



**2010年3月期  
連結決算補足資料**

**Consolidated Financial Summary  
For the fiscal year ended March 31, 2010**

**(April 1, 2009 – March 31, 2010)**

**2010年4月30日  
April 30, 2010**

**伊藤忠テクノソリューションズ株式会社  
ITOCHU Techno-Solutions Corporation**

注：本資料に記載されている業績見通しは様々な要因により変化することがあり、実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

# I. 連結情報 Consolidated Information

## 1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3	2011/3(計画)	
					2010/9(予) (Projected)	2011/3(予) (Projected)
<b>売上高 Total Sales</b>	294,374	319,289	307,254	290,391	132,000	300,000
対前年同期増減率 Y-Y Change (%)	+23.2%	+8.5%	-3.8%	-5.5%	+0.7%	+3.3%
<b>システム System</b>	237,178	246,676	234,227	217,799	—	—
対売上高構成比 % of Total Sales	80.6%	77.3%	76.2%	75.0%	—	—
対前年同期増減率 Y-Y Change (%)	+20.0%	+4.0%	-5.0%	-7.0%	—	—
<b>サポート Support</b>	57,196	72,613	73,026	72,592	—	—
対売上高構成比 % of Total Sales	19.4%	22.7%	23.8%	25.0%	—	—
対前年同期増減率 Y-Y Change (%)	+38.3%	+27.0%	+0.6%	-0.6%	—	—
<b>売上原価 Cost of Sales</b>	222,991	238,869	226,970	213,544	98,400	221,500
対売上高構成比 % of Total Sales	75.8%	74.8%	73.9%	73.5%	74.5%	73.8%
対前年同期増減率 Y-Y Change (%)	+23.5%	+7.1%	-5.0%	-5.9%	+0.6%	+3.7%
<b>売上総利益 Gross Profit</b>	71,382	80,420	80,284	76,847	33,600	78,500
対売上高構成比 % of Total Sales	24.2%	25.2%	26.1%	26.5%	25.5%	26.2%
対前年同期増減率 Y-Y Change (%)	+22.0%	+12.7%	-0.2%	-4.3%	+1.1%	+2.2%
<b>販売費及び一般管理費 SG&amp;A Expenses</b>	45,916	55,406	58,596	55,277	28,100	56,000
対売上高構成比 % of Total Sales	15.5%	17.4%	19.0%	19.0%	21.3%	18.7%
対前年同期増減率 Y-Y Change (%)	+17.7%	+20.7%	+5.8%	-5.7%	+0.7%	+1.3%
<b>営業利益 Operating Income</b>	25,465	25,013	21,687	21,569	5,500	22,500
対売上高構成比 % of Total Sales	8.7%	7.8%	7.1%	7.4%	4.2%	7.5%
対前年同期増減率 Y-Y Change (%)	+30.6%	-1.8%	-13.3%	-0.5%	+2.8%	+4.3%
システム(消去前) System (before elimination)	11,640	13,387	10,154	9,651	—	—
サポート(消去前) Support (before elimination)	24,283	24,595	24,611	23,323	—	—
<b>経常利益 Ordinary Income</b>	25,902	26,054	22,026	21,627	5,500	22,500
対売上高構成比 % of Total Sales	8.8%	8.2%	7.2%	7.4%	4.2%	7.5%
対前年同期増減率 Y-Y Change (%)	+26.1%	+0.6%	-15.5%	-1.8%	+5.4%	+4.0%
<b>税金等調整前当期純利益 Income before Income Taxes</b>	23,971	25,281	21,509	21,196	—	—
対売上高構成比 % of Total Sales	8.1%	7.9%	7.0%	7.3%	—	—
対前年同期増減率 Y-Y Change (%)	+19.8%	+5.5%	-14.9%	-1.5%	—	—
<b>当期純利益 Net Income</b>	14,045	15,419	12,936	12,461	2,500	12,500
対売上高構成比 % of Total Sales	4.8%	4.8%	4.2%	4.3%	1.9%	4.2%
対前年同期増減率 Y-Y Change (%)	+21.9%	+9.8%	-16.1%	-3.7%	-6.6%	+0.3%

## 2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3	2011/3(計画)	
					2010/9(予) (Projected)	2011/3(予) (Projected)
<b>受注高 Orders Received</b>	309,528	345,873	316,751	285,101	133,000	300,000
対前年同期増減率 Y-Y Change (%)	+19.6%	+11.7%	-8.4%	-10.0%	+7.8%	+5.2%
<b>システム System</b>	245,872	254,485	242,918	214,967	—	—
構成比 Share (%)	79.4%	73.6%	76.7%	75.4%	—	—
対前年同期増減率 Y-Y Change (%)	+12.7%	+3.5%	-4.5%	-11.5%	—	—
<b>サポート Support</b>	63,656	91,388	73,832	70,134	—	—
構成比 Share (%)	20.6%	26.4%	23.3%	24.6%	—	—
対前年同期増減率 Y-Y Change (%)	+56.8%	+43.6%	-19.2%	-5.0%	—	—
<b>受注残高 Backlog</b>	98,892	125,476	134,973	129,683	—	—
<b>システム System</b>	71,489	79,298	87,990	85,158	—	—
構成比 Share (%)	72.3%	63.2%	65.2%	65.7%	—	—
<b>サポート Support</b>	27,403	46,177	46,983	44,525	—	—
構成比 Share (%)	27.7%	36.8%	34.8%	34.3%	—	—

### 3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3
通信／放送 Telecommunications/ Broadcasting	101,481	98,512	88,845	85,050
構成比 % of Total Sales (%)	34.5%	30.8%	28.9%	29.3%
対前年同期増減率 Y-Y Change (%)	+7.1%	-2.9%	-9.8%	-4.3%
電気 Electronics	22,970	23,215	17,633	15,100
構成比 % of Total Sales (%)	7.8%	7.3%	5.7%	5.2%
対前年同期増減率 Y-Y Change (%)	+22.6%	+1.1%	-24.0%	-14.4%
製造等 Manufacturing (excluding electronics)	39,588	48,718	53,698	48,846
構成比 % of Total Sales (%)	13.4%	15.3%	17.5%	16.8%
対前年同期増減率 Y-Y Change (%)	+37.9%	+23.1%	+10.2%	-9.0%
情報サービス Information Services	55,095	65,798	66,289	58,414
構成比 % of Total Sales (%)	18.7%	20.6%	21.6%	20.1%
対前年同期増減率 Y-Y Change (%)	+23.3%	+19.4%	+0.7%	-11.9%
公共 Public Sector	10,800	9,443	14,159	22,717
構成比 % of Total Sales (%)	3.7%	2.9%	4.6%	7.8%
対前年同期増減率 Y-Y Change (%)	+45.2%	-12.6%	+49.9%	+60.4%
商業／運輸 Commerce/ Transportation	15,005	19,777	22,440	21,106
構成比 % of Total Sales (%)	5.1%	6.2%	7.3%	7.3%
対前年同期増減率 Y-Y Change (%)	+282.5%	+31.8%	+13.5%	-5.9%
金融／保険 Finance/ Insurance	28,232	29,010	26,554	23,665
構成比 % of Total Sales (%)	9.6%	9.1%	8.7%	8.2%
対前年同期増減率 Y-Y Change (%)	+22.1%	+2.8%	-8.5%	-10.9%
その他 Others	21,199	24,814	17,632	15,489
構成比 % of Total Sales (%)	7.2%	7.8%	5.7%	5.3%
対前年同期増減率 Y-Y Change (%)	+20.1%	+17.1%	-28.9%	-12.2%
合計 Total Sales	294,374	319,289	307,254	290,391
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	+23.2%	+8.5%	-3.8%	-5.5%

### 4. 販売費及び一般管理費内訳 SG&A Expenses

	2007/3	2008/3	2009/3	2010/3
販売費及び一般管理費 SG&A Expenses	45,916	55,406	58,596	55,277
人件費 Personnel Expenses	23,609	30,132	31,104	30,641
委託社員受入費 Outside Staff Expenses	4,279	5,396	6,389	5,749
減価償却費 Depreciation and amortization	1,820	2,328	2,594	2,491
その他 Others	16,207	17,548	18,508	16,394

## 5. 従業員の推移 Number of Employees

(単位:人 People)

	2007/3	2008/3	2009/3	2010/3
CTCグループ社員 CTC Group Employees	6,080	6,377	6,812	7,045
うちシステムエンジニア System Engineers	2,747	3,040	3,377	3,536
うちカスタマーエンジニア Customer Engineers	454	476	505	521
派遣社員 Outside Staff	4,147	4,491	4,346	3,901
うちシステムエンジニア System Engineers	2,244	2,645	2,553	2,248
うちカスタマーエンジニア Customer Engineers	176	164	142	129
CTCグループ全従業員 Total	10,227	10,868	11,158	10,946
うちシステムエンジニア System Engineers	4,991	5,685	5,930	5,784
うちカスタマーエンジニア Customer Engineers	630	640	647	650

## 6. 総資産および純資産 Total Assets and Net Assets

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3
総資産 Total Assets	214,896	218,092	227,456	233,230
純資産 Net Assets	140,491	145,712	147,768	155,118
自己資本比率 Equity Ratio (%)	65.1%	66.6%	64.7%	66.3%

## 7. キャッシュ・フロー Cash Flows

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3
営業活動によるキャッシュ・フロー Operating Activities	24,281	10,486	11,298	25,261
投資活動によるキャッシュ・フロー Investing Activities	-15,710	3,577	-13,807	-1,379
財務活動によるキャッシュ・フロー Financing Activities	-3,873	-10,137	-11,137	-7,202
現金及び現金同等物の期末残高 Cash and Cash Equivalents at End of Period	67,083	70,977	57,238	73,832

## 8. 設備投資額および減価償却費 Capital Investment and Depreciation and Amortization

(単位:百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3
設備投資額 Capital Investment	7,720	6,358	21,499	4,521
減価償却費 Depreciation and Amortization	2,383	3,159	4,542	5,998

## 9. 自己資本当期純利益率(ROE)および総資産当期純利益率(ROA)

Return On Equity and Return On Asset

	2007/3	2008/3	2009/3	2010/3
自己資本当期純利益率 ROE (%)	11.0%	10.8%	8.8%	8.3%
総資産当期純利益率 ROA (%)	7.1%	7.1%	5.8%	5.4%

## 10. 一株当たり情報 Per Share Data

(単位:円 Yen)

	2007/3	2008/3	2009/3	2010/3
一株当たり当期純利益 Earnings Per Share	225.90	232.70	199.21	194.62
一株当たり純資産 Book-value Per Share	2,093.52	2,207.44	2,299.63	2,415.65
一株当たり配当金 Cash Dividends Per Share	70.00	80.00	80.00	85.00(予) (Plan)

## II. 連結四半期情報 Quarterly Operating Results

### 1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2009年3月期 Fiscal year ended March 31, 2009				2010年3月期 Fiscal year ended March 31, 2010			
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
売上高 Total Sales	58,594	73,032	70,687	104,940	59,691	71,342	66,334	93,022
対前年同期増減率 Y-Y Change (%)	-4.2%	-7.7%	+2.9%	-4.9%	+1.9%	-2.3%	-6.2%	-11.4%
システム System	41,363	54,770	52,780	85,313	41,925	53,117	48,093	74,661
対売上高構成比 % of Total Sales	70.6%	75.0%	74.7%	81.3%	70.2%	74.5%	72.5%	80.3%
対前年同期増減率 Y-Y Change (%)	-4.9%	-9.5%	+4.7%	-7.6%	+1.4%	-3.0%	-8.9%	-12.5%
サポート Support	17,230	18,261	17,907	19,626	17,765	18,224	18,241	18,360
対売上高構成比 % of Total Sales	29.4%	25.0%	25.3%	18.7%	29.8%	25.5%	27.5%	19.7%
対前年同期増減率 Y-Y Change (%)	-2.4%	-2.0%	-2.1%	+8.9%	+3.1%	-0.2%	+1.9%	-6.5%
売上原価 Cost of Sales	43,697	55,247	52,299	75,725	44,546	53,238	47,704	68,054
対売上高構成比 % of Total Sales	74.6%	75.6%	74.0%	72.2%	74.6%	74.6%	71.9%	73.2%
対前年同期増減率 Y-Y Change (%)	-5.4%	-5.9%	+0.0%	-7.3%	+1.9%	-3.6%	-8.8%	-10.1%
売上総利益 Gross Profit	14,896	17,784	18,388	29,214	15,144	18,104	18,629	24,968
対売上高構成比 % of Total Sales	25.4%	24.4%	26.0%	27.8%	25.4%	25.4%	28.1%	26.8%
対前年同期増減率 Y-Y Change (%)	-0.4%	-12.8%	+12.1%	+2.0%	+1.7%	+1.8%	+1.3%	-14.5%
販売費及び一般管理費 SG&A Expenses	14,754	15,118	14,809	13,912	14,214	13,688	13,889	13,488
対売上高構成比 % of Total Sales	25.2%	20.8%	20.9%	13.2%	23.8%	19.2%	20.9%	14.5%
対前年同期増減率 Y-Y Change (%)	+4.9%	+12.8%	+4.4%	+1.1%	-3.7%	-9.5%	-6.2%	-3.1%
営業利益 Operating Income	141	2,665	3,578	15,302	929	4,415	4,740	11,480
対売上高構成比 % of Total Sales	0.2%	3.6%	5.1%	14.6%	1.6%	6.2%	7.1%	12.3%
対前年同期増減率 Y-Y Change (%)	-84.2%	-62.0%	+61.4%	+2.7%	+558.3%	+65.6%	+32.4%	-25.0%
システム(消去前) System (before elimination)	-1,659	1,065	499	10,248	-1,225	1,703	1,480	7,692
サポート(消去前) Support (before elimination)	5,193	5,008	5,634	8,774	5,157	5,612	5,868	6,684
経常利益 Ordinary Income	290	2,815	3,733	15,182	860	4,352	4,827	11,583
対売上高構成比 % of Total Sales	0.5%	3.9%	5.3%	14.5%	1.4%	6.1%	7.3%	12.5%
対前年同期増減率 Y-Y Change (%)	-72.2%	-61.5%	+38.8%	+1.2%	+196.6%	+54.5%	+29.3%	-23.7%
税金等調整前当期純利益 Income before Income Taxes	367	2,256	3,735	15,150	843	4,166	4,786	11,400
対売上高構成比 % of Total Sales	0.6%	3.1%	5.3%	14.4%	1.4%	5.8%	7.2%	12.3%
対前年同期増減率 Y-Y Change (%)	-73.4%	-67.0%	+47.2%	+4.3%	+129.8%	+84.7%	+28.1%	-24.8%
当期純利益 Net Income	176	1,159	2,008	9,592	353	2,322	2,772	7,013
対売上高構成比 % of Total Sales	0.3%	1.6%	2.8%	9.1%	0.6%	3.3%	4.2%	7.5%
対前年同期増減率 Y-Y Change (%)	-77.4%	-69.9%	+48.3%	+1.7%	+99.9%	+100.3%	+38.0%	-26.9%

※ 各四半期毎の数値の合計額は、表示上の組替により累計数値と一致しない場合があります。

※ The total amounts of quarterly figures may not be equal to accumulate figures due to accounting adjustment.

## 2. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2009年3月期 Fiscal year ended March 31, 2009				2010年3月期 Fiscal year ended March 31, 2010			
	第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	第4四半期
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q
通信／放送 Telecommunications/ Broadcasting	15,689	22,533	18,464	32,157	17,542	20,646	19,092	27,768
構成比 % of Total Sales (%)	26.8%	30.8%	26.1%	30.6%	29.4%	29.0%	28.8%	29.9%
対前年同期増減率 Y-Y Change (%)	-14.8%	-4.2%	-3.2%	-14.3%	+11.8%	-8.4%	+3.4%	-13.6%
電気 Electronics	3,731	4,212	4,157	5,532	3,174	3,783	3,590	4,552
構成比 % of Total Sales (%)	6.4%	5.8%	5.9%	5.3%	5.3%	5.3%	5.4%	4.9%
対前年同期増減率 Y-Y Change (%)	-22.1%	-22.0%	-30.7%	-21.2%	-14.9%	-10.2%	-13.6%	-17.7%
製造等 Manufacturing (excluding electronics)	12,663	12,878	13,167	14,988	10,125	10,943	12,981	14,796
構成比 % of Total Sales (%)	21.6%	17.6%	18.6%	14.3%	17.0%	15.3%	19.6%	15.9%
対前年同期増減率 Y-Y Change (%)	+33.9%	+4.1%	+26.9%	-9.3%	-20.0%	-15.0%	-1.4%	-1.3%
情報サービス Information Services	12,638	16,512	16,513	20,625	12,473	13,767	13,319	18,853
構成比 % of Total Sales (%)	21.6%	22.6%	23.4%	19.7%	20.9%	19.3%	20.1%	20.3%
対前年同期増減率 Y-Y Change (%)	-5.1%	-1.6%	+9.2%	+0.3%	-1.3%	-16.6%	-19.3%	-8.6%
公共 Public Sector	1,275	1,873	3,419	7,591	3,927	5,791	3,428	9,570
構成比 % of Total Sales (%)	2.2%	2.6%	4.8%	7.2%	6.6%	8.1%	5.2%	10.3%
対前年同期増減率 Y-Y Change (%)	+15.2%	-13.1%	+42.7%	+100.7%	+207.9%	+209.2%	+0.3%	+26.1%
商業／運輸 Commerce/ Transportation	4,127	4,391	4,585	9,336	5,198	5,230	4,285	6,392
構成比 % of Total Sales (%)	7.0%	6.0%	6.5%	8.9%	8.7%	7.3%	6.4%	6.9%
対前年同期増減率 Y-Y Change (%)	+5.7%	-10.4%	+5.1%	+41.2%	+25.9%	+19.1%	-6.5%	-31.5%
金融／保険 Finance/ Insurance	4,169	6,766	6,308	9,309	4,149	6,995	5,927	6,592
構成比 % of Total Sales (%)	7.1%	9.3%	8.9%	8.9%	6.9%	9.8%	8.9%	7.0%
対前年同期増減率 Y-Y Change (%)	-4.8%	-17.6%	+16.6%	-15.4%	-0.5%	+3.4%	-6.0%	-29.2%
その他 Others	4,297	3,864	4,071	5,399	3,101	4,183	3,709	4,495
構成比 % of Total Sales (%)	7.3%	5.3%	5.8%	5.1%	5.2%	5.9%	5.5%	4.8%
対前年同期増減率 Y-Y Change (%)	-25.5%	-33.3%	-31.8%	-25.9%	-27.8%	+8.2%	-8.9%	-16.7%
合計 Total Sales	58,594	73,032	70,687	104,940	59,691	71,342	66,334	93,022
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	-4.2%	-7.7%	+2.9%	-4.9%	+1.9%	-2.3%	-6.2%	-11.4%

### 3. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2010年3月期 Fiscal year ended March 31,2010				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year
受注高 Orders Received	59,328	64,043	67,505	94,224	285,101
対前年同期増減率 Y-Y Change (%)	-22.9%	-20.8%	-0.9%	+3.7%	-10.0%
システム System	41,602	51,184	53,743	68,436	214,967
構成比 Share (%)	70.1%	79.9%	79.6%	72.6%	75.4%
対前年同期増減率 Y-Y Change (%)	-25.4%	-25.1%	-3.0%	+7.9%	-11.5%
サポート Support	17,725	12,859	13,761	25,787	70,134
構成比 Share (%)	29.9%	20.1%	20.4%	27.4%	24.6%
対前年同期増減率 Y-Y Change (%)	-16.2%	+2.6%	+8.3%	-6.0%	-5.0%
受注残高 Backlog	134,610	127,311	128,482	129,683	129,683
システム System	87,667	85,734	91,384	85,158	85,158
構成比 Share (%)	65.1%	67.3%	71.1%	65.7%	65.7%
サポート Support	46,943	41,577	37,098	44,525	44,525
構成比 Share (%)	34.9%	32.7%	28.9%	34.3%	34.3%

(単位:百万円 Millions of yen)

	2009年3月期 Fiscal year ended March 31,2009				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year
受注高 Orders Received	76,906	80,868	68,120	90,857	316,751
対前年同期増減率 Y-Y Change (%)	-3.9%	-0.9%	-14.0%	-13.5%	-8.4%
システム System	55,760	68,329	55,409	63,418	242,918
構成比 Share (%)	72.5%	84.5%	81.3%	69.8%	76.7%
対前年同期増減率 Y-Y Change (%)	+8.4%	+0.5%	-15.8%	-8.5%	-4.5%
サポート Support	21,145	12,538	12,710	27,438	73,832
構成比 Share (%)	27.5%	15.5%	18.7%	30.2%	23.3%
対前年同期増減率 Y-Y Change (%)	-26.0%	-8.0%	-5.0%	-23.4%	-19.2%
受注残高 Backlog	143,788	151,624	149,056	134,973	134,973
システム System	93,695	107,255	109,884	87,990	87,990
構成比 Share (%)	65.2%	70.7%	73.7%	65.2%	65.2%
サポート Support	50,092	44,369	39,172	46,983	46,983
構成比 Share (%)	34.8%	29.3%	26.3%	34.8%	34.8%

### Ⅲ. 単体情報 Nonconsolidated Information

#### 1. 業績概況 Nonconsolidated Operating Results

(単位: 百万円 Millions of yen)

	2007/3	2008/3	2009/3	2010/3
売上高 Total Sales	275,653	295,651	283,837	269,018
対前年同期増減率 Y-Y change (%)	+20.6%	+7.3%	-4.0%	-5.2%
売上原価 Cost of Sales	227,467	230,373	221,924	210,703
対売上高構成比 % of Total Sales	82.5%	77.9%	78.2%	78.3%
対前年同期増減率 Y-Y change (%)	+20.4%	+1.3%	-3.7%	-5.1%
売上総利益 Gross Profit	48,185	65,277	61,912	58,315
対売上高構成比 % of Total Sales	17.5%	22.1%	21.8%	21.7%
対前年同期増減率 Y-Y change (%)	+21.9%	+35.5%	-5.2%	-5.8%
販売費及び一般管理費 SG&A Expenses	37,739	50,253	52,454	48,005
対売上高構成比 % of Total Sales	13.7%	17.0%	18.5%	17.8%
対前年同期増減率 Y-Y change (%)	+23.1%	+33.2%	+4.4%	-8.5%
営業利益 Operating Income	10,446	15,024	9,457	10,309
対売上高構成比 % of Total Sales	3.8%	5.1%	3.3%	3.8%
対前年同期増減率 Y-Y change (%)	+17.5%	+43.8%	-37.1%	+9.0%
経常利益 Ordinary Income	18,916	21,590	15,181	16,416
対売上高構成比 % of Total Sales	6.9%	7.3%	5.3%	6.1%
対前年同期増減率 Y-Y change (%)	+20.6%	+14.1%	-29.7%	+8.1%
税引前当期純利益 Income before Income Taxes	16,313	29,561	15,185	16,030
対売上高構成比 % of Total Sales	5.9%	10.0%	5.4%	6.0%
対前年同期増減率 Y-Y change (%)	+7.1%	+81.2%	-48.6%	+5.6%
当期純利益 Net Income	11,269	23,222	10,862	11,262
対売上高構成比 % of Total Sales	4.1%	7.9%	3.8%	4.2%
対前年同期増減率 Y-Y change (%)	+8.0%	+106.1%	-53.2%	+3.7%



## 2. 四半期業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

	2009年3月期 Fiscal year ended March31,2009				2010年3月期 Fiscal year ended March31,2010			
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
売上高 Total Sales	53,005	67,571	64,716	98,543	54,329	66,779	61,409	86,499
対前年同期増減率 Y-Y Change (%)	-4.6%	-8.5%	+2.1%	-4.2%	+2.5%	-1.2%	-5.1%	-12.2%
売上原価 Cost of Sales	41,080	54,046	50,543	76,253	42,794	53,286	47,188	67,433
対売上高構成比 % of Total Sales	77.5%	80.0%	78.1%	77.4%	78.8%	79.8%	76.8%	78.0%
対前年同期増減率 Y-Y Change (%)	-4.5%	-5.4%	-0.0%	-4.3%	+4.2%	-1.4%	-6.6%	-11.6%
売上総利益 Gross Profit	11,924	13,524	14,172	22,290	11,534	13,493	14,221	19,066
対売上高構成比 % of Total Sales	22.5%	20.0%	21.9%	22.6%	21.2%	20.2%	23.2%	22.0%
対前年同期増減率 Y-Y Change (%)	-5.2%	-18.9%	+10.4%	-3.8%	-3.3%	-0.2%	+0.3%	-14.5%
販売費及び一般管理費 SG&A Expenses	13,395	13,572	13,130	12,355	12,283	11,916	12,063	11,741
対売上高構成比 % of Total Sales	25.3%	20.1%	20.3%	12.5%	22.6%	17.8%	19.6%	13.6%
対前年同期増減率 Y-Y Change (%)	+4.4%	+9.7%	+3.2%	+0.3%	-8.3%	-12.2%	-8.1%	-5.0%
営業利益 Operating Income	-1,471	-47	1,041	9,934	-748	1,576	2,157	7,324
対売上高構成比 % of Total Sales	-2.8%	-0.1%	1.6%	10.1%	-1.4%	2.4%	3.5%	8.5%
対前年同期増減率 Y-Y Change (%)	—	—	+832.4%	-8.5%	+49.1%	—	+107.1%	-26.3%
経常利益 Ordinary Income	2,534	592	1,678	10,375	4,078	1,940	2,653	7,744
対売上高構成比 % of Total Sales	4.8%	0.9%	2.6%	10.5%	7.5%	2.9%	4.3%	9.0%
対前年同期増減率 Y-Y Change (%)	-40.0%	-88.2%	+53.7%	-7.8%	+60.9%	+227.5%	+58.1%	-25.4%
税引前当期純利益 Income before Income Taxes	2,421	689	1,704	10,370	4,066	1,770	2,645	7,547
対売上高構成比 % of Total Sales	4.6%	1.0%	2.6%	10.5%	7.5%	2.7%	4.3%	8.7%
対前年同期増減率 Y-Y Change (%)	-81.7%	-84.9%	+76.5%	-3.9%	+67.9%	+156.9%	+55.2%	-27.2%
当期純利益 Net Income	2,694	576	878	6,712	4,074	957	1,538	4,690
対売上高構成比 % of Total Sales	5.1%	0.9%	1.4%	6.8%	7.5%	1.4%	2.5%	5.4%
対前年同期増減率 Y-Y Change (%)	-79.5%	-76.8%	+62.7%	-5.2%	+51.2%	+66.2%	+75.2%	-30.1%

**3. 形態別売上高(製品・開発ソフトウェア・サービス)**  
**四半期推移 Sales Breakdown by Product /Application Development /Service**

(単位:百万円 Millions of yen)

	2010年3月期 Fiscal year ended March31,2010									
	第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
製品 Product /対売上高構成比 % of Total Sales (%)	15,950	29.4%	19,657	29.4%	19,835	32.3%	31,493	36.4%	86,937	32.3%
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	11,986	22.1%	15,964	23.9%	15,929	25.9%	25,558	29.5%	69,438	25.8%
サーバ Servers /対売上高構成比 % of Total Sales (%)	3,481	6.4%	3,512	5.3%	3,281	5.3%	4,627	5.3%	14,903	5.5%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	5,521	10.2%	6,117	9.2%	7,071	11.5%	9,909	11.5%	28,619	10.6%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	718	1.3%	1,836	2.8%	1,487	2.4%	3,117	3.6%	7,159	2.7%
その他 Others /対売上高構成比 % of Total Sales (%)	2,265	4.2%	4,497	6.6%	4,089	6.7%	7,903	9.1%	18,755	7.0%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	3,963	7.3%	3,692	5.5%	3,906	6.4%	5,935	6.9%	17,498	6.5%
データベース Database /対売上高構成比 % of Total Sales (%)	411	0.8%	480	0.7%	388	0.6%	929	1.1%	2,210	0.8%
その他 Others /対売上高構成比 % of Total Sales (%)	3,552	6.5%	3,212	4.8%	3,517	5.7%	5,006	5.8%	15,288	5.7%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	10,626	19.6%	17,140	25.7%	13,093	21.3%	22,528	26.0%	63,388	23.6%
サービス Service /対売上高構成比 % of Total Sales (%)	27,753	51.0%	29,981	44.9%	28,480	46.4%	32,476	37.6%	118,692	44.1%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	10,657	19.6%	10,940	16.4%	10,856	17.7%	11,337	13.1%	43,790	16.3%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	6,314	11.6%	7,126	10.7%	6,767	11.0%	7,125	8.3%	27,334	10.1%
運用サービス・その他 Operation , Other Services /対売上高構成比 % of Total Sales (%)	10,781	19.8%	11,914	17.8%	10,856	17.7%	14,014	16.2%	47,567	17.7%
合計 Total /対売上高構成比 % of Total Sales (%)	54,329	100.0%	66,779	100.0%	61,409	100.0%	86,499	100.0%	269,018	100.0%

(単位:百万円 Millions of yen)

	2009年3月期 Fiscal year ended March31,2009									
	第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
製品 Product /対売上高構成比 % of Total Sales (%)	16,819	31.7%	23,330	34.5%	24,502	37.9%	38,142	38.7%	102,794	36.2%
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	13,700	25.8%	17,948	26.6%	18,262	28.2%	29,259	29.7%	79,171	27.9%
サーバ Servers /対売上高構成比 % of Total Sales (%)	4,619	8.7%	4,945	7.3%	4,206	6.5%	8,972	9.1%	22,744	8.0%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	5,013	9.5%	6,774	10.1%	8,723	13.5%	12,350	12.5%	32,863	11.6%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,184	2.2%	1,615	2.4%	2,047	3.1%	4,232	4.3%	9,079	3.2%
その他 Others /対売上高構成比 % of Total Sales (%)	2,883	5.4%	4,612	6.8%	3,284	5.1%	3,703	3.8%	14,483	5.1%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	3,119	5.9%	5,381	8.0%	6,240	9.7%	8,882	9.0%	23,623	8.3%
データベース Database /対売上高構成比 % of Total Sales (%)	378	0.7%	986	1.5%	1,611	2.5%	1,302	1.3%	4,278	1.5%
その他 Others /対売上高構成比 % of Total Sales (%)	2,741	5.2%	4,395	6.5%	4,629	7.2%	7,579	7.7%	19,344	6.8%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	9,705	18.3%	15,375	22.8%	10,711	16.5%	26,544	26.9%	62,336	22.0%
サービス Service /対売上高構成比 % of Total Sales (%)	26,479	50.0%	28,866	42.7%	29,502	45.6%	33,856	34.4%	118,705	41.8%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	10,602	20.0%	10,905	16.1%	10,720	16.6%	11,225	11.4%	43,453	15.3%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	6,326	12.0%	7,283	10.8%	6,847	10.6%	6,765	6.9%	27,222	9.6%
運用サービス・その他 Operation , Other Services /対売上高構成比 % of Total Sales (%)	9,550	18.0%	10,678	15.8%	11,935	18.4%	15,866	16.1%	48,030	16.9%
合計 Total /対売上高構成比 % of Total Sales (%)	53,005	100.0%	67,571	100.0%	64,716	100.0%	98,543	100.0%	283,837	100.0%