 3.8% | 4.7% | 6.6% |
| 対前年同期増減率 Y-Y change (%) | -36.3% | +21.3% | +1.6% | +9.8% | -18.9% | +37.6% |

2. 主要製品別売上高 Sales Breakdown by Major Product

| | 2003/3 | 2004/3 | 2005/3 | 2005/3 1st Half | 2006/3 1st Half |
|-------------------------------|--------------|--------|--------|--------------------|--------------------|
| サン・マイクロシステムズ Sun Microsystems | 16.4% | 12.5% | 11.6% | 11.1% | 10.3% |
| シスコシステムズ Cisco Systems | 12.9% | 12.7% | 12.4% | 12.2% | 12.7% |
| オラクル Oracle | <u>3.4%</u> | 3.2% | 4.3% | 4.8% | 5.1% |
| その他 Others | <u>67.3%</u> | 71.6% | 71.7% | 71.9% | 71.9% |
| 合計 Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

注: 2005年4月13日に公表した過年度決算の訂正に伴い、今回下線部分を修正しております。

Notes : Announced on April 13, 2005, the underlined figures in the table above have been adjusted from the Company's previous reports.

3. 形態別売上高(ハード・ソフト・サービス)四半期推移 Sales Breakdown by Hardware/ Software/ Service

(単位:百万円 Millions of yen)

| | 2006/3 | | | | | |
|--|--------|------------------------------|--------|------------------------------|--------|------------------------------|
| | 1st Q | | 2nd Q | | | |
| | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) |
| ハードウェア Hardware /対売上高構成比 % of Total Sales (%) | 16,847 | 40.8% | 22,749 | 41.3% | 39,597 | 41.1% |
| サーバ Servers /対売上高構成比 % of Total Sales (%) | 4,833 | 11.7% | 8,790 | 16.0% | 13,623 | 14.1% |
| ネットワーク Network /対売上高構成比 % of Total Sales (%) | 6,848 | 16.6% | 7,597 | 13.8% | 14,446 | 15.0% |
| ストレージ Storage /対売上高構成比 % of Total Sales (%) | 2,018 | 4.9% | 2,382 | 4.3% | 4,400 | 4.6% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,147 | 7.6% | 3,979 | 7.2% | 7,126 | 7.4% |
| ソフトウェア Software /対売上高構成比 % of Total Sales (%) | 3,355 | 8.1% | 4,490 | 8.2% | 7,846 | 8.1% |
| データベース Database /対売上高構成比 % of Total Sales (%) | 1,372 | 3.3% | 1,109 | 2.0% | 2,482 | 2.6% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 1,982 | 4.8% | 3,381 | 6.2% | 5,364 | 5.5% |
| サービス Service /対売上高構成比 % of Total Sales (%) | 21,064 | 51.1% | 27,832 | 50.5% | 48,896 | 50.8% |
| 開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%) | 5,207 | 12.6% | 9,792 | 17.8% | 14,999 | 15.6% |
| ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%) | 8,119 | 19.7% | 9,508 | 17.3% | 17,627 | 18.3% |
| ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%) | 4,576 | 11.1% | 5,056 | 9.2% | 9,633 | 10.0% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,160 | 7.7% | 3,474 | 6.2% | 6,635 | 6.9% |
| 合計 Total /対売上高構成比 % of Total Sales (%) | 41,267 | 100.0% | 55,073 | 100.0% | 96,340 | 100.0% |

| | 2005/3 | | | | | | | | | |
|--|--------|------------------------------|--------|------------------------------|--------|------------------------------|--------|------------------------------|---------|--------|
| | 1st Q | | 2nd Q | | 3rd Q | | 4th Q | | | |
| | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | | |
| ハードウェア Hardware /対売上高構成比 % of Total Sales (%) | 14,748 | 37.4% | 26,157 | 45.1% | 18,360 | 41.4% | 33,711 | 46.8% | 92,977 | 43.5% |
| サーバ Servers /対売上高構成比 % of Total Sales (%) | 4,422 | 11.2% | 9,637 | 16.6% | 6,270 | 14.1% | 11,732 | 16.3% | 32,062 | 15.0% |
| ネットワーク Network /対売上高構成比 % of Total Sales (%) | 5,428 | 13.8% | 7,759 | 13.4% | 6,539 | 14.8% | 12,019 | 16.7% | 31,746 | 14.8% |
| ストレージ Storage /対売上高構成比 % of Total Sales (%) | 1,338 | 3.4% | 3,337 | 5.8% | 1,946 | 4.4% | 3,160 | 4.4% | 9,782 | 4.6% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,559 | 9.0% | 5,422 | 9.3% | 3,605 | 8.1% | 6,799 | 9.4% | 19,386 | 9.1% |
| ソフトウェア Software /対売上高構成比 % of Total Sales (%) | 5,267 | 13.4% | 4,651 | 8.0% | 2,916 | 6.6% | 6,686 | 9.3% | 19,522 | 9.1% |
| データベース Database /対売上高構成比 % of Total Sales (%) | 1,150 | 2.9% | 1,041 | 1.8% | 751 | 1.7% | 1,350 | 1.9% | 4,294 | 2.0% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 4,116 | 10.5% | 3,609 | 6.2% | 2,165 | 4.9% | 5,335 | 7.4% | 15,227 | 7.1% |
| サービス Service /対売上高構成比 % of Total Sales (%) | 19,396 | 49.2% | 27,196 | 46.9% | 23,098 | 52.1% | 31,698 | 43.9% | 101,390 | 47.4% |
| 開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%) | 3,280 | 8.3% | 8,295 | 14.3% | 5,924 | 13.3% | 12,515 | 17.4% | 30,014 | 14.0% |
| ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%) | 7,420 | 18.8% | 8,979 | 15.5% | 8,427 | 19.0% | 9,113 | 12.6% | 33,940 | 15.9% |
| ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%) | 5,104 | 13.0% | 5,138 | 8.9% | 4,480 | 10.1% | 5,365 | 7.4% | 20,089 | 9.4% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,591 | 9.1% | 4,782 | 8.2% | 4,266 | 9.6% | 4,704 | 6.5% | 17,345 | 8.1% |
| 合計 Total /対売上高構成比 % of Total Sales (%) | 39,412 | 100.0% | 58,005 | 100.0% | 44,376 | 100.0% | 72,096 | 100.0% | 213,890 | 100.0% |

| | 2004/3 | | | | | | | | | |
|--|--------|------------------------------|--------|------------------------------|--------|------------------------------|--------|------------------------------|---------|--------|
| | 1st Q | | 2nd Q | | 3rd Q | | 4th Q | | | |
| | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | 売上高 | 対売上高構成比 % of Total Sales (%) | | |
| ハードウェア Hardware /対売上高構成比 % of Total Sales (%) | 20,535 | 47.1% | 29,923 | 48.0% | 26,622 | 44.1% | 39,186 | 49.3% | 116,267 | 47.3% |
| サーバ Servers /対売上高構成比 % of Total Sales (%) | 6,636 | 15.2% | 10,286 | 16.5% | 7,789 | 12.9% | 13,415 | 16.9% | 38,128 | 15.5% |
| ネットワーク Network /対売上高構成比 % of Total Sales (%) | 8,566 | 19.7% | 10,547 | 16.9% | 9,085 | 15.0% | 11,402 | 14.4% | 39,602 | 16.1% |
| ストレージ Storage /対売上高構成比 % of Total Sales (%) | 1,720 | 3.9% | 2,659 | 4.3% | 3,063 | 5.1% | 2,970 | 3.7% | 10,414 | 4.2% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,611 | 8.3% | 6,429 | 10.3% | 6,684 | 11.1% | 11,397 | 14.3% | 28,122 | 11.5% |
| ソフトウェア Software /対売上高構成比 % of Total Sales (%) | 5,031 | 11.6% | 10,174 | 16.4% | 7,783 | 12.9% | 11,004 | 13.9% | 33,994 | 13.8% |
| データベース Database /対売上高構成比 % of Total Sales (%) | 533 | 1.2% | 982 | 1.6% | 1,350 | 2.2% | 1,229 | 1.5% | 4,097 | 1.7% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 4,497 | 10.4% | 9,192 | 14.8% | 6,433 | 10.7% | 9,774 | 12.4% | 29,897 | 12.1% |
| サービス Service /対売上高構成比 % of Total Sales (%) | 17,986 | 41.3% | 22,177 | 35.6% | 26,015 | 43.0% | 29,227 | 36.8% | 95,406 | 38.9% |
| 開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%) | 1,536 | 3.5% | 7,194 | 11.6% | 5,865 | 9.7% | 10,747 | 13.5% | 25,344 | 10.3% |
| ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%) | 7,201 | 16.5% | 8,709 | 14.0% | 8,106 | 13.4% | 8,896 | 11.2% | 32,913 | 13.4% |
| ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%) | 5,891 | 13.5% | 1,720 | 2.8% | 7,350 | 12.2% | 2,266 | 2.9% | 17,228 | 7.0% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 3,356 | 7.8% | 4,553 | 7.2% | 4,692 | 7.7% | 7,317 | 9.2% | 19,919 | 8.2% |
| 合計 Total /対売上高構成比 % of Total Sales (%) | 43,553 | 100.0% | 62,275 | 100.0% | 60,421 | 100.0% | 79,418 | 100.0% | 245,667 | 100.0% |